

U.S. International Sales and Purchases of Private Services

- U.S. Cross-Border Transactions, 1994
- Sales by Affiliates, 1993

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THIS ARTICLE presents detailed estimates of U.S. international sales and purchases of private services.¹ The estimates measure transactions that take place through two distinct channels: (1) Cross-border trade in services between U.S. residents and foreign residents, and (2) services transactions by majority-owned affiliates, which cover sales of services abroad by majority-owned foreign affiliates of U.S. companies and sales of services in the United States by majority-owned U.S. affiliates of foreign companies (see the box "Channels of Delivery of Services to Foreign Markets: Cross-Border Transactions and Sales by Affiliates" on page 71).

For cross-border transactions, U.S. purchases of services from foreigners rose 9 percent in 1994, more rapidly than U.S. sales of services to foreigners, which rose 6 percent. The more rapid growth of purchases over sales is a recent phenomenon; in 1987–92, cross-border sales grew considerably faster than purchases.

The most recent year for which data are available on delivery of services through majority-owned affiliates is 1993; in that year, for both channels of delivery, U.S. purchases of services from foreigners expanded more rapidly than U.S. sales of services to foreigners. Purchases were stimulated by economic expansion in the United States, while sales tended to be constrained by sluggish economic conditions in major foreign economies.

Additional highlights for 1993 include the following:

- For U.S. sales of services to foreigners, the predominant channel of delivery was the cross-border channel; for U.S. purchases of services from foreigners, in contrast,

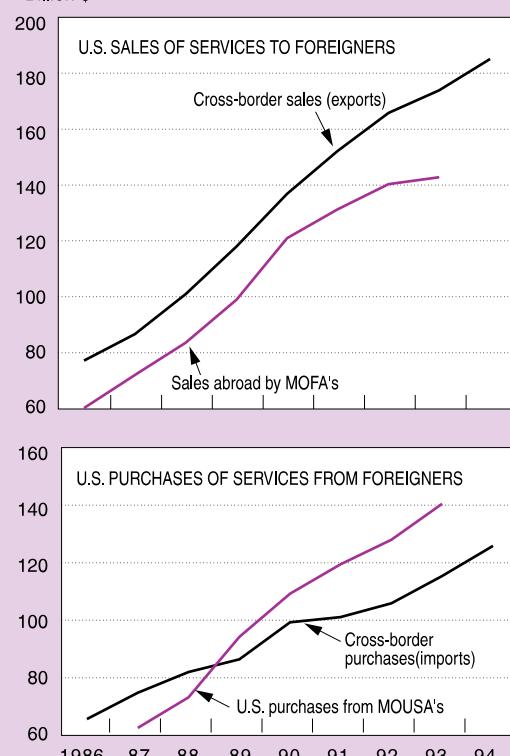
the affiliate channel predominated (table 1, chart 1).

- For Canada and Europe, both sales and purchases were predominantly through the affiliate channel, reflecting heavy concentrations of direct investment in and from the United States. For Latin America and for Asia and Pacific, sales and purchases were predominantly through the cross-border channel.

CHART 1

U.S. International Sales and Purchases of Private Services, 1986–94

Billion \$



1. Most of the estimates in this article are based upon surveys conducted by BEA. BEA's surveys collect data for both sales through affiliates and selected cross-border transactions. For some cross-border services, however, the estimates are based on a variety of other sources, including surveys conducted by other Government agencies, data provided by private sources, customs data, and data obtained from partner countries.

NOTE—Sales by MOFA's reflect the adjustment discussed in the footnote to table 1.
MOFA Majority-owned foreign affiliates of U.S. companies
MOUSA Majority-owned U.S. affiliates of foreign companies

U.S. Department of Commerce, Bureau of Economic Analysis

reflecting the smaller concentrations of direct investment in and from those areas (*chart 2*).

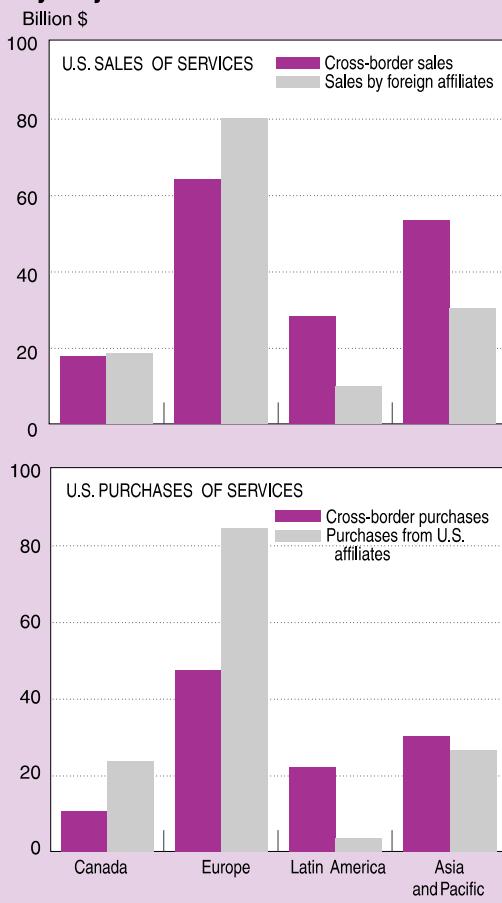
- Most U.S. sales of services to Japan, as to Asia and Pacific generally, were through the cross-border channel (*chart 3*). However, most U.S. purchases of services from Japan were through the affiliate channel, reflecting the

large amount of Japanese direct investment in the United States.

The remainder of this article is in two parts. The first part discusses cross-border sales and purchases and presents preliminary estimates for 1994 and revised estimates for 1986–93. The second part discusses sales through majority-owned

CHART 2

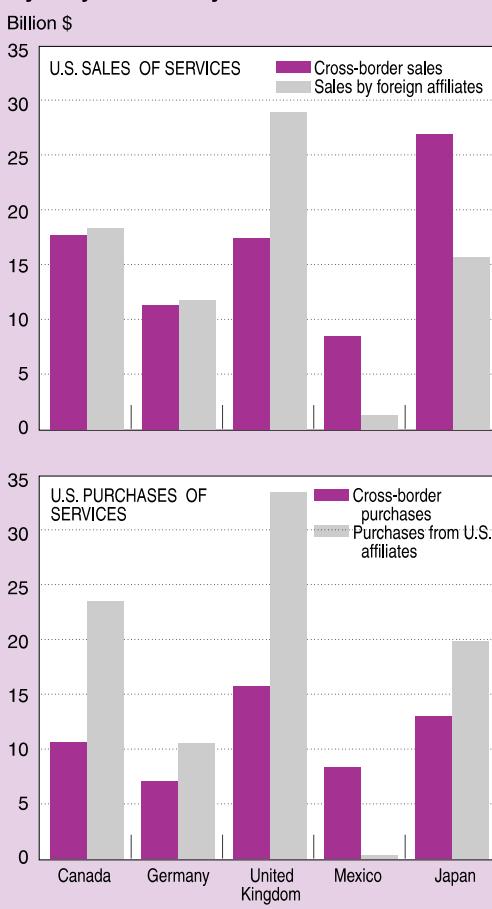
U.S. Sales and Purchases of Services by Major Area in 1993



U.S. Department of Commerce, Bureau of Economic Analysis

CHART 3

U.S. Sales and Purchases of Services by Major Country in 1993



U.S. Department of Commerce, Bureau of Economic Analysis

Table 1.—Delivery of Services to Foreign and U.S. Markets Through Cross-Border Transactions and Through Sales by Affiliates

[Billions of dollars]

	1986	1987	1988	1989	1990	1991	1992	1993	1994
U.S. cross-border (balance of payments) transactions:									
U.S. sales (exports)	77.4	86.9	101.2	118.2	137.2	152.5	166.1	174.2	185.4
U.S. purchases (imports)	65.6	74.8	82.0	86.4	99.3	101.1	105.9	115.4	125.9
Sales by nonbank majority-owned affiliates:									
Sales to foreign persons by foreign affiliates of U.S. companies ¹	60.6	72.4	83.9	99.2	121.3	131.6	140.6	143.1	n.a.
Sales to U.S. persons by U.S. affiliates of foreign companies ..	n.a.	62.6	73.2	94.2	109.2	119.5	128.0	140.5	n.a.

n.a. Not available.

¹ The figures shown on this line for 1986–88 have been adjusted to be consistent with those for 1989 forward, which reflect definitional and methodological improvements made in the 1989 benchmark survey of U.S. direct investment abroad. The primary improvement was that investment

income of affiliates in finance and insurance was excluded from sales of services. The adjustment for 1986–88 was made by assuming that investment income of finance and insurance affiliates accounted for the same share of sales of services plus investment income as in 1989.

affiliates and presents preliminary estimates for 1993 and revised estimates for 1992. This year, the country and area detail shown in several of the tables has been expanded (see the box "Expanded Detail by Country and Region" on page 73).

U.S. Cross-Border (Balance-of-Payments) Transactions in 1994

Exports of cross-border services (receipts) increased 6 percent in 1994, compared with a 5-percent increase in 1993. Imports of cross-border services (payments) increased 9 percent, the same rate as in 1993. This marked the second consecutive year that imports of private services increased at a faster rate than exports of private services.

The following are highlights of these transactions:

- Exports and imports of all major types of services increased in 1994. In percentage terms, the fastest growing categories for exports were "other transportation" and royalties and license fees. The fastest growing category for imports was royalties and license fees, followed by "other private services."

	Percent change from prior year			
	Exports		Imports	
	1993	1994	1993	1994
Private services	5	6	9	9
Travel and passenger fares	4	5	6	8
Other transportation	1	9	4	7
Royalties and license fees	3	9	-4	17
Other private services	8	7	22	11

- In dollar terms, the largest increase in exports in 1994 was in "other private services," particularly business, professional, and technical services. The largest increase in imports was in travel and passenger fares.

	Change from prior year in millions of dollars			
	Exports		Imports	
	1993	1994	1993	1994
Private services	8,145	11,212	9,591	10,456
Travel and passenger fares	3,126	3,397	2,918	4,232
Other transportation	292	2,095	1,099	1,815
Royalties and license fees	622	1,799	-211	803
Other private services	4,104	3,921	5,785	3,606

- By country, U.S. services exports to Japan continued to far exceed those to any other country. U.S. services imports from the United Kingdom continued to exceed those from any other country.

The following two sections discuss cross-border services transactions in 1994 by major type of service and by geographic area.

By type of service

U.S. services exports and imports of all major types increased in 1994. The continued growth in imports was partly attributable to sustained economic expansion in the United States. The increased growth in exports partly reflected a pickup in economic growth abroad since 1993; nevertheless, growth rates in a number of key trading-partner countries remained well below that in the United States.

Receipts.—U.S. receipts for travel and passenger fares combined increased 5 percent, to \$77.9 billion, in 1994, following a 4-percent increase in 1993. The increase in 1994 was more than accounted for by a substantial increase in receipts from travelers from overseas, which was partly offset by a decrease in receipts from Canada. The higher receipts from overseas visitors in 1994 partly reflected the depreciation of the dollar against many foreign currencies; an increase in travel from the Asia and Pacific region accounted for more than 80 percent of the total increase. Travel to the United States from Canada may have been reduced by the depreciation of the Canadian dollar. Receipts from Mexico, in contrast, were about the same as in 1993; the sharp slowdown in the Mexican economy resulting from the devaluation of the peso near the end of 1994 did not greatly affect receipts from Mexico until early 1995.

Receipts for "other transportation" increased 9 percent, to \$26.1 billion, in 1994, following a 1-percent increase in 1993. The sharp acceleration largely reflected a pickup in freight receipts for transporting U.S. merchandise exports. Merchandise exports increased 10 percent, compared with a 4-percent increase in 1993. Receipts from port services also contributed to the pickup.

Receipts for royalties and license fees increased 9 percent, to \$22.4 billion, in 1994, compared with a 3-percent increase in 1993. Nearly three-quarters of the 1994 increase was the result of a rise in receipts by U.S. parent companies from their foreign affiliates, most of which were concentrated in the manufacturing industry. The increase also partly reflected an increase in receipts of licensing fees from unaffiliated companies abroad for the use of industrial processes.

Receipts for "other private services" increased 7 percent, to \$59.0 billion, in 1994, following

an 8-percent increase in 1993. Affiliated services receipts increased 10 percent, and unaffiliated services receipts increased 6 percent. In dollar terms, however, the increase in unaffiliated services receipts exceeded that in affiliated receipts, largely reflecting an increase in business, professional, and technical services, which include approximately 20 categories of services. Other unaffiliated services categories were mixed: Net receipts for insurance services (that is, premiums received less losses paid) increased sharply, though from a low level; education and financial services each increased at modest rates; and telecommunications services were virtually unchanged.

Payments.—U.S. payments for travel and passenger fares increased 8 percent, to \$56.3 billion, in 1994, a moderate acceleration from a 6-percent increase in 1993. The increase in 1994 reflected an increase in U.S. travel overseas despite the depreciation of the dollar against many foreign currencies.

Payments for "other transportation" increased 7 percent, to \$28.4 billion, compared with a 4-percent increase in 1993. Increases in ocean

freight and port services accounted for much of the step-up. Freight charges for the transportation of goods by truck between the United States and Canada also increased more rapidly in 1994. Nearly one-half of the 1994 increase was in "other transportation" payments to European countries, while another one-quarter was in payments to Canada.

Payments for royalties and license fees increased 16 percent, to \$5.7 billion, in sharp contrast with a 4-percent decrease in 1993. The increase in 1994 largely reflected payments for special, nonrecurring events—specifically, broadcast rights and sponsorship fees for the Winter Olympics and the World Cup soccer tournament. However, all subcomponents of this category exhibited moderate to strong growth.

Payments for "other private services" increased 11 percent, to \$36.0 billion, a sharp deceleration from the 22-percent increase in 1993. The deceleration was almost entirely accounted for by payments to the United Kingdom, which increased \$0.4 billion, or 5 percent, after an unusually large increase of \$2.6 billion, or 62 percent; much of the deceleration reflected de-

Channels of Delivery of Services to Foreign Markets: Cross-Border Transactions and Sales by Affiliates

Services are delivered to foreign markets through two distinct channels. In cross-border transactions, services are sold by persons in one country to persons in another country. The full amounts of these transactions are recorded directly in the international transactions accounts of both countries—as exports in the accounts of the seller's country and as imports in the accounts of the buyer's country. The second channel of delivery is sales by affiliates—which, from the U.S. viewpoint, are sales to foreigners by foreign affiliates of U.S. companies or U.S. purchases from other countries' U.S. affiliates. These sales enter the international transactions accounts of the parent's country only indirectly: The income earned by the affiliate on its sales is included (as investment income), but the sales themselves are not.

Although conceptually distinct, both channels may sometimes be involved in the delivery of a particular service. This would be true, for example, in cases where an affiliate sells services abroad, but some of the work is done by the affiliate's parent and billed to the affiliate. In this case, the amount received by the affiliate from the foreign customer would be recorded under sales by affiliates, and the funds received by the parent for its share of the work would be recorded in cross-border transactions, as intra-firm trade between parents and affiliates.

The two channels of delivery typically differ in their impact on an economy. All other things being equal, an economy will accrue more benefits from international

sales and purchases when local factors of production (such as labor) are used to generate the value added. (The potential benefits even extend to the government, because tax revenues may increase.) Therefore, the economy of the seller usually benefits more from cross-border exports than from sales through foreign affiliates. By the same reasoning, the purchasing economy generally benefits more if the services are bought from local affiliates of foreign companies, rather than through cross-border imports.

Notwithstanding these different economic impacts, the channel of delivery is often largely predetermined by the nature of the service, rather than reflecting a choice between equally viable alternatives. Travel and transportation, for example, are inherently cross-border in nature. Market conditions can also dictate the choice. For example, certain business, professional, and technical services are usually delivered through affiliates because of the need for close and continuing contact between the service providers and their customers. Some services can be delivered equally well through either channel, but these services are more the exception than the rule. Overall, a majority of U.S. sales of services to foreigners have been effected by cross-border transactions in recent years, whereas a majority of U.S. purchases of services from foreigners have been from the foreigners' affiliates located in the United States.

velopments in insurance. Net payments for insurance services (premiums received less losses paid) to the United Kingdom fell slightly after an unusually large—\$1.4 billion—increase in 1993; this large increase reflected a return to more normal levels, following the large claims related to Hurricane Andrew paid by British reinsurers in 1992. Reduced growth in financial services payments to the United Kingdom also contributed to the deceleration in total payments in 1994.

By area

Most U.S. services transactions are with a relatively small number of countries. For both exports and imports, 12 countries accounted for almost two-thirds of total U.S. cross-border transactions in private services in 1994 (table A). Moreover, the top five countries accounted for nearly one-half of both total exports and total imports of private services.²

For both cross-border services receipts and payments, the United States' five largest trading partners are Japan, the United Kingdom, Canada, Germany, and Mexico. These five partners also accounted for a large share of trade in each of the major services categories. For travel and "other private services"—the two largest categories—these countries accounted for 54 percent and 40 percent, respectively, of total U.S. exports, and for 41 percent and 56 percent, respectively, of total U.S. imports in 1994.

Japan accounted for 16 percent of exports and 11 percent of imports. The U.S. services surplus with Japan reached \$16.0 billion in 1994. This surplus, which is the largest with any country, contrasts sharply with the large merchandise trade deficit with Japan. Much of the surplus was attributable to travel; Japanese travelers to the United States accounted for approximately 20 percent of total U.S. travel and passenger fare receipts in 1994. In contrast, U.S. residents traveling to Japan accounted for less than 6 percent of total U.S. travel and passenger fare payments.

Japan accounted for nearly 20 percent of "other transportation" payments and more than 20 percent of royalty and license fee receipts in 1994. The high share of "other transportation" payments reflects the large volume of U.S. merchandise imports from Japan along with the relatively long distance between the two countries. The high share of royalty and license

fee receipts largely resulted from U.S. parent companies' receipts from their foreign affiliates.

The United Kingdom accounted for 9 percent of exports and 13 percent of imports. U.S. services imports from the United Kingdom, which were the highest from any country, reached \$16.9 billion in 1994. The United Kingdom ranked as the leading country of origin for all major components of services except "other transportation." Passenger fare payments to the United Kingdom accounted for nearly 18 percent of total U.S. passenger fare payments. More U.S. residents traveled to the United Kingdom than to any other country overseas, either as a final destination or as a gateway to other overseas destinations.

Canada accounted for 9 percent of both exports and imports of private services. The U.S. surplus with Canada reached \$5.6 billion in 1994—the largest surplus with any country except Japan. The high level of "other transportation" exports and imports with Canada reflects the high volume of merchandise trade between the two

Table A.—Service Exports and Imports by Major Type and Major Country, 1994

[Millions of dollars]

	Total services	Travel	Pas-senger fares	Other transpor-tation	Royali-ties and li-icense fees	Other private ser-vices
Exports						
All countries	185,419	60,406	17,477	26,078	22,436	59,022
12 major countries	117,042	41,932	12,924	13,701	16,141	32,341
Japan	29,710	10,544	5,386	3,240	4,526	6,014
United Kingdom	17,480	6,438	1,618	1,283	2,168	5,973
Canada	17,258	6,251	1,133	2,345	1,229	6,300
Germany	11,559	3,741	1,319	1,225	2,261	3,013
Mexico	8,909	4,930	733	623	560	2,063
France	6,728	1,718	835	582	1,639	1,954
Netherlands	5,012	803	145	916	1,475	1,671
Korea	4,507	1,433	260	1,228	436	1,150
Italy	4,344	1,278	460	588	1,010	1,008
Taiwan	4,242	1,508	121	1,040	149	1,424
Australia	3,792	1,445	426	262	540	1,119
Brazil	3,501	1,843	488	369	148	653
Other countries	68,377	18,474	4,553	12,377	6,295	26,681
Imports						
All countries	125,902	43,562	12,696	28,373	5,666	35,605
12 major countries	79,839	26,114	7,486	16,783	4,325	25,128
United Kingdom	16,929	4,378	2,254	1,592	1,427	7,276
Japan	13,754	2,916	546	5,281	990	4,021
Canada	11,669	3,912	302	3,320	77	4,058
Mexico	8,380	5,065	601	431	26	2,258
Germany	7,549	2,461	764	1,518	647	2,160
France	5,535	2,514	379	534	272	1,834
Italy	3,809	1,659	403	980	56	710
Taiwan	2,695	578	518	1,314	10	275
Korea	2,609	775	449	976	4	405
Netherlands	2,436	381	558	479	281	737
Switzerland	2,389	662	362	82	526	757
Hong Kong	2,086	813	350	276	9	638
Other countries	46,064	17,448	5,210	11,590	1,341	10,478

2. The top five countries with whom U.S. merchandise trade was the largest in 1994 accounted for slightly more than one-half of both total exports and imports. For merchandise exports, these countries are the same five with whom services transactions were the largest. For imports, the top five includes China instead of the United Kingdom.

countries. Exports of "other private services" to Canada exceeded those to any other country; this high level was widespread across the services that comprise this category. Of particular note, exports of telecommunications services to Canada exceeded those to any other country.

Germany accounted for 6 percent of both exports and imports. Receipts from Germany accounted for more than 10 percent of total U.S. receipts of royalties and license fees—the largest share for any country other than Japan. These transactions primarily reflected U.S. parents' receipts from their foreign affiliates, which were largely concentrated in the manufacturing industry. Among transactions with unaffiliated foreigners, passenger fare payments to Germany were relatively high. Apart from the United Kingdom, Germany was the most common destination for U.S. travelers to Europe, either as a final destination or as a gateway to other overseas destinations.

Mexico accounted for 5 percent of exports and 7 percent of imports. Travel and passenger fares dominated services transactions between the United States and Mexico: They accounted for more than 60 percent of total U.S. receipts from Mexico and for nearly 70 percent of total U.S. payments to Mexico. Moreover, Mexico accounted for more than 7 percent of total U.S. travel and passenger fare exports and for 10 percent of total U.S. travel and passenger fare imports. In contrast, Mexico accounted for less

than 3 percent of total U.S. receipts of royalties and license fees and less than 1 percent of U.S. payments.

The next seven largest U.S. trading partners for both services exports and imports were primarily in Europe and Asia. Combined, these seven countries accounted for 17 percent of both services exports and services imports in 1994. For both exports and imports, France was in sixth place, well above the seventh place countries. In contrast, the rankings of the other countries varied, depending on whether the focus is on exports or imports. For exports, the Netherlands was the seventh largest trading partner, whereas, for imports, Italy was the seventh largest. Brazil and Australia were among the top 12 countries for exports; Switzerland and Hong Kong were among the top 12 for imports.

Sales by Affiliates in 1993

In 1993, worldwide sales of services by nonbank majority-owned foreign affiliates of U.S. companies were \$156.7 billion, up 3 percent from 1992 ([table 9](#)). Worldwide sales of services by nonbank majority-owned U.S. affiliates of foreign companies were \$149.0 billion, up 9 percent. The disparity in growth rates largely reflected the generally more rapid economic growth in the United States than in several other major economies in 1993.

Expanded Detail by Country and Region

During the past year, BEA has completed an initiative to expand the level of detail at which the country estimates of international services are published. Tables 2, 3, and 5 now include estimates for an additional 22 countries. Previously, estimates of cross-border services transactions with each of these countries were not available, but were included implicitly in area totals.

Tables 2, 3, and 5 now also include new regional groups for Africa, for the Middle East, and for Asia and Pacific. Previously, these regions were aggregated and shown as "other countries." The new groups indicate that 87 percent of services transactions previously included in "other countries" were with countries in Asia and Pacific, 8 percent were with countries in the Middle East, and 5 percent were with countries in Africa.

The expanded number of countries and the new regional groups will now be presented consistently in all of the detailed tables, beginning with the estimates for 1992; estimates for prior years could not be prepared, because of limitations of the source data. It was pos-

sible to introduce these new estimates because of both improved source data and utilization of greater detail in other source data. For travel and passenger fares, increased airline participation and a larger number of responses to voluntary travel surveys permitted estimation for the additional countries. In addition, source data on the number of visitors, which are an integral part of the travel and passenger fare estimates, are now available more promptly. For "other transportation," data from BEA's surveys of receipts and payments were applied to data on shipping weights of exports and imports available by country from the Census Bureau. For "other private services," most data are available by country from BEA's surveys of selected services with affiliated and unaffiliated foreigners.

Also new this year is table A, which identifies the major trading partners and provides a cross-section of the relative size of various transactions with major trading partners. Among these partners are three countries—Switzerland, Brazil, and Hong Kong—for which data were previously included in area totals.

Sales of services by affiliates tend to be predominantly local, reflecting the importance of proximity to the customer in the delivery of many services. In 1993, sales in the country of the affiliate accounted for 79 percent of worldwide sales of services by foreign affiliates. Reflecting in part the large internal market of the United States, they accounted for an even larger share—94 percent—of sales by U.S. affiliates.³ For foreign affiliates, an additional 12 percent of sales were to foreign (non-U.S.) countries other than the one in which the affiliate was located. Only 9 percent of foreign-affiliate sales were to U.S. persons, and a majority of these sales were to the U.S. parents of the affiliate making the sale.

The following two sections discuss foreign affiliates' sales to foreign persons and U.S. affiliates' sales to U.S. persons, both of which represent sales delivered to international markets through the channel of direct investment. These sales are classified according to the primary industry of the affiliate, unlike the cross-border transactions, which are generally classified by type of service. The sales are shown by country of affiliate or ultimate beneficial owner (UBO) in *table 10* and by industry of affiliate cross-classified by country in *table 11* (for foreign affiliates) and *table 12* (for U.S. affiliates).

Foreign affiliates' sales to foreign persons

In 1993, foreign affiliates' sales of services to foreign persons were up 2 percent, to \$143.1 billion, following a 7-percent increase in 1992. The 1993 increase was the smallest since 1984. The sluggish growth was partly due to economic stagnation in

3. For foreign affiliates, local sales are a significantly higher share of total sales of services than of goods. In 1989, the most recent year for which comparable data are available, the shares were 78 percent for services and 66 percent for goods.

Europe; it also reflected the appreciation of the U.S. dollar against major European currencies, which lowered the dollar value of sales denominated in foreign currencies. For the first time since this series began in 1982, foreign sales of services by European affiliates decreased, by \$0.6 billion. Within Europe, the decrease was concentrated in Italy, France, and the United Kingdom.

In other major areas, sales by affiliates increased. Affiliates in Asia and Pacific had the largest increase, at \$1.5 billion; affiliates in Japan more than accounted for this increase. Affiliates in Canada had the next largest increase—\$0.9 billion.

By industry, affiliates in insurance had the largest increase in sales—\$2.4 billion—nearly one-half of which was accounted for by affiliates in life insurance.⁴ The largest decrease in sales—\$1.9 billion—was in wholesale trade and was more than accounted for by affiliates in "professional and commercial equipment and supplies."

By area.—Affiliates in Europe had the largest share of foreign affiliates' sales of services to foreigners in 1993. These affiliates accounted for 56 percent of the total, up from 54 percent in 1989, the earliest year for which comparable data are available for both foreign affiliates and U.S. affiliates. Within Europe, affiliates in the United Kingdom, Germany, France, and the Netherlands accounted for the largest shares of sales.

After European affiliates, affiliates in Canada had the largest share, 13 percent, down from

4. Sales of services by affiliates in insurance differ conceptually from the balance of payments measure of cross-border insurance transactions. The cross-border transactions are measured as premiums net of losses, while the data on sales by affiliates largely represent premiums and are not net of losses. However, estimates of cross-border receipts and payments of insurance premiums are shown separately in *table 6*.

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The estimates of sales of services by affiliates were prepared by staff members of the International Investment Division. The estimates of sales by foreign affiliates were prepared by the staff of the Annual and Benchmark Section of the Direct Investment Abroad Branch; the estimates of sales by U.S. affiliates were prepared by the staff of the Annual and Benchmark Section of the Foreign Direct Investment in the U.S. Branch.

John Sondheimer was responsible for consolidating the information contained in tables 2, 3, and 5. Smith W. Allnutt, Peter Bowman, Jane M. Fry-Emond, and Arnold Gilbert established data retrieval systems and were responsible for the computer generation of most of the remaining tables for this article.

16 percent in 1989; this decline probably reflects the relatively sluggish economic conditions in Canada during this period. The share of Japanese affiliates was 11 percent, up from 10 percent in 1989.

By industry.—Affiliates classified in the “services” division of the Standard Industrial Classification (sic)—a narrower definition of “services” than that used elsewhere in this article—had the most sales of services to foreign persons in 1993.⁵ These affiliates accounted for 33 percent of total sales of services to foreigners. Within “services,” sales were largest in computer and data processing and in “other” services (mainly personnel supply and other miscellaneous business services).

After “services,” sales were largest in insurance, which accounted for 19 percent of the total. Nearly 80 percent of the sales in insurance were by affiliates in Japan, Canada, the United Kingdom, Bermuda, and Taiwan, each of which had sales exceeding \$1.0 billion.

Also large were sales of services by affiliates in manufacturing, wholesale trade, and “other industries.” Affiliates in manufacturing accounted for 12 percent of total sales of services to foreigners, and those in wholesale trade, for 11 percent. In both industries, most of the sales were of computer and data processing services provided by affiliates whose primary line of business was the manufacture or distribution of computers and related peripheral equipment. Affiliates in “other industries”—mainly transportation and public utilities—accounted for a 9-percent share of sales.

U.S. affiliates' sales to U.S. persons

In 1993, sales of services to U.S. persons by U.S. affiliates of foreign companies were up 10 percent, to \$140.5 billion, following a 7-percent increase in 1992. Affiliates with UBO's in Europe had the largest increase in sales, \$6.9 billion, most of which was accounted for by insurance affiliates. Affiliates with UBO's in Canada had the next largest increase—\$3.4 billion—followed by those with UBO's in Asia and Pacific, with a \$2.1 billion increase.

5. The “services” category of the sic is dominated by business services, such as advertising, accounting, and computer and data processing services. It also includes hotel, health, and motion picture services. For a more complete list, see the group “services” in tables 11 and 12.

Data Availability

The estimates are available on diskette for \$20.00. The diskette covers cross-border transactions for 1986–94 and transactions by majority-owned affiliates for 1989–93. Estimates for years before 1992 do not reflect the expanded country detail presented in this article (see *the box* on page 73). To order this diskette, call (202) 606–9545; MasterCard and Visa are accepted. When ordering, please provide accession number 58–93–40–501.

By area.—Affiliates with European UBO's accounted for the largest share of U.S. affiliates' total sales of services to U.S. persons in 1993. These affiliates accounted for 60 percent of the total, down slightly from 1989. Within Europe, affiliates with UBO's in the United Kingdom, France, Switzerland, and Germany accounted for the largest shares of sales.

After affiliates with European UBO's, affiliates with UBO's in Canada had the largest share of sales—17 percent, down from 20 percent in 1989. The share of Japanese-owned affiliates was 14 percent, up from 8 percent in 1989. The gain in the share of Japanese-owned affiliates at the expense of that of Canadian-owned affiliates largely reflected the much more rapid growth in Japanese investment in the United States during this period.

By industry.—U.S. affiliates in insurance had the largest sales to U.S. persons in 1993. Nearly one-half of the sales in insurance were by affiliates with UBO's in the United Kingdom and Canada. By type of insurance, sales by life insurers—primarily those with UBO's in Canada and France—accounted for nearly one-half of the total. Most of the remaining sales were by property and casualty insurers—primarily those with UBO's in the United Kingdom, Switzerland, and Germany.

After insurance affiliates, affiliates classified in “services” had the largest sales to U.S. persons in 1993, accounting for 24 percent of the total. Within “services,” sales were largest in motion pictures, “other” services (mainly personnel supply and other miscellaneous business services), and hotels and other lodging places.

Tables 2.1 through 12 follow. 

Table 2.1.—Private Services Transactions by Type, 1986–94
 [Millions of dollars]

	Exports									Imports								
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1986	1987	1988	1989	1990	1991	1992	1993	1994
Total private services	77,378	86,908	101,179	118,236	137,219	152,454	166,062	174,207	185,419	65,576	74,835	81,967	86,351	99,333	101,089	105,855	115,446	125,902
Travel	20,385	23,563	29,434	36,205	43,007	48,385	54,742	57,875	60,406	25,913	29,310	32,114	33,416	37,349	35,322	38,552	40,713	43,562
Overseas	15,650	18,044	22,314	26,939	30,806	34,518	40,864	45,298	49,225	20,311	23,313	25,260	25,746	28,929	26,506	29,838	31,859	34,585
Canada	2,701	3,309	4,150	5,340	7,093	8,500	8,182	7,458	6,251	3,034	2,939	3,232	3,394	3,541	3,705	3,554	3,692	3,912
Mexico	2,034	2,210	2,970	3,926	5,108	5,367	5,696	5,119	4,930	2,568	3,058	3,622	4,276	4,879	5,111	5,160	5,162	5,065
Passenger fares	5,582	7,003	8,976	10,657	15,298	15,854	16,618	16,611	17,477	6,505	7,283	7,729	8,249	10,531	10,012	10,556	11,313	12,696
Other transportation	15,784	17,471	19,811	21,106	22,745	23,331	23,691	23,983	26,078	17,817	19,057	20,969	22,260	25,168	25,204	25,459	26,558	28,373
Freight	4,651	5,205	6,259	6,913	8,063	8,356	8,450	8,755	9,836	11,888	11,993	13,147	13,306	14,353	13,881	13,784	14,846	16,444
Port services	10,574	11,575	12,820	13,318	13,662	13,979	14,164	14,222	15,213	5,254	6,392	7,099	8,176	9,920	10,421	10,762	10,817	11,011
Other	559	692	732	876	1,020	996	1,077	1,005	1,029	674	673	724	778	895	902	914	895	919
Royalties and license fees	8,113	10,183	12,146	13,818	16,634	18,114	20,015	20,637	22,436	1,401	1,857	2,601	2,528	3,135	4,035	5,074	4,863	5,666
Affiliated	6,174	7,897	9,501	10,961	13,250	14,402	16,018	16,095	17,628	917	1,309	1,426	1,703	2,206	2,955	3,380	3,462	3,852
U.S. parents' transactions	5,994	7,668	9,238	10,612	12,867	13,819	15,225	15,275	16,611	118	168	141	71	239	166	189	234	248
U.S. affiliates' transactions	180	229	263	349	383	583	793	820	1,017	799	1,141	1,285	1,632	1,967	2,789	3,191	3,228	3,604
Unaffiliated	1,939	2,285	2,645	2,857	3,385	3,712	3,997	4,542	4,808	484	547	1,175	824	931	1,080	1,694	1,814	2,009
Industrial processes	n.a.	1,592	1,863	1,947	2,333	2,434	2,525	2,820	2,964	n.a.	436	487	568	666	796	818	1,054	1,090
Other	n.a.	693	782	910	1,052	1,278	1,472	1,722	1,844	n.a.	111	688	256	284	876	348	724	724
Other private services	27,514	28,688	30,812	36,450	39,535	46,770	50,997	55,101	59,022	13,941	17,328	18,554	19,898	23,150	26,516	26,214	31,999	35,605
Affiliated services	8,385	8,494	9,568	12,296	13,622	14,257	16,295	16,191	17,215	3,915	5,357	6,043	7,911	9,118	9,732	9,690	10,606	11,602
U.S. parents' transactions	5,577	5,658	6,808	9,117	9,532	9,694	10,194	10,443	10,765	2,391	3,050	3,461	4,783	5,334	5,260	5,355	5,654	5,593
U.S. affiliates' transactions	2,808	2,836	2,760	3,179	4,090	4,563	6,101	5,748	6,450	1,524	2,307	2,582	3,128	3,784	4,472	4,335	4,952	6,009
Unaffiliated services	19,129	20,193	21,243	24,154	25,913	32,513	34,701	38,910	41,807	10,026	11,972	12,512	11,987	14,033	16,785	16,524	21,395	24,003
Education	3,495	3,821	4,142	4,575	5,126	5,679	6,186	6,732	7,140	433	452	539	586	658	698	719	753	791
Financial services	3,301	3,731	3,831	5,036	4,417	5,012	5,484	6,606	6,962	1,769	2,077	1,656	2,056	2,475	2,669	3,520	3,699	3,835
Insurance, net	1,970	1,794	1,039	468	572	944	1,222	1,380	1,640	2,201	3,241	2,628	823	1,910	2,467	1,324	3,107	3,405
Premiums	4,414	3,972	3,941	4,136	3,997	4,270	4,851	4,849	5,389	7,217	8,538	8,954	9,909	10,222	11,207	11,738	11,988	13,353
Losses	2,444	2,178	2,902	3,668	3,425	3,326	3,629	3,469	3,749	5,016	5,297	6,326	9,086	8,312	8,740	10,414	8,881	9,948
Telecommunications	1,827	2,111	2,196	2,519	2,735	3,291	2,885	2,784	2,757	3,253	3,736	4,576	5,172	5,583	6,608	6,052	6,193	6,828
Business, professional, and technical services	4,428	4,280	5,426	6,152	6,951	11,249	11,994	13,294	14,813	1,253	1,319	1,848	1,971	1,891	2,785	3,295	4,046	4,227
Advertising	94	109	145	145	130	274	315	338	399	77	128	188	228	243	301	450	644	736
Computer and data processing services	985	649	1,198	978	1,031	1,738	1,902	2,306	2,546	32	74	107	46	44	116	141	304	386
Data base and other information services	124	133	196	205	283	442	641	694	823	23	25	39	31	54	51	72	88	94
Research, development, and testing services	282	177	231	375	384	602	611	443	537	76	114	182	133	210	241	225	247	281
Management, consulting, and public relations services	306	327	344	300	354	870	728	849	986	60	67	73	143	135	271	243	280	283
Legal services	97	147	272	397	451	1,309	1,358	1,446	1,558	40	56	98	81	111	244	311	317	428
Construction, engineering, architectural, and mining services	759	668	790	939	867	1,478	1,935	2,358	2,704	301	163	307	443	170	315	261	336	296
Industrial engineering	98	304	278	219	473	363	212	286	235	75	103	133	53	74	30	112	142	103
Installation, maintenance, and repair of equipment	1,033	1,087	1,276	1,717	2,031	2,574	2,744	2,990	3,394	467	496	616	704	714	538	651	837	739
Other	649	680	697	878	947	1,599	1,549	1,586	1,631	99	94	107	109	135	679	830	849	881
Accounting, auditing, and bookkeeping services	21	27	37	124	119	168	164	164	142	29	37	31	22	57	89	104	103	106
Agricultural services	4	7	4	3	4	56	54	48	46	5	7	4	2	(*)	22	21	19	21
Mailing, reproduction, and commercial art	(D)	22	29	9	8	18	14	12	14	12	9	9	8	8	38	37	34	37
Management of health care facilities	1	0	(*)	0	0	22	22	20	18	(*)	0	2	(*)	(*)	13	13	12	13
Medical services	490	516	541	588	630	672	708	750	794	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Personnel supply services	(D)	38	(D)	2	1	160	127	115	118	25	7	10	10	5	15	14	14	14
Sports and performing arts	32	11	(D)	43	47	71	43	91	61	21	25	40	54	48	84	145	156	138
Training services	73	60	54	109	138	345	320	317	370	7	9	10	13	17	77	101	101	135
Miscellaneous disbursements	n.a.	n.a.	n.a.	n.a.	n.a.	89	97	69	68	n.a.	n.a.	n.a.	n.a.	n.a.	342	395	410	418
Other unaffiliated services ¹	4,108	4,456	4,608	5,404	6,111	6,339	6,931	8,113	8,495	1,117	1,147	1,264	1,379	1,516	1,557	1,614	1,736	1,916

n.a. Not available.

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Exports include mainly expenditures of foreign governments and international organizations in the United States. Imports include mainly wages of foreign residents temporarily employed in the United States and of Canadian and Mexican commuters in the U.S. border area.

Table 2.2.—Private Services Transactions by Area and Country, 1986–94
 [Millions of dollars]

	Exports									Imports								
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1986	1987	1988	1989	1990	1991	1992	1993	1994
All countries	77,378	86,908	101,179	118,236	137,219	152,454	166,062	174,207	185,419	65,576	74,835	81,967	86,351	99,333	101,089	105,855	115,446	125,902
Canada	8,585	9,616	10,907	13,736	16,145	18,335	18,205	17,777	17,258	6,414	6,967	8,479	8,796	9,282	9,877	9,936	10,617	11,669
Europe	25,239	30,639	36,150	42,041	48,644	53,967	61,561	63,676	66,739	24,149	28,331	30,889	33,041	39,849	39,303	41,951	47,363	51,662
Belgium-Luxembourg	1,045	1,046	1,233	1,490	1,795	1,969	2,300	2,222	2,453	604	556	623	814	1,023	958	933	975	1,113
France	2,933	3,676	3,910	4,671	5,565	6,195	7,145	6,931	6,728	2,265	2,681	2,932	3,519	4,168	3,925	4,681	4,965	5,535
Germany ¹	4,085	5,288	5,981	6,255	7,478	8,918	10,924	11,350	11,559	3,984	5,200	5,543	6,052	6,824	6,444	6,560	7,112	7,549
Italy	1,883	2,176	2,488	2,714	3,319	3,715	4,506	4,136	4,344	2,258	2,511	2,872	2,865	3,474	3,305	3,560	3,549	3,809
Netherlands	1,932	2,112	2,455	2,591	3,278	3,578	3,710	4,169	5,012	1,034	1,306	1,319	1,610	1,937	2,160	2,428	2,109	2,436
Norway										1,316	1,554	1,358				1,082	1,467	1,415
Spain										2,424	2,246	2,419				1,539	1,124	1,265
Sweden										1,753	1,679	1,773				816	995	1,015
Switzerland										2,971	2,990	3,393				1,849	2,097	2,389
United Kingdom	6,541	8,428	10,150	12,489	13,027	14,144	16,167	17,495	17,480	7,545	8,922	9,414	9,799	11,567	12,116	11,987	15,744	16,929
Other										8,348	8,905	10,221				6,515	7,229	8,208
Latin America and Other Western Hemisphere	13,540	13,991	15,656	17,679	21,226	23,909	25,547	27,993	30,314	13,629	15,616	16,334	17,544	19,401	20,361	21,144	21,924	23,847
South and Central America	10,750	11,276	12,937	14,900	17,635	20,181	22,027	23,963	25,452	8,071	9,652	10,843	11,800	13,411	13,974	14,271	14,566	15,551
Argentina										1,767	2,140	2,337				452	482	602
Brazil										2,435	2,872	3,501				687	750	974
Chile										594	765	921				333	356	410
Mexico	3,519	3,704	4,523	6,023	7,387	8,225	8,676	8,555	8,909	4,218	5,073	5,656	6,578	7,386	7,757	8,062	8,319	8,380
Venezuela	936	841	925	1,042	1,284	1,576	1,992	2,512	2,189	489	549	626	503	669	601	638	730	760
Other										6,563	7,117	7,599				4,099	3,932	4,423
Other Western Hemisphere	2,790	2,714	2,719	2,780	3,592	3,727	3,518	4,030	4,857	5,558	5,965	5,492	5,744	5,990	6,386	6,873	7,361	8,296
Bermuda										363	592	664				1,548	1,365	1,891
Other										3,156	3,439	4,194				5,322	5,995	6,408
Africa, Middle East, and Asia and Pacific	26,491	28,738	33,852	39,885	45,883	51,862	56,059	59,979	66,499	19,468	22,106	23,744	24,389	28,095	29,481	30,515	33,853	37,027
Africa										2,349	2,514	2,688				1,722	1,915	2,239
South Africa										476	476	599				202	235	316
Other										1,872	2,039	2,090				1,517	1,681	1,922
Middle East										5,048	4,900	5,831				2,206	2,161	2,412
Israel										1,583	1,594	2,131				1,026	1,087	1,142
Saudi Arabia										1,360	1,224	1,492				341	343	306
Other										2,105	2,083	2,207				837	732	961
Asia and Pacific										48,662	52,565	57,981				26,587	29,777	32,376
Australia	1,624	1,867	2,341	2,863	3,299	3,256	3,490	3,643	3,792	1,164	1,497	1,646	1,751	2,293	2,389	2,241	2,253	1,951
China										1,587	1,971	2,183				1,106	1,378	1,480
Hong Kong										2,191	2,350	2,570				1,523	1,545	2,086
India										1,095	1,137	1,255				661	724	769
Indonesia										757	883	918				451	444	465
Japan	10,914	12,577	15,064	18,620	21,402	24,269	25,579	26,941	29,710	6,667	7,533	8,404	8,940	10,547	11,796	11,570	12,994	13,754
Korea, Republic of										3,348	3,709	4,507				2,005	2,264	2,609
Malaysia										713	757	825				275	327	356
New Zealand										768	794	843				524	544	566
Philippines										995	1,302	1,184				790	864	1,065
Singapore										2,114	2,382	2,363				739	1,135	1,189
Taiwan										3,222	3,563	4,242				2,007	2,413	2,695
Thailand										753	891	1,455				396	399	462
Other										2,050	2,238	2,133				2,298	2,490	2,927
International organizations and unallocated	3,523	3,927	4,612	4,900	5,325	4,382	4,690	4,782	4,609	1,917	1,817	2,524	2,582	2,706	2,069	2,310	1,690	1,700
Addenda:																		
European Union ²	20,980	25,533	29,730	34,629	39,476	44,441	51,715	53,030	54,795	20,424	23,974	25,829	28,078	33,417	32,950	35,171	39,395	42,555
Eastern Europe ³	325	340	450	740	1,003	1,180	1,244	1,703	2,023	345	478	509	583	799	1,055	1,412	1,511	1,891

3. Eastern Europe comprises Albania, Armenia, Azerbaijan, Belarus, Bulgaria, Czech Republic, Estonia, Georgia, Hungary, Kazakhstan, Kyrgyzstan, Latvia, Lithuania, Moldova, Poland, Romania, Russia, Slovakia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan.

NOTE.—The full country and area detail shown in the stub is available only since 1992 (see "Expanded Detail by Country and Region" box for more information).

1. Prior to 1990, this line includes data only for the Federal Republic of Germany. Beginning in 1990, this line also includes the former German Democratic Republic.

2. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, and the United Kingdom. Prior to 1993, the European Union was known as the European Communities (12). At the beginning of 1995, the Union was enlarged to include Austria, Finland, and Sweden, but data for these countries are not included in this line.

Table 3.1.—Travel, Passenger Fares, and Other Transportation, 1991
 [Millions of dollars]

	Receipts												Payments												
	Travel	Pas-senger fares	Other transportation										Travel	Pas-senger fares	Other transportation										
			Total	Freight				Port services				Other		Total	Freight				Port services				Other		
				Total	Ocean	Air	Other	Total	Ocean	Air	Other				Total	Ocean	Air	Other	Total	Ocean	Air	Other			
All countries	48,385	15,854	23,331	8,356	4,011	2,722	1,622	13,979	8,041	5,834	105	996	35,322	10,012	25,204	13,881	9,592	2,257	2,032	10,421	2,093	8,256	72	902	
Canada	8,500	1,040	2,039	1,469	145	41	1,283	478	115	258	105	92	3,705	249	2,689	2,156	81	43	2,032	422	113	237	72	111	
Europe	14,332	5,943	7,198	2,114	1,089	914	111	4,678	2,439	2,239	.....	406	11,524	5,069	8,190	4,060	3,285	775	.....	3,803	581	3,222	.....	327
Belgium-Luxembourg	302	190	407	183	136	39	8	204	42	162	.....	20	179	133	283	128	64	64	.....	144	54	90	.....	11
France	1,389	1,023	610	207	42	155	10	315	48	267	.....	88	1,533	391	526	166	69	97	.....	350	37	313	.....	10
Germany	2,690	1,098	885	278	111	147	20	594	173	421	.....	13	2,191	628	1,249	432	254	178	.....	765	69	696	.....	52
Italy	948	514	461	145	99	40	6	297	115	182	.....	19	1,459	361	804	213	150	63	.....	579	82	497	.....	12
Netherlands	468	105	666	326	226	54	46	317	86	231	.....	23	271	444	441	205	99	106	.....	229	127	102	.....	7
Norway .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Spain .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Sweden .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Switzerland .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
United Kingdom	4,160	1,959	1,041	517	146	354	17	491	168	323	.....	33	3,168	1,708	1,615	337	212	125	.....	1,177	75	1,102	.....	101
Other	4,375	1,054	3,128	458	329	125	4	2,460	1,807	653	.....	210	2,723	1,404	3,272	2,579	2,437	142	.....	559	137	422	.....	134
Latin America and Other Western Hemisphere	11,294	2,516	3,407	1,101	506	500	95	2,029	845	1,184	.....	277	11,243	1,864	2,211	1,073	920	153	.....	1,118	427	691	.....	20
South and Central America .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Argentina .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Brazil .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Chile .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Mexico	5,367	514	460	142	55	83	4	270	80	190	.....	48	5,111	531	364	86	83	3	.....	276	48	228	.....	2
Venezuela	710	180	186	108	48	54	6	77	63	14	.....	1	195	74	247	79	73	6	.....	168	68	100	.....	0
Other ¹	5,217	1,822	2,761	851	403	363	85	1,682	702	980	.....	228	5,937	1,259	1,600	908	764	144	.....	674	311	363	.....	18
Other Western Hemisphere .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Africa .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
South Africa .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Other .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Middle East .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Israel .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Saudi Arabia .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Other .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Asia and Pacific	14,258	6,355	9,305	3,671	2,271	1,267	133	5,413	3,260	2,153	.....	221	8,850	2,830	10,647	5,264	3,978	1,286	.....	5,078	972	4,106	.....	305
Australia	1,053	704	342	109	3	99	7	233	35	198	.....	0	783	296	861	85	63	22	.....	747	2	745	.....	29
China .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Hong Kong .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
India .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Indonesia	8,561	4,201	2,978	1,117	563	485	69	1,779	1,246	533	.....	82	2,760	550	4,726	2,084	1,483	601	.....	2,471	233	2,238	.....	171
Korea .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Malaysia .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
New Zealand .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Philippines .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Singapore .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Taiwan .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Thailand .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Other ²	4,644	1,450	5,985	2,445	1,705	683	57	3,401	1,979	1,422	.....	139	5,307	1,984	5,060	3,095	2,432	663	.....	1,860	737	1,123	.....	105
International organizations and unallocated .....	.....	.....	1,382	.....	.....	.....	.....	1,382	1,382	.....	.....	.....	.....	.....	1,467	1,328	1,328	.....	.....	.....	.....	.....	.....	139
Addenda:	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
European Union ³	11,178	5,274	5,311	1,857	903	845	8	109	0	3,116	1,262	1,311	35	339	22	10,174	4,415	112	6,154	239	2,385	179	676
Eastern Europe ⁴	387	111	298	110	102	8	0	166	1,262	1,311	35	.....	339	22	10,174	4,415	112	6,154	239	2,385	179	676	.....	
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	241

1. In 1991, this "Other" region also includes estimates for Other Western Hemisphere.

2. In 1991, this "Other" region also includes estimates for Africa and the Middle East.

3. See footnote 2, table 2.2.

4. See footnote 3, table 2.2.

Table 3.2.—Travel, Passenger Fares, and Other Transportation, 1992
 [Millions of dollars]

	Receipts													Payments												
	Travel	Passenger fares	Other transportation											Other transportation												
			Total	Freight				Port services				Other	Travel	Passenger fares	Total	Freight				Port services				Other		
				Total	Ocean	Air	Other	Total	Ocean	Air	Other					Total	Ocean	Air	Other	Total	Ocean	Air	Other			
All countries	54,742	16,618	23,691	8,450	3,980	2,589	1,881	14,164	8,268	5,785	111	1,077	38,552	10,556	25,459	13,784	9,269	2,376	2,139	10,762	2,029	8,657	75	914		
Canada	8,182	1,099	2,210	1,613	32	39	1,542	494	130	253	111	103	3,554	227	2,792	2,275	95	41	2,139	393	71	247	75	124		
Europe	17,492	6,528	7,783	2,180	1,258	812	110	5,258	2,822	2,436	.....	345	13,848	5,162	8,324	4,120	3,290	830	.....	3,838	567	3,271	.....	366
Belgium-Luxembourg	364	217	450	194	149	37	8	250	55	195	.....	6	188	118	274	110	56	54	.....	151	59	92	.....	13
France	1,559	1,112	635	218	55	153	10	356	35	321	.....	62	2,059	411	496	134	28	106	.....	351	32	319	.....	11
Germany	3,412	1,481	1,030	282	123	139	20	745	240	505	.....	3	2,308	714	1,422	572	377	195	.....	788	79	709	.....	62
Italy	1,218	614	562	157	111	40	6	375	158	217	.....	31	1,594	431	868	282	209	73	.....	572	66	506	.....	14
Netherlands	577	100	708	352	268	39	45	354	78	276	.....	2	343	384	430	192	73	119	.....	229	125	104	.....	9
Norway	256	28	734	11	9	2	723	723	74	855	806	806	5	5	44	44	44	44
Spain	811	281	268	127	92	35	.....	141	.....	141	.....	.....	825	153	56	11	.....	11	.....	44	44	44	.....	1
Sweden	579	238	224	30	18	12	194	120	74	200	32	190	172	146	26	6	6	12	12	12	12
Switzerland	1,190	102	252	16	0	16	176	176	60	486	271	73	72	72	1	1	
United Kingdom	5,594	2,007	1,009	476	168	292	16	480	216	264	.....	53	3,224	1,621	1,625	378	239	139	.....	1,140	84	1,056	.....	107
Other	1,932	348	1,909	317	265	47	5	1,464	1,197	267	.....	128	2,547	1,027	2,035	1,391	1,356	35	.....	552	67	485	.....	92
Latin America and Other Western Hemisphere	12,804	2,545	2,808	1,204	548	562	94	1,429	600	829	.....	175	11,991	2,029	2,034	824	663	161	.....	1,189	419	770	.....	21
South and Central America	11,767	2,196	2,097	1,025	448	519	58	921	263	658	.....	151	8,266	1,568	1,282	489	336	153	.....	778	266	512	.....	15
Argentina	808	345	170	88	14	74	.....	82	10	72	.....	.....	274	78	27	21	16	5	.....	6	6	.....	.....	.....
Brazil	1,205	307	366	84	33	51	.....	282	19	263	.....	.....	230	194	80	55	19	36	.....	25	25	25	.....	25
Chile	266	78	72	28	16	12	.....	44	44	.....	.....	124	68	102	99	70	29	.....	3	3	.....	.....	3	
Mexico	5,696	527	466	153	53	96	4	262	66	196	.....	52	5,160	635	358	64	57	7	.....	290	66	224	.....	3
Venezuela	888	196	165	111	53	52	6	52	40	12	.....	2	271	94	201	46	43	3	.....	155	57	98	.....	12
Other	2,904	743	857	561	279	234	48	199	84	115	.....	97	2,207	499	515	204	131	73	.....	299	109	190	.....	12
Other Western Hemisphere	1,037	349	711	179	100	43	36	508	337	171	.....	24	3,725	461	752	335	327	8	.....	411	153	258	.....	6
Bermuda	6	6	5	1	4	0	388	2	3,337	461	750	335	327	8	409	151	258	6	
Africa	423	2	506	396	367	22	7	110	80	30	.....	.....	759	177	472	80	75	5	.....	362	151	211	.....	30
South Africa	151	97	78	74	3	1	20	.....	20	.....	.....	101	28	27	2	.....	2	.....	26	24	2	.....	20	
Other	272	2	408	318	293	19	6	90	80	10	.....	658	149	444	78	75	3	.....	336	127	209	.....	30	
Middle East	995	106	803	389	347	35	7	333	96	237	.....	81	828	378	430	241	153	88	.....	187	85	102	.....	2
Israel	249	58	351	154	146	8	.....	165	165	.....	.....	32	418	236	119	54	54	54	.....	65	65	65	.....	2
Saudi Arabia	210	.....	80	61	57	4	.....	19	19	.....	0	.....	154	56	31	21	21	21	.....	10	10	10	.....	10
Other	536	48	372	174	144	23	7	149	96	53	.....	49	256	86	280	166	153	13	.....	112	10	102	.....	2
Asia and Pacific	14,846	6,338	8,138	2,668	1,428	1,119	121	5,097	3,097	2,000	.....	373	7,572	2,583	10,059	4,984	3,733	1,251	.....	4,792	736	4,056	.....	283
Australia	1,193	649	401	83	9	67	7	284	15	269	.....	34	835	266	760	42	21	21	.....	687	5	682	.....	31
China	263	17	431	54	42	12	.....	338	142	196	.....	39	552	37	381	327	201	126	.....	27	27	27	.....	27
Hong Kong	536	217	373	257	122	135	.....	116	116	.....	.....	.....	621	338	182	100	100	100	.....	72	72	72	.....	10
India	407	.....	97	82	78	4	.....	15	15	.....	.....	.....	396	63	67	26	12	14	.....	36	36	36	.....	5
Indonesia	202	17	72	27	23	4	4	45	45	45	.....	227	32	73	35	28	7	.....	35	35	35	.....	3	
Japan	9,219	4,593	2,859	944	458	415	71	1,838	1,186	652	.....	77	2,474	500	4,552	1,875	1,305	570	.....	2,505	225	2,280	.....	172
Korea	698	250	1,089	164	93	71	.....	906	537	369	.....	19	629	346	757	714	698	16	41	41	41	41	41	2
Malaysia	129	.....	205	44	44	30	.....	47	1	46	.....	114	131	40	35	25	1	24	9	9	9	9	1	
New Zealand	338	209	76	12	2	7	3	64	64	64	.....	238	99	145	6	6	6	139	139	139	139	139	139	.....	
Philippines	332	57	345	92	55	37	.....	193	75	118	.....	60	284	229	92	71	54	17	19	19	19	19	19	2
Singapore	157	25	538	196	51	145	.....	339	195	144	.....	3	241	110	316	290	235	55	13	13	13	13	13	13
Taiwan	849	185	932	348	228	120	.....	584	584	.....	.....	.....	382	308	1,085	936	936	149	149	149	149	149	149	1
Thailand	247	32	142	93	44	49	.....	49	1	48	.....	27	176	86	45	12	1	11	32	32	32	32	32	1
Other	276	87	578	272	209	23	40	279	185	94	.....	27	386	129	1,569	525	141	384	1,028	73	955	955	955	16	
International organizations and unallocated .....	.....	.....	1,443	.....	.....	.....	.....	1,443	1,443	.....	.....	.....	.....	.....	1,348	1,260	1,260	.....	.....	.....	.....	.....	.....	88
Addenda:	European Union ¹	14,192	5,987	5,796	1,932	1,064	761	107	3,608	222	1,524	2,084	257	11,649	4,553	6,400	2,598	1,872	726	3,530	507	3,023	273
	Eastern Europe ²	405	94	360	121	115	6	43	17	797	121	279	197	2	29	50	50	50	50	3	

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 3.3.—Travel, Passenger Fares, and Other Transportation, 1993
 [Millions of dollars]

	Receipts												Payments												
	Travel	Pas-senger fares	Other transportation										Travel	Pas-senger fares	Other transportation										
			Total	Freight				Port services				Other		Total	Freight				Port services				Other		
				Total	Ocean	Air	Other	Total	Ocean	Air	Other				Total	Ocean	Air	Other	Total	Ocean	Air	Other			
All countries	57,875	16,611	23,983	8,755	3,999	2,855	1,902	14,222	8,334	5,753	134	1,005	40,713	11,313	26,558	14,846	10,030	2,582	2,237	10,817	2,143	8,597	77	895	
Canada	7,458	1,191	2,159	1,595	11	43	1,541	477	110	233	134	87	3,692	260	2,911	2,361	78	46	2,237	414	89	248	77	136	
Europe	19,192	6,031	8,397	2,420	1,391	911	118	5,663	3,210	2,453	.....	314	14,759	5,597	8,832	4,720	3,842	878	.....	3,723	700	3,023	.....	389
Belgium-Luxembourg	399	229	270	167	111	48	8	98	47	51	.....	5	223	112	264	106	56	50	144	58	86	.....	14	.....
France	1,706	1,055	542	234	65	159	10	268	30	238	.....	40	2,181	364	501	137	34	103	.....	353	53	300	.....	11
Germany	3,957	1,397	1,017	318	143	154	21	698	246	452	.....	1	2,436	713	1,372	543	345	198	.....	752	86	666	.....	77
Italy	1,203	519	452	133	82	44	7	308	153	155	.....	11	1,498	465	831	269	186	83	.....	544	68	476	.....	18
Netherlands	751	122	789	346	246	52	48	438	85	353	.....	5	331	387	435	204	80	124	.....	219	122	97	.....	12
Norway	261	.....	985	12	8	4	.....	973	973	.....	.....	1	1,193	1,147	1,147	.....	7	7	.....	45	45	45	.....	39
Spain	761	285	185	114	72	42	.....	71	71	.....	.....	637	121	56	11	.....	11	.....	8	8	.....	11	.....	
Sweden	497	196	311	31	18	13	.....	280	161	119	.....	65	216	30	250	231	208	23	.....	300	83	217	.....	1
Switzerland	1,265	140	293	25	.....	25	.....	203	.....	203	.....	65	525	289	80	79	.....	79	.....	.....	.....	.....	.....	1
United Kingdom	6,370	1,782	1,248	486	157	312	17	674	169	505	.....	88	4,047	2,008	1,474	355	201	154	.....	1,008	87	921	.....	111
Other	2,022	306	2,305	554	489	58	7	1,652	1,346	306	.....	99	2,585	1,107	2,376	1,638	1,585	53	.....	643	166	477	.....	95
Latin America and Other Western Hemisphere	13,607	2,942	2,874	1,217	537	579	101	1,428	497	931	.....	229	12,163	2,011	1,950	731	558	173	.....	1,199	419	780	.....	20
South and Central America	12,464	2,537	2,293	1,044	445	537	62	1,043	276	767	.....	206	8,118	1,560	1,305	496	340	156	.....	794	297	497	.....	15
Argentina	918	490	174	86	14	72	.....	88	11	77	.....	292	59	27	21	16	5	6	6	.....	.....	.....	.....	.....
Brazil	1,402	398	406	105	31	74	.....	301	20	281	.....	246	184	84	56	19	37	28	28	.....	.....	.....	.....	.....
Chile	307	94	163	24	16	8	.....	139	56	83	.....	134	76	103	99	68	31	4	4	4	.....	.....	.....	4
Mexico	5,119	554	509	147	58	85	4	319	39	280	.....	43	5,159	641	356	52	45	7	300	83	217	.....	4	
Venezuela	1,389	188	164	102	46	49	7	62	56	6	.....	163	283	94	227	73	71	2	154	59	95	.....	11	
Other	3,329	813	877	580	280	249	51	134	94	40	.....	23	2,004	506	508	195	121	74	302	117	185	.....	11	
Other Western Hemisphere	1,143	405	581	173	92	42	39	385	221	164	.....	23	4,045	451	645	235	218	17	405	122	283	.....	5	
Bermuda	6	5	5	5	5	5	.....	423	1	.....	.....	1	1	1	0	1	1	0	.....	.....	.....	.....	0	
Other	1,137	400	576	168	92	37	39	385	221	164	.....	23	3,622	451	645	235	218	17	405	122	283	.....	5	
Africa	485	6	508	369	342	26	1	139	95	44	.....	829	169	596	200	190	10	368	142	226	.....	28		
South Africa	203	1	31	11	7	3	1	1	20	20	.....	127	45	11	3	3	8	6	2	0	.....	.....	0	
Other	282	5	477	358	335	23	.....	119	95	24	.....	702	124	585	197	190	7	360	136	224	.....	28		
Middle East	1,103	213	511	244	202	42	.....	199	115	84	.....	68	887	374	272	192	94	98	.....	78	78	.....	2	
Israel	289	116	235	151	135	16	.....	60	60	24	.....	447	233	119	56	56	56	63	63	63	.....	.....	
Saudi Arabia	229	2	94	73	67	6	.....	21	21	.....	.....	165	48	29	19	19	10	10	10	10	10	.....	.....
Other	585	95	182	20	.....	20	.....	118	115	3	.....	44	275	93	124	117	94	23	5	5	5	.....	2	
Asia and Pacific	16,030	6,228	8,559	2,911	1,516	1,254	141	5,340	3,332	2,008	.....	308	8,383	2,902	11,001	5,697	4,320	1,377	.....	5,035	715	4,320	.....	269
Australia	1,428	512	247	79	3	69	7	154	13	141	.....	14	859	347	661	41	19	22	.....	589	2	587	.....	31
China	322	13	490	67	44	23	.....	364	158	206	.....	59	592	78	460	408	239	169	26	.....	26	.....	.....	26
Hong Kong	539	233	470	319	134	185	.....	151	129	22	.....	663	306	200	121	119	2	70	70	70	70	.....	9	
India	394	.....	106	81	77	4	.....	25	17	8	.....	421	69	69	31	14	17	34	34	34	34	4		
Indonesia	222	19	84	27	23	4	.....	57	50	7	.....	243	33	80	43	33	10	34	34	34	34	3		
Japan	9,631	4,721	2,958	1,025	457	492	76	1,858	1,230	628	.....	75	2,988	527	4,886	2,022	1,453	569	.....	2,702	227	2,475	.....	162
Korea	840	236	1,192	159	89	70	.....	1,014	595	419	.....	19	668	376	905	864	828	36	40	40	40	40	1	
Malaysia	136	.....	174	57	15	42	.....	39	1	38	.....	78	140	57	28	19	1	18	8	8	8	1		
New Zealand	417	141	75	12	3	6	3	63	4	59	.....	276	103	135	11	3	8	124	124	124	124	.....		
Philippines	327	67	351	89	58	31	.....	202	83	119	.....	60	301	207	102	82	64	18	18	18	18	18	2	
Singapore	174	33	576	211	56	155	.....	362	216	146	.....	3	258	186	377	351	279	72	13	13	13	13	13	
Taiwan	1,040	164	1,010	340	218	122	.....	670	648	22	.....	429	424	1,281	1,136	1,111	25	145	145	145	145	145	1	
Thailand	271	4	137	91	47	44	.....	46	1	45	.....	187	64	50	12	1	11	37	37	37	37	37		
Other	289	85	689	354	292	7	55	335	187	148	.....	358	125	1,767	556	156	400	.....	1,195	61	1,134	.....	16	
International organizations and unallocated .....	.....	.....	975	.....	.....	.....	.....	975	975	.....	.....	.....	1,001	948	948	.....	.....	.....	.....	.....	.....	.....	53	
Addenda:	European Union ¹	15,828	5,509	5,684	1,926	972	839	115	3,516	1,494	2,022	242	12,526	4,930	6,274	2,665	1,912	753	3,303	536	2,766	306
	Eastern Europe ²	479	109	606	351	335	16	0	255	209	46	242	722	159	385	285	191	4	191	124	67	3

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 3.4.—Travel, Passenger Fares, and Other Transportation, 1994
 [Millions of dollars]

	Travel	Passenger fares	Receipts										Payments												
			Other transportation										Other transportation												
			Freight		Port services				Other	Freight		Port services				Other	Freight		Port services						
			Total	Ocean	Air	Other	Total	Ocean	Air	Other	Total	Ocean	Air	Other	Total	Ocean	Air	Other	Total	Ocean	Air	Other			
All countries	60,406	17,477	26,078	9,836	4,537	3,242	2,059	15,213	8,859	6,209	145	1,029	43,562	12,696	28,373	16,444	10,965	2,914	2,565	11,011	2,465	8,468	77	919	
Canada	6,251	1,133	2,345	1,733	22	49	1,662	514	116	253	145	98	3,912	302	3,320	2,716	97	54	2,565	456	141	238	77	148	
Europe	19,557	5,877	9,415	2,517	1,400	987	130	6,596	3,957	2,639	.....	302	16,212	6,169	9,715	5,667	4,628	1,039	.....	3,664	721	2,943	.....	384
Belgium-Luxembourg	463	230	328	209	148	52	9	113	55	58	.....	6	295	98	298	127	63	64	.....	156	73	83	.....	15
France	1,718	835	582	211	47	153	11	328	58	270	.....	43	2,514	379	534	185	62	123	.....	336	49	287	.....	13
Germany	3,741	1,319	1,225	335	149	163	23	890	350	540	.....	.....	2,461	764	1,518	702	467	235	.....	734	94	640	.....	82
Italy	1,278	460	588	116	64	45	7	469	294	175	.....	3	1,659	403	980	423	342	81	.....	537	80	457	.....	20
Netherlands	803	145	916	385	273	59	53	526	98	428	.....	5	381	558	479	243	91	152	.....	223	129	94	.....	13
Norway	257	20	731	10	7	3	721	721	145	28	868	846	846	3	3	147	147	1	19
Spain	708	434	208	113	67	46	95	95	639	131	155	7	7	239	217	22	10	10	8
Sweden	503	187	305	37	22	15	288	167	101	139	42	257	239	239	77	5
Switzerland	1,261	294	314	34	34	213	213	67	662	362	82	77	8
United Kingdom	6,438	1,618	1,283	526	170	337	19	652	203	449	.....	105	4,378	2,254	1,592	403	220	183	.....	1,083	110	973	.....	106
Other	2,387	335	2,935	541	453	80	8	2,321	2,011	310	.....	73	2,939	1,150	2,952	2,415	2,320	95	.....	435	26	409	.....	102
Latin America and Other Western Hemisphere	14,249	3,346	3,187	1,464	695	658	111	1,493	489	1,004	.....	230	12,552	2,197	2,135	747	565	182	.....	1,359	562	797	.....	29
South and Central America	12,713	2,902	2,527	1,279	592	619	68	1,040	266	774	.....	208	8,305	1,763	1,496	513	354	159	.....	970	419	551	.....	13
Argentina	1,100	443	167	105	24	81	.....	62	6	56	.....	305	101	33	15	10	5	.....	18	18	.....	.....	.....
Brazil	1,843	488	369	134	36	98	.....	235	16	219	.....	270	285	102	44	17	27	.....	56	56	.....	.....	2	
Chile	351	105	225	26	16	10	.....	197	60	137	.....	2	180	68	104	99	79	20	.....	5	5	.....	.....	2
Mexico	4,930	733	623	231	131	96	4	346	43	303	.....	46	5,065	601	431	58	50	8	.....	371	130	241	.....	2
Venezuela	1,185	213	151	88	59	22	7	63	50	13	.....	246	105	294	63	61	2	.....	231	126	105	.....	105	
Other	3,304	920	992	695	326	312	57	137	91	46	.....	160	2,239	603	532	234	137	97	.....	289	84	205	.....	9
Other Western Hemisphere	1,536	444	660	185	103	39	43	453	223	230	.....	22	4,247	434	639	234	211	23	.....	389	143	246	.....	16
Bermuda	13	8	5	5	5	5	.....	0	.....	.....	.....	3879	433	635	234	211	23	.....	389	143	246	.....	12	
Other	1,523	436	655	180	103	34	43	453	223	230	.....	22	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Africa	621	58	532	392	354	31	7	140	94	46	.....	.....	1,030	205	560	115	108	7	.....	419	151	268	.....	26
South Africa	293	14	38	11	7	3	1	27	7	20	.....	.....	141	79	16	9	6	3	.....	7	7	.....	.....	26
Other	328	44	494	381	347	28	6	113	87	26	.....	889	126	544	106	102	4	.....	412	144	268	.....	26	
Middle East	1,479	224	1,065	551	485	57	9	463	98	365	.....	51	880	391	491	193	115	78	.....	295	106	189	.....	3
Israel	435	149	588	318	292	26	.....	247	247	247	.....	23	506	215	132	46	46	46	.....	86	86	86	.....	.....
Saudi Arabia	409	.....	89	68	55	13	.....	21	21	21	.....	28	126	48	28	19	19	8	8	.....	8	8	.....	1
Other	635	75	388	165	138	18	9	195	98	97	.....	28	248	128	331	128	115	13	201	12	189	.....	2	
Asia and Pacific	18,249	6,839	8,940	3,181	1,581	1,460	140	5,411	3,509	1,902	.....	348	8,976	3,432	11,513	6,379	4,825	1,554	.....	4,817	784	4,033	.....	317
Australia	1,445	426	262	95	3	84	8	152	9	143	.....	15	785	422	244	39	14	25	.....	166	3	163	.....	39
China	379	13	590	121	89	32	.....	386	219	167	.....	83	616	60	516	452	298	154	.....	35	35	.....	.....	29
Hong Kong	588	255	598	372	144	228	.....	226	220	6	.....	813	350	276	197	194	3	64	64	64	64	64	.....	15
India	377	15	163	67	64	3	.....	96	75	21	.....	382	96	115	80	63	17	23	23	23	23	23	12	
Indonesia	206	19	39	24	19	5	.....	15	4	11	.....	257	44	42	11	5	6	29	29	29	29	29	2	
Japan	10,544	5,386	3,240	1,147	495	568	84	2,029	1,377	652	.....	64	2,916	546	5,281	2,325	1,751	574	.....	2,776	233	2,543	.....	180
Korea	1,433	260	1,228	217	99	118	.....	982	577	405	.....	29	775	449	976	938	891	47	36	36	36	36	36	2
Malaysia	175	.....	153	66	15	51	.....	41	10	31	.....	46	131	65	37	24	8	16	9	9	9	9	4	
New Zealand	424	117	115	8	2	3	3	107	.....	107	.....	293	164	64	13	13	51	51	51	51	51	51	.....	
Philippines	321	86	329	106	75	31	.....	172	88	84	.....	51	514	181	122	94	78	16	24	24	24	24	4	
Singapore	282	46	608	219	50	169	.....	389	260	129	.....	264	264	412	381	316	65	12	12	12	12	12	19	
Taiwan	1,508	121	1,040	316	194	122	.....	673	611	62	.....	51	578	518	1,314	1,203	1,161	42	110	110	110	110	1	
Thailand	303	.....	138	103	68	35	.....	35	4	31	.....	250	69	39	7	3	4	30	30	30	30	30	2	
Other	264	95	437	320	264	11	45	108	55	53	.....	9	402	204	2,075	615	43	572	1,452	176	1,276	1,276	8	
International organizations and unallocated .....	.....	.....	596	.....	.....	.....	.....	596	596	.....	.....	.....	.....	639	627	627	627	.....	.....	.....	.....	.....	12	
Addenda:	European Union ¹	15,960	5,191	6,544	2,038	1,018	894	126	4,271	2,081	2,190	53	233	13,566	5,345	7,038	3,390	2,508	882	3,342	594	2,748	307
	Eastern Europe ²	566	94	599	293	269	24	.....	306	253	.....	.....	1,022	1,022	367	241	235	6	.....	123	78	45	.....	307

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 4.1.—Royalties and License Fees, 1991
 [Millions of dollars]

	Receipts										Payments									
	Affiliated			Unaffiliated							Affiliated			Unaffiliated						
	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other		
All countries	18,114	14,402	13,819	583	3,712	2,434	172	67	331	708	4,035	2,955	166	2,789	1,080	796	64	51	3	166
Canada	1,257	1,093	1,019	74	164	62	14	(D)	41	(D)	78	47	7	40	30	11	5	2	(*)	12
Europe	10,255	9,186	8,870	317	1,069	575	87	46	128	233	2,871	2,069	72	1,997	801	637	51	36	1	76
Belgium-Luxembourg	450	399	379	20	53	34	1	1	11	4	49	34	1	33	14	14	(*)	0	(*)	0
France	1,507	1,368	1,341	27	138	91	14	7	8	18	226	149	6	143	78	73	1	1	0	2
Germany	1,963	1,775	1,710	65	189	97	26	9	34	23	457	241	20	221	216	182	1	(D)	(*)	(D)
Italy	996	881	878	3	115	70	10	5	2	28	55	18	7	11	37	34	2	(*)	0	(*)
Netherlands	1,124	1,071	1,011	60	52	35	3	3	2	10	318	300	2	298	18	14	(*)	0	3	3
Norway	83	64	63	2	19	14	1	1	2	2	(D)	1	0	1	(D)	0	(*)	0	0	(*)
Spain	454	397	396	1	56	29	6	1	3	17	1	1	1	0	1	(*)	(*)	0	0	0
Sweden	254	198	192	6	56	35	2	1	11	6	180	56	4	52	124	122	(*)	1	0	1
Switzerland	404	375	357	18	29	15	2	1	3	7	378	335	3	332	43	26	1	6	0	10
United Kingdom	1,974	1,778	1,670	107	196	106	17	(D)	27	(D)	1,102	901	28	873	201	106	45	25	(*)	24
Other	1,046	880	872	8	166	49	6	(D)	25	(D)	(D)	33	1	32	(D)	1	(D)	(*)	(D)	(*)
Latin America and Other Western Hemisphere	597	420	397	23	177	86	19	1	29	42	51	41	1	40	10	2	1	(*)	0	7
South and Central America	544	378	377	2	168	85	19	1	24	40	33	(D)	1	(D)	2	1	(*)	0	(D)	(*)
Argentina	54	39	39	(*)	15	8	1	(*)	1	5	(*)	(*)	0	(*)	0	0	0	0	0	0
Brazil	35	6	6	(*)	29	8	8	(*)	2	11	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chile	15	7	7	0	8	6	(*)	(*)	1	1	(*)	(*)	0	(*)	(*)	(*)	0	0	0	
Mexico	328	270	268	1	59	31	5	2	13	10	9	9	(*)	8	1	1	(*)	(*)	(*)	
Venezuela	65	38	38	0	27	16	2	(*)	2	7	(*)	(*)	0	(*)	1	(*)	(*)	(*)	(*)	
Other	49	19	19	(*)	30	17	2	(*)	5	6	5	5	0	5	(*)	(*)	0	0	0	
Other Western Hemisphere	53	41	21	21	9	1	(*)	0	6	2	18	(D)	1	(D)	(D)	0	0	0	0	(D)
Bermuda	21	(D)	(D)	(D)	(D)	(D)	(D)	0	0	(D)	4	(*)	4	(D)	0	0	0	0	(D)	
Other	29	(D)	(D)	(D)	(D)	1	(*)	0	(D)	2	(D)	1	(D)	(D)	0	0	0	0	(*)	
Africa	96	39	39	(*)	57	34	3	(*)	3	17	(*)	0	0	0	(*)	0	0	0	(*)	0
South Africa	63	28	28	0	35	21	3	(*)	2	8	(*)	0	0	0	(*)	0	0	0	(*)	0
Other	33	11	11	(*)	22	13	(*)	(*)	1	8	(*)	0	0	0	(*)	0	0	0	(*)	0
Middle East	50	9	9	(*)	41	25	1	(*)	6	9	6	(*)	(*)	0	6	4	(*)	0	1	
Israel	18	6	6	0	12	9	1	(*)	2	1	5	(*)	0	0	5	4	(*)	0	(*)	
Saudi Arabia	19	2	2	(*)	17	7	0	0	3	7	(*)	0	0	0	(*)	0	0	0	(*)	
Other	13	1	1	0	12	10	0	0	1	1	1	0	0	0	0	0	0	0	0	
Asia and Pacific	4,912	2,935	2,795	140	1,977	1,638	41	8	112	178	819	653	77	576	166	140	4	(D)	(*)	(D)
Australia	398	325	312	14	72	35	4	3	9	20	63	60	(D)	3	1	(*)	1	0	0	
China	49	(D)	(D)	0	(D)	(D)	(*)	0	(*)	1	(*)	0	(D)	(*)	(*)	0	0	0	(*)	
Hong Kong	145	115	102	13	30	6	1	(*)	12	11	1	(*)	(*)	0	1	(*)	(*)	0	1	
India	18	3	3	0	15	14	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	0	0	0	
Indonesia	40	12	12	0	28	20	2	0	2	4	0	0	0	0	0	0	0	0	0	
Japan	3,402	1,978	1,879	98	1,424	1,219	26	4	65	110	728	580	(D)	(D)	148	138	1	(*)	(*)	8
Korea, Republic of	336	93	79	14	243	225	3	(*)	6	9	5	4	1	3	1	(*)	1	0	0	
Malaysia	30	25	25	0	5	2	(*)	0	2	1	(*)	(*)	(*)	(*)	0	0	0	(*)	0	
New Zealand	37	28	28	0	9	1	(*)	(*)	2	5	(*)	(*)	(*)	(*)	0	0	0	0	0	
Philippines	39	27	26	1	13	2	(*)	(*)	1	9	(*)	0	0	0	(*)	0	(*)	0	(*)	
Singapore	227	201	201	1	26	21	(*)	(*)	3	1	8	8	8	(*)	(*)	(*)	0	0	(*)	
Taiwan	142	73	73	(*)	68	57	3	0	4	4	(D)	(*)	(*)	(*)	(*)	(*)	1	(D)	0	
Thailand	43	29	29	0	14	9	(*)	(*)	3	2	(D)	0	0	0	(D)	0	0	0	(D)	
Other	5	(D)	(D)	0	(D)	(D)	0	0	1	1	0	0	0	0	0	0	0	0	0	
International organizations and unallocated	946	720	691	29	228	14	7	(D)	12	(D)	211	145	8	137	66	2	3	(D)	2	(D)
Addenda:																				
European Union ¹	9,214	8,376	8,090	287	838	475	79	(D)	104	(D)	2,234	1,666	65	1,601	568	426	50	29	1	62
Eastern Europe ²	15	0	0	15	8	1	(*)	1	5	1	3	1	0	1	2	1	(*)	1	1	

* Less than \$500,000.

¹ Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 4.2.—Royalties and License Fees, 1992
 [Millions of dollars]

	Receipts										Payments										
	Affiliated			Unaffiliated							Affiliated			Unaffiliated							
	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other	Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Total	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other			
All countries	20,015	16,018	15,225	793	3,997	2,525	247	88	342	795	5,074	3,380	189	3,191	1,694	818	93	605	5	173	
Canada	1,262	1,097	1,016	81	165	47	19	(P)	43	(P)	80	55	11	44	26	10	8	3	1	4	
Europe	11,563	10,304	9,821	483	1,259	637	149	61	149	263	3,586	2,357	103	2,254	1,229	635	74	429	3	88	
Belgium-Luxembourg	566	(P)	502	(P)	(P)	25	3	1	9	(P)	56	34	2	32	22	21	(*)	0	1	0	
France	1,941	1,802	1,655	147	138	64	22	11	13	29	391	136	4	132	256	(P)	5	(*)	1	3	
Germany	2,204	(P)	1,916	(P)	(P)	108	37	(P)	49	29	488	318	20	298	171	(P)	2	(*)	1	(P)	
Italy	1,117	961	957	4	155	99	18	8	4	26	47	19	6	13	28	24	2	1	0	0	
Netherlands	1,210	1,132	1,033	100	78	60	5	3	2	8	356	331	3	328	14	6	0	0	5	0	
Norway	73	62	61	1	11	5	1	(P)	1	3	(P)	(P)	(P)	(P)	(P)	(P)	0	0	0	(*)	
Spain	467	398	397	1	69	20	10	5	5	29	(P)	(P)	(P)	(P)	(P)	(P)	1	1	(P)	2	
Sweden	276	203	197	7	73	48	4	2	12	6	152	(P)	(P)	(P)	46	(P)	1	(*)	0	1	
Switzerland	484	418	383	36	66	50	3	2	3	8	444	389	6	383	55	45	2	0	0	8	
United Kingdom	2,094	1,869	1,759	110	225	103	37	(P)	37	(P)	1,250	1,028	31	998	221	125	54	(P)	1	(P)	
Other	1,131	969	962	7	162	53	9	3	14	82	87	(P)	(P)	(P)	24	(P)	31	1	0	(P)	
Latin America and Other Western Hemisphere	753	560	539	21	193	75	20	3	40	54	49	29	2	28	20	(P)	3	(P)	0	4	
South and Central America	697	(P)	506	(P)	(P)	73	20	3	35	(P)	(P)	14	2	12	(P)	(P)	3	1	0	1	
Argentina	74	44	44	0	29	11	2	1	3	13	1	0	0	0	0	(P)	(P)	0	0	0	
Brazil	55	30	29	(P)	26	6	6	1	2	11	3	1	1	1	2	(P)	1	(*)	0	1	
Chile	17	8	8	0	8	4	(P)	(P)	1	3	(P)	0	0	0	0	(P)	0	(*)	0	0	
Mexico	419	(P)	343	(P)	(P)	29	8	1	19	(P)	11	9	1	8	2	1	1	(P)	0	(P)	
Venezuela	74	50	50	0	25	12	2	(P)	3	7	1	(P)	(P)	0	1	(P)	1	(P)	0	(P)	
Other	59	32	32	(P)	27	11	2	(P)	7	7	(P)	4	0	4	(P)	(P)	0	0	0	(P)	
Other Western Hemisphere	55	(P)	33	(P)	(P)	2	(P)	6	(P)	(P)	15	(P)	15	(P)	(P)	(P)	0	0	3	3	
Bermuda	22	(P)	(P)	1	(P)	(P)	0	0	(P)	(P)	8	6	(P)	6	3	0	0	0	0	3	
Other	33	(P)	(P)	(P)	1	(P)	6	(P)	(P)	9	0	9	(P)	(P)	0	0	(P)	0	0	0	
Africa	91	44	44	0	47	27	2	(P)	4	14	3	1	1	0	2	(P)	(P)	0	0	1	
South Africa	65	30	30	0	35	22	2	0	3	8	1	1	1	0	(P)	(P)	0	0	(P)	1	
Other	27	15	15	0	12	5	0	(P)	1	6	1	0	0	0	1	0	0	0	0	1	
Middle East	47	13	13	(P)	34	21	2	(P)	7	4	8	1	0	1	6	5	1	(P)	(P)	(P)	
Israel	19	10	10	0	9	5	1	(P)	2	1	7	1	0	1	6	5	1	(P)	(P)	0	
Saudi Arabia	16	2	2	(P)	14	9	(P)	(P)	3	2	(P)	0	0	0	(P)	(P)	0	0	(P)	0	
Other	12	1	1	0	11	7	(P)	(P)	2	2	(P)	0	0	0	(P)	(P)	0	0	(P)	0	
Asia and Pacific	5,256	3,195	3,026	169	2,061	1,704	49	9	92	207	947	772	63	708	175	152	4	(P)	(P)	19	
Australia	435	353	349	4	82	37	37	10	3	12	20	61	(P)	(P)	3	2	2	0	0	0	
China	74	35	35	0	39	37	1	(P)	0	1	2	0	0	0	2	2	0	0	0	0	
Hong Kong	181	(P)	128	(P)	(P)	11	1	(P)	10	(P)	2	1	1	0	0	2	(P)	0	0	0	
India	40	5	5	0	35	34	(P)	(P)	(P)	(P)	(P)	0	0	0	(P)	(P)	0	0	0	0	
Indonesia	34	12	12	0	22	13	2	(P)	3	4	(P)	0	0	0	(P)	(P)	0	0	0	0	
Japan	3,517	2,049	1,910	140	1,468	1,268	31	5	32	133	872	710	9	701	162	145	2	(P)	(P)	16	
Korea, Republic of	326	91	85	6	235	220	1	(P)	5	10	4	3	1	2	2	1	1	0	0	(P)	
Malaysia	46	35	34	1	11	7	(P)	0	2	1	(P)	(P)	(P)	0	0	0	0	0	0	(P)	
New Zealand	36	29	29	0	7	1	(P)	(P)	3	3	(P)	(P)	(P)	0	(P)	(P)	0	0	0	(P)	
Philippines	38	26	26	(P)	12	3	2	0	1	6	(P)	0	0	0	(P)	(P)	0	(P)	0	(P)	
Singapore	327	301	297	4	26	20	(P)	(P)	4	2	(P)	(P)	(P)	(P)	(P)	(P)	0	0	0	(P)	
Taiwan	145	(P)	80	(P)	(P)	42	1	0	16	(P)	4	2	2	2	2	2	2	0	0	(P)	
Thailand	52	37	37	0	16	8	0	(P)	4	3	1	0	0	0	1	(P)	0	0	0	1	
Other	6	(P)	(P)	0	5	4	(P)	0	1	1	(P)	0	0	0	(P)	(P)	0	0	0	0	
International organizations and unallocated	1,043	805	765	40	239	14	7	(P)	8	(P)	402	165	9	156	234	(P)	3	(P)	(P)	56	
Addenda:																					
European Union ¹	10,425	9,442	9,004	438	983	498	135	1	(P)	123	(P)	2,872	1,878	66	1,812	994	417	71	(P)	3	(P)
Eastern Europe ²	34	10	10	0	25	(P)	1	(P)	1	(P)	4	0	1	1	1	3	0	0	0	(P)	

* Less than \$500,000.

¹ Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 4.3.—Royalties and License Fees, 1993
 [Millions of dollars]

	Receipts										Payments									
	Affiliated			Unaffiliated							Affiliated			Unaffiliated						
	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other	Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents
All countries	20,637	16,095	15,275	820	4,542	2,820	271	180	397	874	4,863	3,462	234	3,228	1,401	1,054	83	34	5	226
Canada	1,242	1,082	1,011	70	160	42	21	11	48	39	94	68	17	52	25	8	10	2	(*)	4
Europe	10,903	9,600	9,212	388	1,303	642	154	94	164	249	3,398	2,385	162	2,222	1,014	820	60	30	3	100
Belgium-Luxembourg	578	509	493	16	70	49	6	2	7	5	58	35	3	32	24	22	(*)	0	1	4
France	1,641	1,476	1,405	70	163	89	23	14	14	24	266	160	10	150	105	92	4	5	1	4
Germany	2,165	1,904	1,856	48	262	109	37	24	57	34	592	381	33	348	211	187	(P)	(*)	1	(D)
Italy	968	830	826	4	136	69	16	7	4	40	39	28	9	19	11	9	1	0	0	1
Netherlands	1,101	1,052	965	88	49	27	5	4	4	8	250	230	5	226	20	15	1	0	3	3
Norway	67	58	57	1	9	3	1	1	1	2	(P)	1	(*)	1	(P)	(P)	0	0	0	(*)
Spain	411	353	347	6	59	23	11	6	5	14	5	3	2	1	2	1	1	(*)	0	0
Sweden	238	157	151	6	81	53	3	5	12	8	258	(P)	(P)	37	(P)	198	1	0	0	(D)
Switzerland	480	418	403	14	63	45	4	2	4	8	431	356	12	344	75	60	1	(D)	1	(D)
United Kingdom	1,979	1,743	1,619	124	236	103	39	20	36	38	1,305	1,069	34	1,035	235	123	47	(P)	1	(D)
Other	1,278	1,101	1,090	11	177	71	10	8	19	69	(P)	(P)	29	42	(P)	(P)	0	0	0	(*)
Latin America and Other Western Hemisphere	979	724	693	32	255	84	21	33	57	60	135	81	6	75	55	(P)	4	(*)	1	(D)
South and Central America	893	661	641	19	232	(P)	20	31	49	(P)	49	6	43	(P)	(P)	(P)	4	(*)	0	(*)
Argentina	87	48	48	0	39	14	2	(P)	3	(P)	1	(*)	0	1	(*)	0	0	0	0	(*)
Brazil	133	96	96	(*)	37	7	5	5	14	6	3	3	0	0	3	2	1	(*)	0	1
Chile	24	12	11	1	12	5	(P)	2	2	3	1	0	0	0	1	(*)	0	0	0	
Mexico	464	381	372	8	84	28	8	7	25	16	37	35	2	33	2	(P)	1	(*)	(P)	
Venezuela	86	65	63	2	21	7	2	4	6	41	(P)	0	(P)	(P)	(P)	(P)	1	(*)	0	(D)
Other	99	59	50	9	39	(P)	1	(P)	10	11	(P)	(P)	(P)	32	(P)	(P)	1	0	0	(*)
Other Western Hemisphere	86	64	51	12	23	(P)	(P)	1	8	(P)	(P)	(P)	0	(P)	(P)	32	(P)	(P)	1	0
Bermuda	50	(P)	(P)	3	(P)	(P)	0	(*)	1	(P)	(P)	0	(P)	(P)	0	0	0	0	0	
Other	36	(P)	(P)	9	(P)	1	(*)	1	7	(P)	38	(P)	(P)	(P)	(P)	(P)	0	(*)	1	0
Africa	114	49	48	1	66	36	4	5	5	16	(*)	0	0	0	0	(P)	0	(*)	0	0
South Africa	83	32	31	1	51	32	4	4	3	8	(*)	0	0	0	0	(P)	0	(*)	0	0
Other	32	17	17	0	15	5	(P)	(P)	2	8	(P)	0	0	0	0	(P)	0	(*)	0	0
Middle East	70	16	16	(*)	54	33	3	2	10	6	13	3	(*)	3	10	9	(P)	(*)	0	(*)
Israel	25	11	11	0	14	5	2	1	4	1	11	3	0	3	8	8	0	(*)	0	(*)
Saudi Arabia	27	3	2	(*)	25	18	1	(*)	4	2	2	0	0	0	2	2	2	0	0	(*)
Other	18	2	2	0	16	10	(P)	1	3	2	1	(*)	0	(P)	(P)	0	0	0	0	(*)
Asia and Pacific	6,252	3,820	3,532	288	2,432	1,966	61	34	103	269	972	755	37	718	217	200	5	(*)	(*)	12
Australia	474	393	386	7	81	36	7	5	12	20	26	20	17	3	6	1	3	0	1	1
China	113	(P)	0	(P)	61	1	0	(P)	2	0	0	0	0	2	2	0	0	0	0	(*)
Hong Kong	212	(P)	146	(P)	12	8	2	2	12	(P)	8	5	5	0	3	2	0	0	0	(*)
India	37	(P)	(P)	0	(P)	(P)	(P)	(P)	(P)	(P)	(P)	(P)	(P)	0	0	0	0	0	0	0
Indonesia	48	15	15	(*)	33	20	2	(P)	5	6	(P)	0	0	0	0	0	0	0	0	(*)
Japan	4,103	2,390	2,143	247	1,712	1,434	36	(P)	40	(P)	922	721	13	708	201	191	2	(P)	0	8
Korea, Republic of	403	(P)	91	(P)	278	1	1	7	(P)	5	(P)	1	1	1	1	1	1	0	0	(P)
Malaysia	58	34	33	1	24	18	(P)	(P)	3	2	(P)	0	0	0	(P)	(P)	0	(P)	0	(*)
New Zealand	37	28	28	0	9	2	(P)	1	3	3	(P)	(P)	0	(P)	(P)	0	0	0	0	(*)
Philippines	46	33	33	(P)	13	(P)	2	(P)	2	2	(P)	0	0	0	(P)	(P)	0	(P)	0	0
Singapore	517	488	482	6	29	20	(P)	1	5	2	1	(P)	(P)	(P)	(P)	(P)	(P)	(P)	0	(D)
Taiwan	123	71	71	(P)	52	34	2	1	8	6	6	4	1	3	2	2	2	2	0	(*)
Thailand	76	50	50	(P)	26	15	(P)	2	6	4	(P)	0	0	0	(P)	(P)	0	0	0	0
Other	6	(P)	(P)	0	6	2	(P)	1	2	1	(P)	0	(P)	0	1	1	0	0	0	0
International organizations and unallocated	1,077	805	764	41	273	17	7	2	11	236	250	170	12	158	80	(P)	4	(*)	(*)	(P)
Addenda:																				
European Union ¹	9,793	8,769	8,403	366	1,024	496	140	81	134	173	2,550	1,918	100	1,817	632	472	57	25	3	74
Eastern Europe ²	47	20	20	0	27	16	(P)	1	3	7	10	10	(P)	1	1	9	0	0	0	(*)

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 4.4.—Royalties and License Fees, 1994
 [Millions of dollars]

	Receipts										Payments									
	Affiliated			Unaffiliated							Affiliated			Unaffiliated						
	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other	Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Industrial processes	Books, records and tapes	Broadcasting and recording of live events	Franchise fees	Other	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents
All countries	22,436	17,628	16,611	1,017	4,808	2,964	307	153	458	926	5,666	3,852	248	3,604	1,814	1,090	127	300	10	287
Canada	1,229	1,062	1,026	36	168	47	22	9	56	34	77	43	8	35	34	12	14	3	(*)	5
Europe	11,888	10,472	9,910	562	1,416	717	181	68	189	261	4,007	2,771	182	2,589	1,237	795	91	(D)	3	(D)
Belgium-Luxembourg	654	570	561	8	83	67	4	2	3	6	85	59	6	52	27	25	(*)	0	1	
France	1,639	1,454	1,358	95	185	104	27	13	17	24	272	158	10	149	113	86	5	(*)	1	22
Germany	2,261	1,972	1,905	67	288	138	42	(D)	66	(D)	647	487	34	453	160	139	3	(D)	1	(D)
Italy	1,010	862	817	45	149	73	22	5	3	46	56	38	15	23	17	9	7	1	0	1
Netherlands	1,475	1,418	1,244	173	60	34	6	3	6	10	281	254	3	251	27	23	1	0	3	
Norway	74	55	55	(*)	19	14	1	(*)	1	3	(D)	1	0	1	(D)	41	(*)	0	0	(*)
Spain	434	375	365	10	59	20	11	6	6	17	27	26	4	22	1	(*)	1	0	0	1
Sweden	265	188	184	4	77	53	4	2	14	4	(D)	56	2	53	(D)	1	(*)	0	0	1
Switzerland	479	419	408	11	59	39	4	2	4	10	526	420	13	407	106	95	2	1	7	
United Kingdom	2,168	1,917	1,773	144	250	101	48	(D)	52	(D)	1,427	1,141	32	1,109	286	125	70	(D)	2	(D)
Other	1,429	1,244	1,240	4	185	73	11	5	16	80	182	131	63	68	51	(D)	2	0	0	(D)
Latin America and Other Western Hemisphere	1,115	851	835	16	263	81	25	38	64	56	109	76	10	66	33	18	8	1	2	5
South and Central America	1,027	779	767	12	248	78	25	36	55	54	(D)	43	9	33	(D)	6	1	(*)	(D)	0
Argentina	110	69	69	0	41	13	3	(D)	4	(D)	(*)	(*)	0	(*)	0	(*)	0	0	0	
Brazil	148	109	105	4	38	7	8	7	5	11	3	(*)	0	(*)	3	2	1	(*)	0	
Chile	27	13	13	(*)	14	6	(*)	2	4	2	1	(*)	0	(*)	0	1	0	0	1	
Mexico	560	468	462	6	92	27	10	9	26	20	26	(D)	4	(D)	(D)	(D)	(D)	(D)	(D)	
Venezuela	65	44	42	2	22	8	3	1	4	5	16	(D)	6	(D)	(D)	(D)	(D)	(D)	(D)	
Other	118	75	75	(*)	42	17	2	(D)	11	(D)	(D)	(D)	(D)	(D)	(D)	1	1	(*)	(D)	
Other Western Hemisphere	87	72	68	4	15	3	1	2	8	1	33	1	33	(D)	(D)	2	1	1	1	
Bermuda	53	(D)	(D)	1	(D)	1	0	(*)	(D)	(*)	(D)	1	(D)	(D)	0	0	0	0	0	
Other	35	(D)	(D)	2	(D)	1	2	(D)	1	43	(D)	0	(D)	(D)	(D)	2	(*)	1	(D)	
Africa	119	55	54	1	64	38	3	1	5	17	4	0	0	0	4	4	(*)	0	0	
South Africa	87	37	35	1	51	35	2	1	4	9	4	0	0	0	4	(*)	4	0	0	
Other	32	18	18	0	13	3	(*)	(*)	2	8	(*)	0	0	0	(*)	0	0	(*)	0	
Middle East	71	19	15	4	52	27	4	(*)	14	6	13	1	(*)	1	12	10	(*)	0	0	
Israel	25	9	8	1	15	6	2	(*)	5	1	12	1	(*)	1	11	10	(*)	0	1	
Saudi Arabia	33	6	3	3	27	18	1	(*)	5	2	(*)	0	0	0	(*)	0	0	0	0	
Other	13	4	4	0	10	3	(*)	0	4	3	1	0	0	0	1	(*)	0	0	1	
Asia and Pacific	6,853	4,288	3,942	346	2,565	2,044	65	33	120	303	1,051	773	36	737	278	252	7	3	4	12
Australia	540	451	446	6	88	39	8	5	14	23	19	11	8	4	9	4	3	(*)	0	
China	117	74	74	(*)	43	38	2	(*)	3	7	0	0	0	7	7	0	0	(*)	0	
Hong Kong	177	(D)	107	(D)	9	9	(D)	13	23	9	6	6	0	0	3	3	0	(*)	0	
India	38	5	5	0	32	30	(*)	(*)	1	(*)	1	(*)	0	(*)	(*)	0	(*)	0	0	
Indonesia	51	18	18	(*)	32	18	3	0	6	6	1	0	0	0	1	0	0	1	0	
Japan	4,526	2,781	2,471	309	1,745	1,435	37	(D)	46	(D)	990	740	14	726	249	236	3	(*)	9	
Korea, Republic of	436	96	92	4	340	320	1	1	8	10	4	2	(*)	2	2	1	1	0	1	
Malaysia	59	38	38	(*)	22	17	(*)	0	2	2	2	(*)	0	2	0	1	1	1		
New Zealand	45	34	34	0	11	3	(*)	1	3	5	2	2	2	(*)	0	(*)	0	0		
Philippines	62	46	46	0	16	1	2	1	3	8	1	1	1	1	0	0	(*)	0	0	
Singapore	561	485	476	8	77	68	1	(*)	6	2	3	1	1	1	2	(*)	1	1	(*)	
Taiwan	149	87	84	3	62	42	2	2	10	7	10	8	5	4	2	2	0	0	(*)	
Thailand	85	51	51	0	34	23	(*)	2	6	4	1	0	0	0	1	0	0	0	0	
Other	7	(D)	(*)	(D)	2	(*)	(*)	2	(D)	(*)	0	0	0	0	(*)	0	0	(*)	0	
International organizations and unallocated	1,160	881	830	51	280	10	8	2	10	250	404	189	12	177	216	4	3	(D)	(*)	(D)
Addenda:																				
European Union ¹	10,698	9,569	9,025	545	1,128	565	165	61	159	179	2,856	2,199	8	105	2,094	657	431	87	25	3
Eastern Europe ²	62	26	26	0	36	22	1	(*)	5	9	(D)	3	5	0	3	111	0	0	0	

* Less than \$500,000.

¹ Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.1.—Other Private Services, 1991
 [Millions of dollars]

	Receipts													Addendum	
	Total	Affiliated			Unaffiliated							Tele- communi- cations	Business, profes- sional, and technical services	Other services	
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Net	Premi- ums	Losses		
All countries	46,770	14,257	9,694	4,563	32,513	5,679	5,012	944	4,270	3,326	3,291	11,249	6,339	1,962	
Canada	5,498	2,239	1,855	385	3,259	269	323	499	1,551	1,052	288	996	884	171	
Europe	16,239	7,350	5,019	2,330	8,889	800	1,824	-126	1,183	1,309	1,093	3,802	1,496	1,304	
Belgium-Luxembourg	625	320	283	36	305	15	60	31	102	72	32	124	43	28	
France	1,669	750	467	283	919	85	117	6	111	105	125	390	196	169	
Germany	2,280	1,057	480	577	1,223	97	68	44	109	65	167	590	257	189	
Italy	795	240	175	66	555	38	44	8	57	49	90	211	165	143	
Netherlands	1,219	762	603	158	457	29	82	12	26	15	51	196	88	343	
Norway	254	98	80	18	156	34	8	-9	14	22	21	81	21	8	
Spain	472	88	86	3	384	61	24	-9	18	27	51	136	121	101	
Sweden	455	217	26	191	238	29	20	-10	19	29	23	135	41	36	
Switzerland	892	434	236	198	458	19	164	-11	86	97	58	194	34	17	
United Kingdom	5,010	2,442	1,754	689	2,568	107	782	-183	599	782	287	1,270	306	216	
Other	2,566	941	829	112	1,625	287	457	-5	42	47	188	475	224	54	
Latin America and Other Western Hemisphere	6,095	862	650	211	5,233	656	1,044	195	470	275	651	1,460	1,227	80	
South and Central America	4,874	517	390	126	4,357	508	759	159	286	127	531	1,283	1,118		
Argentina	314	37	34	3	277	27	7	64	73	10	27	71	81	12	
Brazil	485	103	57	46	382	55	20	2	7	4	67	148	90	15	
Chile	124	15	13	3	109	16	5	3	21	18	20	21	44	6	
Mexico	1,557	145	120	25	1,412	96	250	27	59	32	169	516	353	18	
Venezuela	432	36	25	11	396	42	50	9	16	7	45	227	24	10	
Other	1,960	181	142	39	1,779	273	426	54	110	56	203	298	525	14	
Other Western Hemisphere	1,220	345	260	85	875	148	286	36	184	148	120	176	109	5	
Bermuda	259	116	87	28	143	7	59	24	164	140	(P)	39	(P)	0	
Other	963	229	173	56	734	141	227	12	20	8	(P)	138	(P)	5	
Africa	1,217	152	117	35	1,065	330	17	1	7	6	105	442	170	20	
South Africa	160	20	14	6	140	(*)	(D)	2	3	1	(P)	78	(P)	19	
Other	1,058	132	102	30	926	329	(D)	-1	4	5	(P)	365	(P)	1	
Middle East	2,799	359	134	225	2,440	383	1,091	-18	22	40	198	676	110	10	
Israel	948	14	5	9	934	41	(D)	-17	13	30	57	109	(P)	1	
Saudi Arabia	(P)	(P)	13	(D)	579	50	(D)	1	3	1	65	433	(P)	1	
Other	(P)	(P)	116	(D)	926	292	(D)	-2	7	9	76	134	(P)	2	
Asia and Pacific	12,849	3,212	1,834	1,378	9,637	3,241	646	305	915	610	956	3,740	749	360	
Australia	759	162	141	21	597	69	61	-1	40	41	70	270	129	66	
China	664	7	7	(*)	657	448	4	-4	12	16	(P)	84	(P)	3	
Hong Kong	739	282	265	18	457	143	52	25	43	18	95	133	9	9	
India	474	8	8	(*)	466	326	2	(*)	3	3	63	56	18	0	
Indonesia	425	101	98	3	324	108	3	(*)	2	2	16	176	21	3	
Japan	5,128	1,771	488	1,283	3,357	524	430	168	587	419	338	1,649	249	225	
Korea, Republic of	1,034	43	22	21	991	264	22	6	20	14	103	541	55	16	
Malaysia	341	60	55	5	281	154	3	6	13	7	13	88	17	4	
New Zealand	106	18	12	6	88	(*)	11	-1	4	5	19	39	20	12	
Philippines	189	19	18	1	170	48	4	4	20	16	26	62	26	5	
Singapore	894	614	598	16	280	51	33	6	26	19	26	159	6	3	
Taiwan	901	69	67	3	832	379	19	93	128	35	101	231	9	9	
Thailand	261	40	38	2	221	80	3	(*)	11	11	17	99	21	3	
Other	935	18	18	0	917	646	(*)	2	5	3	(P)	153	(P)	2	
International organizations and unallocated	2,075	84	84	0	1,991	0	65	88	123	35	1	133	1,704	18	
Addenda:															
European Union ¹	13,464	6,549	4,643	1,906	6,915	532	1,276	-91	1,054	1,144	873	3,080	1,245	1,218	
Eastern Europe ²	369	5	2	2	364	50	29	-1	3	4	50	165	71	5	

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.1.—Other Private Services, 1991—Continued
 [Millions of dollars]

	Payments														Addendum
	Total	Affiliated			Unaffiliated							Business, professional, and technical services			
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Tele- communi- cations	Business, professional, and technical services	Other services		
		Net	Premiu- ms	Losses				Net	Premiu- ms	Losses				Film and tape rentals	
All countries	26,516	9,732	5,260	4,472	16,785	698	2,669	2,467	11,207	8,740	6,608	2,785	1,557	39	
Canada	3,156	1,425	546	879	1,731	7	190	544	1,025	481	319	362	309	11	
Europe	11,649	5,464	3,035	2,428	6,185	500	1,512	831	4,760	3,929	1,960	1,213	169	23	
Belgium-Luxembourg	317	175	144	32	142	7	27	-11	41	53	70	43	6	1	
France	1,245	894	537	357	351	80	87	-99	366	466	162	99	23	3	
Germany	1,920	1,189	842	347	731	31	86	3	580	577	424	165	23	1	
Italy	627	304	172	131	323	55	31	(*)	37	38	171	51	16	1	
Netherlands	685	519	197	322	166	6	34	7	22	15	65	40	14	10	
Norway	84	23	6	17	61	(*)	7	22	47	25	25	5	2	0	
Spain	219	28	24	4	191	71	5	-2	4	6	91	19	7	0	
Sweden	(P)	(P)	(P)	41	210	3	22	113	275	162	19	50	3	0	
Switzerland	797	426	55	371	371	9	134	109	468	360	(P)	45	(P)	0	
United Kingdom	4,523	1,654	919	735	2,869	178	1,081	634	2,791	2,157	455	478	43	8	
Other	(P)	(P)	(P)	70	770	60	1	56	128	72	(P)	218	(P)	(*)	
Latin America and Other Western Hemisphere	4,992	546	209	337	4,446	115	200	1,107	4,747	3,640	1,971	256	798	1	
South and Central America	2,933	85	56	30	2,848	100	67	-45	22	68	1,724	245	757	0	
Argentina	77	6	6	0	71	3	2	-4	(P)	(P)	50	19	1	0	
Brazil	(P)	(P)	20	(P)	119	4	5	-15	(*)	15	109	13	3	0	
Chile	34	(*)	(*)	0	34	2	1	-3	(*)	3	(P)	5	(P)	0	
Mexico	1,768	32	23	9	1,736	79	41	-5	2	7	755	160	706	0	
Venezuela	69	7	2	6	62	1	1	-1	2	2	49	8	4	0	
Other	(P)	(P)	5	(P)	826	10	17	-16	(P)	(P)	(P)	40	43	0	
Other Western Hemisphere	2,058	460	153	307	1,598	15	133	1,152	4,725	3,572	247	11	40	0	
Bermuda	938	144	107	37	794	0	15	760	3,327	2,567	(P)	7	(P)	0	
Other	1,122	317	47	270	805	15	118	393	1,398	1,005	(P)	4	(P)	0	
Africa	348	27	8	18	321	9	1	-2	4	6	202	93	18	0	
South Africa	33	6	1	5	27	(*)	1	-1	(*)	1	(P)	3	(P)	0	
Other	313	20	7	14	293	8	0	-1	4	5	(P)	90	(P)	0	
Middle East	671	54	45	9	617	18	23	-5	(P)	(P)	483	67	31	0	
Israel	(P)	(P)	(P)	6	191	18	(D)	-6	1	7	148	22	2	0	
Saudi Arabia	202	10	9	(*)	192	0	(D)	1	1	0	(P)	12	(P)	0	
Other	(P)	(P)	(P)	3	232	(*)	(D)	(*)	(D)	(D)	(D)	32	(P)	0	
Asia and Pacific	5,309	2,103	1,304	799	3,206	49	729	-22	(P)	(P)	1,523	726	201	3	
Australia	387	160	144	16	227	12	44	33	54	22	62	68	7	0	
China	138	3	3	(*)	135	3	3	-6	9	16	(P)	23	(P)	0	
Hong Kong	346	245	85	160	101	(*)	59	-100	(P)	(P)	112	23	7	0	
India	(P)	(P)	(P)	1	109	1	(*)	-3	2	4	89	6	16	0	
Indonesia	(P)	(P)	(P)	(P)	83	(*)	1	13	(P)	(P)	35	27	7	0	
Japan	3,032	1,586	987	599	1,446	16	587	66	497	432	389	347	42	0	
Korea, Republic of	263	14	8	6	249	1	1	-3	6	9	193	44	13	0	
Malaysia	52	2	2	(*)	50	0	6	-2	2	4	26	12	8	0	
New Zealand	42	8	7	1	34	1	0	6	7	1	22	4	1	0	
Philippines	217	1	1	(*)	216	(*)	(*)	1	5	5	185	26	4	2	
Singapore	122	23	17	6	99	(*)	20	-11	25	36	25	63	3	0	
Taiwan	218	37	31	7	181	1	6	-11	2	13	132	34	19	0	
Thailand	74	3	(*)	2	71	1	3	-3	2	5	51	16	4	0	
Other	208	2	1	1	206	12	(*)	-1	(*)	1	(P)	34	(P)	1	
International organizations and unallocated	393	112	112	0	281	0	15	13	13	(*)	151	70	32	1	
Addenda:															
European Union ¹	9,973	4,860	2,893	1,967	5,114	447	1,378	586	3,930	3,345	1,596	967	140	(P)	23
Eastern Europe ²	250	0	0	0	250	19	0	-6	(*)	6	(P)	106			(*)

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.2.—Other Private Services, 1992
 [Millions of dollars]

	Receipts													Addendum	
	Total	Affiliated			Unaffiliated							Tele-communications	Business, professional, and technical services	Other services	
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Net	Premiums	Losses		
All countries	50,997	16,295	10,194	6,101	34,701	6,186	5484	1,222	4,851	3,629	2,885	11,994	6,931	2,278	
Canada	5,452	2,327	1,798	529	3,125	301	380	519	1,437	919	228	953	744	212	
Europe	18,196	8,649	5,371	3,278	9,547	911	2136	-145	1,528	1,673	1,007	3,808	1,831	1,494	
Belgium-Luxembourg	703	357	309	48	348	15	53	19	101	82	38	171	52	39	
France	1,898	918	607	310	978	88	151	27	134	107	91	353	268	271	
Germany	2,797	1,523	555	969	1,272	110	82	36	129	93	161	530	353	270	
Italy	995	355	186	169	640	41	56	5	56	51	103	236	199	175	
Netherlands	1,115	685	485	200	429	31	64	16	34	18	45	197	76	183	
Norway	225	83	76	7	142	37	11	-7	12	20	21	59	22	8	
Spain	597	92	76	15	505	69	26	-5	19	25	51	188	177	156	
Sweden	436	174	33	141	262	35	16	-2	21	23	22	145	46	42	
Switzerland	943	433	234	199	510	21	194	-21	68	48	48	190	36	18	
United Kingdom	5,463	2,780	1,671	1,109	2,683	115	1028	-255	904	1,159	234	1,218	343	245	
Other	3,028	1,249	1,138	111	1,779	348	456	1	49	48	194	519	261	85	
Latin America and Other Western Hemisphere	6,637	941	670	271	5,696	644	1184	212	559	347	569	1,764	1,323	122	
South and Central America	5,270	529	407	123	4,741	486	789	190	343	153	461	1,600	1216	116	
Argentina	370	42	42	0	328	31	9	55	89	34	25	113	95	21	
Brazil	502	81	51	31	421	64	36	2	6	5	62	160	97	18	
Chile	161	17	13	3	144	15	8	12	23	12	14	47	48	7	
Mexico	1,568	214	191	23	1,354	101	253	57	89	32	158	422	377	35	
Venezuela	(P)	(P)	28	(P)	622	47	50	9	16	7	37	439	32	18	
Other	(P)	(P)	82	(P)	1,870	228	433	56	120	64	166	421	567	17	
Other Western Hemisphere	1,366	412	263	149	954	158	395	22	216	194	107	164	108	7	
Bermuda	324	146	89	57	178	8	99	11	178	167	(P)	46	(P)	1	
Other	1,043	266	174	92	777	150	296	11	37	27	(P)	119	(P)	6	
Africa	1,327	164	140	24	1,163	320	30	6	10	4	81	549	177	27	
South Africa	163	19	14	5	144	1	(P)	2	4	2	16	74	(P)	24	
Other	1,163	145	127	19	1,018	319	(P)	4	6	2	66	474	(P)	3	
Middle East	3,097	472	140	331	2,625	363	1075	-26	20	46	216	883	115	11	
Israel	906	11	6	5	885	46	(D)	-25	11	36	49	110	(P)	7	
Saudi Arabia	(P)	(P)	11	(D)	758	52	(D)	-2	3	5	(P)	600	(P)	1	
Other	(P)	(P)	123	(P)	972	265	(P)	1	6	5	(P)	173	(P)	3	
Asia and Pacific	14,084	3,655	1,988	1,667	10,429	3648	612	625	1,204	579	776	3,922	846	387	
Australia	812	166	149	17	646	71	86	4	63	60	57	294	134	67	
China	802	15	13	1	787	511	7	1	10	9	43	143	82	2	
Hong Kong	884	392	360	32	492	157	70	21	53	32	76	160	8	8	
India	551	6	6	(*)	545	387	2	2	3	1	(P)	79	(P)	4	
Indonesia	432	118	118	0	314	122	5	6	8	3	14	144	23	4	
Japan	5,391	1,987	427	1,559	3,405	602	324	382	750	368	244	1,577	276	233	
Korea, Republic of	985	38	18	20	947	306	29	15	26	12	104	428	64	24	
Malaysia	333	55	53	2	278	151	4	3	16	13	11	92	17	4	
New Zealand	109	16	11	5	93	2	1	1	3	2	14	50	25	16	
Philippines	254	22	22	(*)	232	47	10	7	17	10	19	121	28	7	
Singapore	1,067	687	662	25	380	57	39	19	26	7	19	238	8	5	
Taiwan	1,111	96	90	6	1,015	423	29	164	214	50	83	304	12	12	
Thailand	280	39	39	(*)	241	92	6	6	12	5	13	101	24	5	
Other	1,074	19	19	(*)	1,055	720	*	-5	4	9	(P)	192	(P)	0	
International organizations and unallocated	2,204	87	87	0	2,117	0	67	32	93	62	8	116	1894	25	
Addenda:															
European Union ¹	15,315	7,900	4,984	2,916	7,415	581	1,568	-160	1,412	1,572	799	3,076	1,551	1,392	
Eastern Europe ²	351	10	7	2	341	80	20	3	6	3	(P)	99			

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.2.—Other Private Services, 1992—Continued
 [Millions of dollars]

	Payments														Addendum	
	Total	Affiliated			Unaffiliated							Tele- communi- cations	Business, professional, and technical services	Other services		
		Total	Between U.S. parents and their foreign affiliates	Between U.S. af- filiates and their foreign parents	Total	Education	Financial services	Insurance			Net	Premiu- ms	Losses			
All countries	26,214	9,690	5,355	4,335	16,524	719	3520	1,324	11,738	10,414	6,052	3,295	1,614	82		
Canada	3,283	1,306	545	761	1,977	8	240	658	1,132	473	330	435	305	13		
Europe	11,032	5,762	3,161	2,601	5,270	492	2112	-608	5,411	6,019	1,660	1,406	206	59		
Belgium-Luxembourg	297	147	110	37	150	4	31	-16	34	50	80	43	9	4		
France	1,324	943	552	391	381	77	122	-139	406	545	137	135	49	8		
Germany	1,628	1,009	672	337	618	33	141	-140	756	895	348	207	29	5		
Italy	620	290	206	84	330	53	29	11	69	58	166	55	17	1		
Netherlands	915	715	205	510	200	6	40	7	27	20	52	81	16	5		
Norway	(P)	(P)	(P)	14	63	(*)	5	20	57	37	20	14	3	(*)		
Spain	(P)	(P)	(P)	14	220	71	25	-9	8	17	94	29	10	3		
Sweden	242	127	44	83	115	3	21	23	225	202	21	42	5	1		
Switzerland	575	359	70	289	216	8	128	-28	581	608	(P)	47	(P)	(*)		
United Kingdom	4,267	1,896	1,181	715	2,371	167	1558	-315	3,105	3,420	310	601	50	29		
Other	819	217	90	127	602	70	11	-23	143	167	(P)	151	(P)	4		
Latin America and Other Western Hemisphere	5,041	395	239	156	4,645	126	319	1,074	4,313	3,239	2,028	299	799	1		
South and Central America	3,135	104	73	31	3,031	110	107	-22	17	39	1,775	293	768			
Argentina	72	5	5	0	67	3	9	-8	3	10	(P)	13	(P)	0		
Brazil	180	35	33	2	145	3	15	-7	1	8	112	19	3	(*)		
Chile	39	(*)	(*)	0	39	3	2	(*)	(*)	(*)	26	7	1	(*)		
Mexico	1,898	37	28	9	1,861	94	53	-4	2	6	818	154	746	1		
Venezuela	71	7	1	5	64	3	3	-1	(*)	1	(P)	8	(P)	(*)		
Other	874	20	5	15	854	3	25	-1	11	13	(P)	91	(P)	0		
Other Western Hemisphere	1,906	290	166	125	1,616	16	212	1,096	4,296	3,201	254	7	31			
Bermuda	1,150	173	123	50	977	(*)	39	921	3,038	2,117	(P)	2	(P)	0		
Other	754	117	42	75	637	16	173	174	1,258	1,084	(P)	4	(P)	0		
Africa	311	11	2	9	300	12	1	(*)	5	5	181	88	18	(*)		
South Africa	45	7	1	6	38	(*)	(*)	-2	(*)	3	(P)	11	(P)	0		
Other	265	4	1	3	261	11	(*)	3	5	2	(P)	76	(P)	(*)		
Middle East	562	70	55	15	492	18	32	-4	8	12	368	47	32	1		
Israel	(P)	(P)	(P)	7	191	(P)	(D)	-7	1	8	141	25	3	0		
Saudi Arabia	(P)	(P)	(P)	(*)	94	0	(D)	(*)	1	1	(P)	9	(P)	0		
Other	215	8	(*)	8	207	(*)	(D)	3	6	4	(P)	12	(P)	0		
Asia and Pacific	5,426	1,974	1,181	793	3,452	62	803	162	844	681	1,293	908	224	7		
Australia	319	92	81	11	228	17	39	5	52	47	53	97	17			
China	134	3	2	(*)	131	3	2	-4	8	12	77	27	0			
Hong Kong	(P)	(P)	(P)	77	200	(*)	100	-42	43	85	96	38	8			
India	135	10	9	1	125	1	(*)	-1	3	4	(P)	14	(P)	0		
Indonesia	119	11	11	(*)	108	(*)	2	18	(P)	(P)	46	(P)	0			
Japan	3,172	1,588	909	679	1,584	20	608	228	673	444	266	410	52	4		
Korea, Republic of	269	16	14	2	253	1	4	-3	9	13	171	65	16	(*)		
Malaysia	69	4	4	(*)	65	(*)	8	2	1	-1	25	22	8	0		
New Zealand	42	5	5	1	37	2	0	1	3	2	19	14	1	0		
Philippines	185	1	1	(*)	184	0	2	(*)	3	3	(P)	24	(P)	1		
Singapore	72	23	17	5	49	(*)	30	-52	(P)	(P)	23	45	3	(*)		
Taiwan	228	37	23	13	191	1	6	11	9	-2	113	39	22	(*)		
Thailand	88	4	1	3	84	1	4	*	(*)	(*)	(P)	28	(P)	0		
Other	(P)	(P)	(P)	1	211	16	(*)	(*)	(*)	(P)	38	(P)	1			
International organizations and unallocated	560	173	173	0	388	0	13	40	25	-15	192	112	31	0		
Addenda:																
European Union ¹	9,697	5,179	3,014	2,165	4,518	436	1,960	-622	4,506	5,128	1,341	1,233	170	(P)	56	
Eastern Europe ²	211	(*)	0	211	26	0	0	(*)	(*)	(*)	(P)	39			1	

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.3.—Other Private Services, 1993

[Millions of dollars]

	Receipts													Addendum	
	Total	Affiliated			Unaffiliated							Tele- communi- cations	Business, profes- sional, and technical services	Other services	
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Net	Premi- ums	Losses		
All countries	55,101	16,191	10,443	5,748	38,910	6,732	6,606	1,380	4,849	3,469	2,784	13,294	8,113	3,074	
Canada	5,727	2,618	1,984	634	3,110	343	483	264	1,091	827	252	1,046	722	231	
Europe	19,153	8,046	5,294	2,752	11,107	1,021	2,511	-13	1,607	1,620	927	4,476	2,186	2,129	
Belgium-Luxembourg	746	334	290	43	412	14	79	25	74	50	35	198	62	47	
France	1,987	862	620	242	1,125	97	182	8	119	112	96	456	286	321	
Germany	2,814	1,338	594	743	1,477	120	91	16	126	110	173	666	411	373	
Italy	996	275	186	89	721	45	95	5	43	38	80	206	289	266	
Netherlands	1,406	916	704	212	490	30	118	12	27	15	41	192	96	417	
Norway	241	59	55	5	182	39	33	1	19	18	17	65	27	13	
Spain	(P)	(P)	77	(P)	524	80	50	-19	27	45	46	138	229	212	
Sweden	437	152	36	116	285	45	22	-6	18	24	32	128	64	62	
Switzerland	812	408	235	173	404	23	215	-69	76	146	44	148	44	25	
United Kingdom	6,116	2,594	1,602	993	3,522	123	1,201	2	1,014	1,012	192	1,630	373	271	
Other	(P)	(P)	896	(P)	1,965	405	424	12	63	51	170	648	305	121	
Latin America and Other Western Hemisphere	7,591	1,038	725	313	6,554	680	1,651	313	614	302	589	1,815	1,505	155	
South and Central America	5,776	651	484	167	5,125	523	849	227	412	185	474	1,657	1,394	152	
Argentina	471	35	35	0	436	32	76	60	95	35	28	131	109	23	
Brazil	533	103	69	34	430	72	37	7	8	1	54	142	118	33	
Chile	177	17	13	4	160	16	18	11	26	14	12	48	56	8	
Mexico	1,909	296	255	42	1,612	117	334	77	126	49	180	490	416	45	
Venezuela	685	32	26	6	653	58	91	6	13	7	31	427	40	20	
Other	1,999	168	86	82	1,831	229	294	65	144	79	168	420	656	23	
Other Western Hemisphere	1,815	387	241	145	1,428	157	802	86	203	117	115	157	111	4	
Bermuda	526	174	97	77	352	8	221	54	151	97	(P)	47	(P)	4	
Other	1,290	213	144	68	1,077	149	581	32	51	20	(P)	110	(P)	4	
Africa	1,401	207	131	76	1,194	311	55	5	9	4	81	557	185	17	
South Africa	158	18	13	5	140	5	(P)	2	3	1	18	77	(P)	2	
Other	1,243	189	117	71	1,054	307	(P)	3	7	3	63	480	(P)	2	
Middle East	3,003	376	123	253	2,627	357	1,081	4	21	17	170	887	129	20	
Israel	929	11	3	7	918	46	(P)	1	11	10	45	116	(P)	14	
Saudi Arabia	(P)	(P)	11	(P)	672	57	(P)	1	3	2	(P)	524	(P)	3	
Other	(P)	(P)	109	(P)	1,037	254	(P)	2	7	5	(P)	247	(P)	3	
Asia and Pacific	15,496	3,785	2,065	1,720	11,711	4,020	765	762	1,389	627	756	4,428	980	504	
Australia	982	224	186	38	758	69	115	33	63	30	57	313	172	97	
China	1,033	15	14	1	1,018	560	17	3	4	2	63	290	85	1	
Hong Kong	896	377	339	38	519	174	94	27	50	24	62	150	12	12	
India	600	3	3	(*)	597	446	2	1	4	4	62	66	21	1	
Indonesia	510	151	148	2	359	136	10	1	3	2	22	162	29	9	
Japan	5,529	2,065	480	1,586	3,464	660	365	441	845	404	214	1,419	365	285	
Korea, Republic of	1,038	56	41	15	982	354	36	-2	25	27	94	426	74	32	
Malaysia	389	56	56	(*)	333	157	13	9	17	9	13	122	19	5	
New Zealand	124	20	15	5	104	5	2	9	11	3	11	44	33	24	
Philippines	511	20	20	(*)	491	46	8	11	15	4	27	367	32	10	
Singapore	1,082	593	566	28	489	60	66	11	29	18	18	326	8	5	
Taiwan	1,226	139	133	6	1,087	464	10	212	304	92	71	310	20	20	
Thailand	403	48	47	(*)	355	107	8	7	13	6	15	195	23	3	
Other	1,169	17	17	0	1,152	783	19	(*)	3	3	25	238	87	1	
International organizations and unallocated	2,730	121	121	0	2,609	0	62	44	116	72	9	87	2,407	18	
Addenda:															
European Union ¹	16,216	7,337	4,904	2,433	8,878	620	1,895	60	1,475	1,415	724	3,744	1,836	1,961	
Eastern Europe ²	462	37	35	2	424	118	14	1	5	4	56	152	83	12	

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.3.—Other Private Services, 1993—Continued
 [Millions of dollars]

	Payments														Addendum	
	Affiliated			Unaffiliated												
	Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services				
							Net	Premiums	Losses			Film and tape rentals				
All countries	31,999	10,606	5,654	4,952	21,395	753	5,558	3,107	11,988	8,881	6,193	4,046	1,736	63		
Canada	3,660	1,710	600	1,110	1,950	9	383	427	1,048	621	362	462	307	16		
Europe	14,780	5,851	3,171	2,679	8,929	513	3,279	1,453	5,703	4,251	1,607	1,870	207	38		
Belgium-Luxembourg	318	160	116	44	158	4	48	-9	36	45	56	56	5	(*)		
France	1,653	885	468	417	768	80	162	149	435	286	156	194	27	2		
Germany	1,999	1,058	609	449	942	35	211	133	933	800	302	233	27	(*)		
Italy	716	305	154	151	410	54	61	27	132	105	169	80	19	3		
Netherlands	706	505	223	283	201	5	59	-11	23	35	46	84	18	5		
Norway	120	24	8	16	96	(*)	11	32	50	18	20	29	3	0		
Spain	(P)	(P)	(P)	9	272	73	48	4	10	6	97	42	9	(*)		
Sweden	(P)	(P)	(P)	72	135	3	42	25	158	134	23	37	5	(*)		
Switzerland	772	520	74	446	252	8	173	-40	576	616	55	51	5	(*)		
United Kingdom	6,910	1,992	1,376	616	4,916	177	2,452	1,060	3,154	2,093	267	907	53	27		
Other	1,040	263	86	177	775	73	13	83	195	113	415	156	35	1		
Latin America and Other Western Hemisphere	5,666	439	257	182	5,227	130	625	1,124	4,614	3,489	2,151	335	862	2		
South and Central America	3,490	165	95	70	3,325	112	201	-8	19	27	1,869	323	827	1		
Argentina	103	6	5	1	97	3	27	-4	(*)	4	58	11	2	0		
Brazil	(P)	(P)	35	(P)	168	3	27	-8	1	10	120	22	4	(*)		
Chile	42	(*)	(*)	0	42	3	2	(*)	(*)	(*)	33	3	1	0		
Mexico	2,123	61	44	17	2,062	98	95	-1	1	2	890	208	772	0		
Venezuela	85	7	2	6	78	3	7	1	(*)	-1	(P)	9	(P)	0		
Other	(P)	(P)	9	(P)	878	2	43	5	16	11	(P)	69	(P)	1		
Other Western Hemisphere	2,178	274	162	112	1,904	18	424	1,132	4,595	3,463	283	12	35			
Bermuda	937	176	117	60	761	(*)	111	630	2,869	2,239	(P)	6	(P)	0		
Other	1,239	98	45	53	1,141	17	313	502	1,726	1,224	(P)	6	(P)	1		
Africa	322	9	1	8	313	13	3	-2	4	6	189	90	19	0		
South Africa	52	7	(*)	7	46	(*)	1	-1	(*)	1	(P)	10	(P)	0		
Other	270	3	1	2	267	13	2	-1	4	5	(P)	80	(P)	0		
Middle East	615	82	66	17	533	20	50	5	9	3	378	60	20	(*)		
Israel	(P)	(P)	(P)	7	218	20	(D)	3	(*)	-3	149	27	3	(*)	0	
Saudi Arabia	99	5	4	(*)	94	0	(D)	(*)	1	1	(P)	16	(P)	0		
Other	(P)	(P)	(P)	10	220	(*)	(D)	2	8	5	(P)	17	(P)	0		
Asia and Pacific	6,519	2,338	1,382	956	4,181	68	1,203	103	597	495	1,404	1,123	280	6		
Australia	360	82	65	17	278	20	55	26	69	44	56	104	18	1		
China	246	3	1	2	243	3	4	5	10	5	138	61	32	0		
Hong Kong	368	166	105	61	202	(*)	208	-166	(D)	(D)	102	49	10	(*)		
India	165	9	8	1	156	2	1	-2	3	5	112	18	25	0		
Indonesia	88	12	12	0	76	(*)	6	(*)	(*)	(*)	35	25	11	0		
Japan	3,671	1,881	1,073	809	1,789	22	793	121	427	305	240	555	59	5		
Korea, Republic of	(P)	(P)	32	(P)	267	1	14	-8	7	14	183	57	20	0		
Malaysia	102	10	10	(*)	92	(*)	34	(*)	1	1	24	25	9			
New Zealand	30	4	3	1	26	1	0	1	2	(*)	12	11	1	0		
Philippines	253	1	1	(*)	252	0	3	2	1	-1	176	69	3	0		
Singapore	313	61	39	22	252	(*)	65	111	(D)	(P)	27	45	3	0		
Taiwan	273	61	31	30	212	1	7	11	15	4	121	46	26	0		
Thailand	98	3	1	2	95	1	14	1	2	(*)	(P)	26	(P)	0		
Other	(P)	(P)	1	(P)	238	18	(*)	(*)	(*)	(P)	30	(P)	0			
International organizations and unallocated	439	177	177	0	263	0	16	-3	13	16	101	108	41	1		
Addenda:																
European Union ¹	13,115	5,101	3,027	2,075	8,014	455	3,071	1,428	4,878	3,450	1,247	1,644	168	37	0	
Eastern Europe ²	235	(*)	(*)	(*)	235	27	0	(*)	(*)	1	(P)	56				

¹ Less than \$500,000.² Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.4.—Other Private Services, 1994

[Millions of dollars]

	Receipts													Addendum	
	Total	Affiliated			Unaffiliated							Tele- communi- cations	Business, profes- sional, and technical services	Other services	
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Net	Premiu- ms	Losses		
All countries	59,022	17,215	10,765	6,450	41,807	7,140	6962	1,640	5,389	3,749	2,757	14,813	8,495	3,448	
Canada	6,300	2,889	2,183	707	3,411	383	436	450	1,146	696	245	1,178	719	220	
Europe	20,003	8,272	5,320	2,952	11,731	1121	2883	-173	1,690	1,863	867	4,812	2,221	2,314	
Belgium-Luxembourg	778	359	325	34	420	15	89	41	98	57	35	183	57	41	
France	1,954	857	605	252	1,097	104	160	-10	152	163	75	460	307	342	
Germany	3,013	1,328	544	784	1,685	129	147	73	181	108	155	759	422	348	
Italy	1,008	292	204	88	716	49	104	10	42	31	81	226	247	217	
Netherlands	1,671	1,097	845	252	574	32	158	18	37	18	41	248	77	590	
Norway	276	87	66	22	189	41	18	11	22	11	17	72	30	15	
Spain	635	109	105	3	526	84	36	20	27	7	40	148	198	198	
Sweden	513	167	41	126	346	53	54	(*)	23	24	28	150	61	59	
Switzerland	1,045	523	222	301	522	24	226	-16	97	113	44	192	52	33	
United Kingdom	5,973	2,657	1,647	1,010	3,317	131	1380	-319	940	1,259	174	1,490	461	351	
Other	3,135	796	716	80	2,339	458	512	-1	72	73	177	884	309	119	
Latin America and Other Western Hemisphere	8,414	1,206	750	455	7,207	731	1773	382	821	439	661	2,067	1,593	217	
South and Central America	6,283	784	524	260	5,499	565	884	239	473	234	534	1,802	1,476	211	
Argentina	517	42	41	1	475	35	37	71	124	53	65	149	118	30	
Brazil	653	100	58	42	553	82	95	9	10	2	55	176	135	50	
Chile	213	22	20	2	191	16	35	12	34	22	13	55	60	11	
Mexico	2,063	407	297	110	1,656	127	290	60	126	66	186	567	427	64	
Venezuela	(P)	(P)	27	(P)	539	62	106	11	19	8	35	283	42	21	
Other	(P)	(P)	81	(P)	2,089	242	321	77	161	83	179	575	695	35	
Other Western Hemisphere	2,130	422	226	195	1,708	166	890	143	348	205	128	264	117	6	
Bermuda	585	198	81	117	387	9	191	93	270	176	(P)	68	(P)	2	
Other	1,545	224	146	78	1,321	157	699	49	78	29	(P)	197	(P)	4	
Africa	1,358	150	106	44	1,208	303	45	-1	7	8	92	579	190	15	
South Africa	167	18	13	6	148	5	(P)	2	2	1	20	76	(P)	13	
Other	1,192	131	93	38	1,061	297	(P)	-3	4	7	72	504	(P)	2	
Middle East	2,992	412	80	332	2,580	347	975	3	29	26	174	944	137	25	
Israel	(P)	(P)	2	(P)	915	47	(P)	-1	16	18	52	135	(P)	19	
Saudi Arabia	(P)	(P)	10	(P)	688	59	(P)	2	3	1	49	542	(P)	3	
Other	(P)	(P)	69	(P)	977	242	(P)	2	9	7	74	267	(P)	3	
Asia and Pacific	17,100	4,163	2,202	1,961	12,937	4255	810	915	1,590	674	710	5,124	1123	632	
Australia	1,119	302	275	28	817	71	67	35	82	47	63	354	227	149	
China	(P)	(P)	20	(P)	1,061	593	42	(*)	8	8	64	274	88	1	
Hong Kong	952	386	344	42	566	183	91	30	48	18	55	193	14	14	
India	662	3	3	3	(*)	659	487	17	(*)	3	2	53	81	21	
Indonesia	603	149	148	1	454	144	31	1	4	3	21	224	33	13	
Japan	6,014	2,308	543	1,765	3,706	696	333	486	909	423	196	1,589	405	324	
Korea, Republic of	1,150	58	41	16	1,092	383	45	1	25	23	87	487	88	45	
Malaysia	(P)	(P)	56	(P)	358	155	28	11	18	7	13	131	19	5	
New Zealand	142	21	17	4	121	6	7	11	15	4	11	50	37	27	
Philippines	386	31	30	(*)	355	44	19	11	15	5	26	220	35	12	
Singapore	866	530	475	55	336	63	83	17	38	22	17	147	10	7	
Taiwan	1,424	203	183	20	1,221	489	19	301	408	107	69	316	28	28	
Thailand	929	47	46	1	882	116	13	10	15	6	13	706	24	4	
Other	(P)	(P)	22	(P)	1,308	826	15	1	3	1	23	350	93	2	
International organizations and unallocated	2,854	123	123	0	2,732	0	40	64	106	42	7	109	2512	25	
Addenda:															
European Union ¹	16,402	7,373	4,905	2,468	9,029	654	2,235	-162	1,527	1,690	662	3,777	1,864	2,146	
Eastern Europe ²	712	50	48	2	661	153	35	(*)	4	4	66	321	87	13	

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 5.4.—Other Private Services, 1994—Continued
 [Millions of dollars]

	Payments													Addendum	
	Total	Affiliated			Unaffiliated							Tele- communi- cations	Business, profes- sional, and technical services	Other services	
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Net	Premiu- ms	Losses		
All countries	35,605	11,602	5,593	6,009	24,003	791	6835	3,405	13,353	9,948	6,828	4,227	1,916	104	
Canada	4,058	1,834	545	1,288	2,224	9	417	520	1,034	513	399	509	369	16	
Europe	15,556	5,852	2,957	2,895	9,704	539	3962	1,275	6,286	5,011	1,642	2,033	253	73	
Belgium-Luxembourg	337	197	147	50	141	6	54	-43	28	71	58	62	4	(*)	
France	1,836	859	436	422	975	82	170	262	581	319	114	321	26	8	
Germany	2,159	1,028	537	491	1,132	37	246	317	1,118	801	266	234	32	3	
Italy	711	216	122	94	494	55	71	49	160	111	205	93	21	5	
Netherlands	737	542	135	407	195	7	65	-17	28	45	48	71	22	9	
Norway	131	29	6	22	102	(*)	18	36	50	14	18	26	3	(*)	
Spain	313	35	24	12	278	79	41	3	4	1	101	45	10	1	
Sweden	(P)	(P)	(P)	105	180	3	76	37	110	73	27	33	5	(*)	
Switzerland	757	501	91	410	256	9	219	-98	653	751	59	60	7	2	
United Kingdom	7,278	2,041	1,339	702	5,235	187	2968	826	3,263	2,437	280	908	66	34	
Other	(P)	(P)	(P)	181	713	74	35	-98	290	388	467	179	56	11	
Latin America and Other Western Hemisphere	6,854	614	308	306	6,240	128	950	1,613	5,384	3,772	2,343	301	905	5	
South and Central America	3,929	228	114	114	3,701	109	403	-4	20	24	2,037	289	867	4	
Argentina	163	9	7	2	154	3	60	-1	(*)	2	71	20	2	(*)	
Brazil	314	82	36	47	232	3	61	-9	4	13	136	35	6	1	
Chile	57	(*)	(*)	0	57	3	12	2	2	(*)	35	4	1	0	
Mexico	2,257	82	63	19	2,176	97	166	1	1	(*)	951	155	806	2	
Venezuela	99	10	2	8	89	1	7	1	2	1	61	13	6	(*)	
Other	1,039	44	5	39	995	2	98	3	11	7	783	63	47	2	
Other Western Hemisphere	2,924	386	194	192	2,538	19	547	1,616	5,364	3,748	306	12	38	1	
Bermuda	1,509	236	159	77	1,273	(*)	127	1,125	3,214	2,089	16	4	1	0	
Other	1,418	150	36	115	1,268	19	420	492	2,150	1,659	291	8	37	1	
Africa	440	45	1	45	395	18	9	3	5	3	220	125	21	1	
South Africa	(P)	(P)	1	(P)	62	(*)	5	(*)	(*)	(*)	(P)	14	(P)	0	
Other	(P)	(P)	(P)	(P)	332	18	4	3	5	2	(P)	111	(P)	0	
Middle East	637	60	45	15	577	31	32	6	14	8	415	71	21	1	
Israel	(P)	(P)	(P)	8	236	31	(D)	-1	2	3	165	30	3	(*)	
Saudi Arabia	104	6	6	(*)	98	0	(D)	(*)	(*)	(*)	(P)	15	(P)	0	
Other	(P)	(P)	(P)	6	241	(*)	(D)	7	12	5	(P)	25	(P)	1	
Asia and Pacific	7,404	3,013	1,554	1,459	4,391	65	1453	-24	617	641	1,516	1,078	303	8	
Australia	482	130	96	34	352	21	88	40	92	52	66	118	19	0	
China	(P)	(P)	2	(P)	242	4	3	-4	2	6	167	38	35	0	
Hong Kong	638	233	180	54	405	(*)	285	-63	(P)	(P)	106	64	12	1	
India	175	9	8	1	166	2	2	(*)	3	3	116	18	28	(*)	
Indonesia	121	16	16	(*)	105	(*)	9	7	(P)	(P)	38	38	12	1	
Japan	4,021	2,272	1,079	1,193	1,749	23	883	-10	429	439	260	532	61	0	
Korea, Republic of	405	112	38	74	293	1	25	-5	5	10	196	53	22	(*)	
Malaysia	(P)	(P)	22	(P)	96	(*)	42	(*)	(*)	(*)	24	19	11	1	
New Zealand	43	7	4	3	36	1	11	-1	(*)	1	14	10	1	0	
Philippines	247	7	3	5	240	(*)	5	(*)	(*)	(*)	171	60	4	2	
Singapore	246	106	77	30	140	(*)	77	-1	1	2	29	29	6	2	
Taiwan	275	47	22	24	228	1	6	11	16	4	133	48	29	0	
Thailand	103	9	6	3	94	1	16	(*)	(*)	(*)	49	19	9	2	
Other	(P)	(P)	1	(P)	245	10	(*)	(*)	1	(*)	146	33	56	0	
International organizations and unallocated	654	184	184	0	473	0	12	12	13	1	294	110	45	1	
Addenda:															
European Union ¹	13,750	5,107	2,799	2,307	8,642	477	3,655	1,288	5,370	4,082	1,239	1,784	200	64	
Eastern Europe ²	286	(*)	0	286	29	2	-2	(*)	2	172	74	11	20	2	

^{*} Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 6.1.—Insurance, 1991
 [Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums paid	Losses recov- ered	Net	Premi-ums paid	Losses recov- ered	Net	Premi-ums paid	Losses recov- ered	
All countries	944	4,270	3,326	1,077	2,095	1,017	-133	2,176	2,309	2,467	11,207	8,740	981	1,112	132	1,486	10,095	8,608	
Canada	499	1,551	1,052	424	1,076	652	75	475	400	544	1,025	481	36	42	5	508	983	476	
Europe	-126	1,183	1,309	107	175	68	-233	1,008	1,241	831	4,760	3,929	576	687	110	254	4,073	3,819	
Belgium-Luxembourg	31	102	72	4	6	2	27	96	70	-11	41	53	10	12	2	-21	29	51	
France	6	111	105	9	14	5	-3	97	101	-99	366	466	30	33	3	-129	334	463	
Germany	44	109	65	10	(D)	(D)	34	(D)	(D)	3	580	577	2	2	(*)	1	578	577	
Italy	8	57	49	4	8	4	4	49	45	(*)	37	38	(*)	1	(*)	-1	37	37	
Netherlands	12	26	15	3	3	-1	9	24	15	7	22	15	(*)	1	(*)	7	21	14	
Norway	-9	14	22	4	6	2	-13	8	20	22	47	25	26	32	6	-4	14	18	
Spain	-9	18	27	4	6	2	-13	12	25	-2	4	6	0	0	0	-2	4	6	
Sweden	-10	19	29	4	6	2	-14	13	27	113	275	162	1	2	1	112	273	161	
Switzerland	-11	86	97	8	(D)	(D)	-19	(D)	(D)	109	468	360	7	7	0	102	462	360	
United Kingdom	-183	599	782	50	87	37	-233	512	745	634	2,791	2,157	498	594	96	136	2,197	2,061	
Other	-5	42	47	7	13	5	-12	29	41	56	128	72	2	2	(*)	54	125	72	
Latin America and Other Western Hemisphere	195	470	275	119	149	30	76	320	244	1,107	4,747	3,640	346	361	15	762	4,386	3,625	
South and Central America	159	286	127	117	147	30	42	139	97	-45	22	68	4	5	(*)	-50	18	67	
Argentina	64	73	10	60	67	7	3	6	3	-4	(D)	(D)	0	0	-4	(D)	(D)	15	
Brazil	2	7	4	2	3	(*)	4	4	4	-15	(*)	15	(*)	(*)	0	-15	(*)	15	
Chile	3	21	18	6	(D)	(D)	-2	(D)	(D)	-3	(*)	3	0	0	0	-3	(*)	3	
Mexico	27	59	32	12	15	3	15	44	29	-5	2	7	(*)	(*)	(*)	-5	2	7	
Venezuela	9	16	7	2	3	(*)	7	14	7	-1	2	2	(*)	(*)	0	-1	1	2	
Other	54	110	56	35	(D)	(D)	19	(D)	(D)	-16	(D)	(D)	4	4	0	-20	(D)	(D)	
Other Western Hemisphere	36	184	148	2	3	1	34	181	147	1,152	4,725	3,572	341	356	15	811	4,369	3,557	
Bermuda	24	164	140	1	2	1	23	162	139	760	3,327	2,567	307	322	15	452	3,005	2,552	
Other	12	20	8	1	1	(*)	10	19	8	393	1,398	1,005	34	34	0	359	1,364	1,005	
Africa	1	7	6	1	1	(*)	(*)	6	7	-2	4	6	(*)	(*)	0	-2	4	6	
South Africa	2	3	1	(*)	(*)	2	3	1	-1	(*)	1	0	0	0	-1	(*)	4	1	
Other	-1	4	5	1	(*)	(*)	-2	3	5	-1	4	5	(*)	(*)	0	-1	4	5	
Middle East	-18	22	40	-6	1	6	-12	22	34	-5	(D)	(D)	4	(D)	(D)	-8	5	13	
Israel	-17	13	30	-4	(*)	4	-13	13	26	-6	1	7	(*)	(*)	0	-1	1	7	
Saudi Arabia	1	3	1	(*)	(*)	1	2	1	1	1	0	1	1	0	0	(*)	(*)	0	
Other	-2	7	9	-2	1	2	-1	6	7	(*)	(D)	(D)	3	(D)	(D)	-3	3	6	
Asia and Pacific	305	915	610	350	579	229	-45	336	381	-22	(D)	(D)	14	(D)	(D)	-36	634	670	
Australia	-1	40	41	3	7	5	-4	33	37	33	54	22	(*)	(*)	0	33	54	22	
China	-4	12	16	1	5	4	-5	7	12	-6	9	16	(*)	(*)	0	-6	9	16	
Hong Kong	25	43	18	25	36	12	1	7	6	-100	(D)	(D)	0	0	-100	(D)	(D)	0	
India	(*)	3	3	3	(*)	(*)	(*)	3	3	-3	2	4	0	0	0	-3	2	4	
Indonesia	(*)	2	2	(*)	(*)	(*)	(*)	2	2	13	(D)	(D)	13	(D)	(D)	-1	(D)	(D)	
Japan	168	587	419	204	(D)	(D)	-36	(D)	(D)	66	497	432	(*)	1	(*)	65	497	431	
Korea, Republic of	6	20	14	6	(D)	(D)	(D)	(D)	(D)	-3	6	9	0	0	0	-3	6	9	
Malaysia	6	13	7	5	(D)	(D)	1	(D)	(D)	-2	2	4	0	0	0	-2	2	4	
New Zealand	-1	4	5	(*)	1	-1	4	5	6	7	1	0	0	0	0	6	7	1	
Philippines	4	20	16	6	(D)	(D)	-2	(D)	(D)	1	5	5	0	0	0	1	5	5	
Singapore	6	26	19	9	(D)	(D)	-2	(D)	(D)	-11	25	36	0	0	0	-11	25	36	
Taiwan	93	128	35	91	(D)	(D)	2	(D)	(D)	-11	2	13	0	0	0	-11	2	13	
Thailand	(*)	11	11	-1	(D)	(D)	1	(D)	(D)	-3	2	5	0	0	0	-3	2	5	
Other	2	5	3	2	2	1	(*)	2	2	-1	(*)	1	0	0	0	-1	(*)	1	
International organizations and unallocated	88	123	35	81	114	32	6	9	3	13	13	(*)	4	4	(*)	9	9	(*)	
Addenda:																			
European Union ¹	-91	1,054	3	1,144	91	151	(*)	60	-181	903	1,085	586	3,930	3,345	6	541	644	103	44
Eastern Europe ²	-1									3	4	-6	(*)	6	0	0	0	0	3,287

¹ Less than \$500,000 (±).^D Suppressed to avoid disclosure of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 6.2.—Insurance, 1992
 [Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums paid	Losses recov- ered	Net	Premi-ums paid	Losses recov- ered	Net	Premi-ums paid	Losses recov- ered	
All countries	1,222	4,851	3,629	943	1,904	961	278	2,947	2,668	1,324	11,738	10,414	1,035	1,334	298	289	10,405	10,116	
Canada	519	1,437	919	313	867	554	206	571	365	658	1,132	473	60	(D)	(D)	599	(D)	(D)	
Europe	-145	1,528	1,673	66	146	79	-211	1,382	1,594	-608	5,411	6,019	592	778	186	-1,199	4,633	5,833	
Belgium-Luxembourg	19	101	82	1	4	3	17	96	79	-16	34	50	5	5	0	-21	29	50	
France	27	134	107	11	16	4	16	118	103	-139	406	545	57	59	2	-196	347	543	
Germany	36	129	93	6	11	5	30	118	88	-140	756	895	4	4	(*)	-144	751	895	
Italy	5	56	51	2	4	2	3	52	49	11	69	58	1	1	0	10	68	58	
Netherlands	16	34	18	(*)	4	4	16	31	14	7	27	20	(*)	0	0	7	27	20	
Norway	-7	12	20	2	3	2	-9	9	18	20	57	37	34	37	3	-13	21	34	
Spain	-5	19	25	2	4	2	-8	15	23	-9	8	17	0	0	0	-9	8	17	
Sweden	-2	21	23	2	4	2	-4	17	21	23	225	202	1	2	(*)	22	223	202	
Switzerland	21	68	48	6	10	3	14	58	44	-28	581	608	9	9	0	-36	572	608	
United Kingdom	-255	904	1,159	31	81	51	-285	823	1,108	-315	3,105	3,420	478	659	180	-793	2,447	3,239	
Other	1	49	48	2	5	2	-1	44	46	-23	143	167	2	3	(*)	-26	140	166	
Latin America and Other Western Hemisphere	212	559	347	120	172	53	92	387	295	1,074	4,313	3,239	346	391	45	728	3,922	3,194	
South and Central America	190	343	153	118	166	48	72	177	106	-22	17	39	5	5	(*)	-27	12	39	
Argentina	55	89	34	51	75	23	4	14	10	-8	3	10	(*)	(*)	0	-8	2	10	
Brazil	2	6	5	2	4	2	(*)	3	3	-7	1	8	(*)	(*)	0	-8	(*)	8	
Chile	12	23	12	7	7	(*)	5	16	11	(*)	(*)	(*)	(*)	(*)	0	(*)	0	(*)	
Mexico	57	89	32	17	21	4	40	68	28	-4	2	6	(*)	(*)	0	-4	2	6	
Venezuela	9	16	7	3	3	(*)	6	13	7	-1	(*)	1	(*)	(*)	0	-1	(*)	1	
Other	56	120	64	39	57	18	17	63	46	-1	11	13	4	4	0	-6	7	13	
Other Western Hemisphere	22	216	194	1	6	5	20	209	189	1,096	4,296	3,201	341	386	45	754	3,910	3,156	
Bermuda	11	178	167	(*)	1	(*)	11	178	167	921	3,038	2,117	295	338	43	627	2,700	2,074	
Other	11	37	27	1	6	5	10	32	22	174	1,258	1,084	47	48	2	128	1,210	1,082	
Africa	6	10	4	3	1	-2	3	9	6	(*)	5	5	(*)	(*)	0	(*)	5	5	
South Africa	2	4	2	(*)	(*)	(*)	2	4	2	-2	(*)	3	0	0	0	-2	(*)	3	
Other	4	6	2	3	1	-2	1	5	4	3	5	2	(*)	(*)	0	2	5	2	
Middle East	26	20	46	4	1	-3	-30	19	49	-4	8	12	2	3	(*)	-7	6	12	
Israel	-25	11	36	(*)	(*)	(*)	-25	11	36	-7	1	8	(*)	(*)	0	-7	(*)	8	
Saudi Arabia	-2	3	5	(*)	(*)	(*)	-2	3	4	(*)	1	1	(*)	(*)	0	(*)	1	1	
Other	1	6	5	4	(*)	(*)	-3	6	9	3	6	4	2	2	(*)	1	4	3	
Asia and Pacific	625	1,204	579	411	631	220	215	574	359	162	844	681	19	27	8	144	817	673	
Australia	4	63	60	6	11	5	-2	52	55	5	52	47	(*)	(*)	(*)	4	52	47	
China	1	10	9	2	3	(*)	-2	7	8	-4	8	12	0	0	0	-4	8	12	
Hong Kong	21	53	32	19	36	16	1	17	16	-42	43	85	1	1	0	-42	43	85	
India	2	3	1	(*)	(*)	(*)	2	3	(*)	-1	3	4	0	0	0	-1	3	4	
Indonesia	6	8	3	(*)	1	(*)	1	1	6	8	2	18	(D)	(D)	(D)	(*)	(*)	(*)	
Japan	382	750	368	203	(D)	(D)	179	(D)	(D)	228	673	444	7	7	(D)	221	666	444	
Korea, Republic of	15	26	12	9	(D)	(D)	5	(D)	(D)	-3	9	13	(*)	(*)	0	-4	9	13	
Malaysia	3	16	13	5	8	3	-2	8	10	2	1	-1	0	0	0	2	1	-1	
New Zealand	1	3	2	(*)	(*)	(*)	1	2	2	1	3	2	0	0	0	-1	3	2	
Philippines	7	17	10	6	(D)	(D)	(D)	(D)	(D)	1	3	3	0	0	0	(*)	3	3	
Singapore	19	26	7	12	(D)	(D)	7	(D)	(D)	-52	(D)	(D)	-8	(D)	(D)	-44	19	63	
Taiwan	164	214	50	146	(D)	(D)	18	(D)	(D)	11	9	-2	0	0	0	11	9	-2	
Thailand	6	12	5	5	9	4	1	2	1	(*)	2	(*)	(*)	(*)	0	(*)	2	2	
Other	-5	4	9	-3	2	6	-2	1	3	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)	
International organizations and unallocated	32	93	62	27	87	61	5	6	1	40	25	-15	17	(D)	(D)	23	(D)	(D)	
Addenda:																			
European Union ¹	-160	1,412	1,572	3	56	128	(*)	72	-216	3	1,283	1,500	-622	4,506	5,128	545	728	183	-1,167
Eastern Europe ²	3	6	1	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	0	(*)	3,778	
																		4,945	

^{*} Less than \$500,000 (±).^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 6.3.—Insurance, 1993
 [Millions of dollars]

	Receipts									Payments								
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance		
	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums re- ceived	Losses paid	Net	Premi-ums paid	Losses recov- ered	Net	Premi-ums paid	Losses recov- ered	Net	Premi-ums paid	Losses recov- ered
All countries	1,380	4,849	3,469	771	1,804	1,033	609	3,045	2,436	3,107	11,988	8,881	1,006	1,442	437	2,102	10,546	8,444
Canada	264	1,091	827	156	601	446	108	490	382	427	1,048	621	22	(D)	(D)	405	(D)	(D)
Europe	-13	1,607	1,620	-59	153	213	46	1,454	1,407	1,453	5,703	4,251	626	896	270	827	4,808	3,981
Belgium-Luxembourg	25	74	50	2	5	4	23	69	46	-9	36	45	6	0	-15	30	45	45
France	8	119	112	5	14	9	3	106	103	149	435	286	76	80	4	73	355	282
Germany	16	126	110	3	12	9	13	114	102	133	933	800	9	10	1	124	924	799
Italy	5	43	38	2	6	4	4	37	33	27	132	105	1	1	(*)	25	131	105
Netherlands	12	27	15	(*)	3	4	13	24	11	-11	23	35	(*)	0	-12	23	35	35
Norway	1	19	18	1	5	4	(*)	13	13	32	50	18	20	28	8	12	21	10
Spain	-19	27	45	1	5	4	-20	21	41	4	10	6	0	0	0	4	10	6
Sweden	-6	18	24	1	5	4	-7	13	21	25	158	134	-1	1	2	26	157	132
Switzerland	-69	76	146	(*)	5	4	-70	71	141	-40	576	616	19	19	(*)	-59	557	616
United Kingdom	2	1,014	1,012	-78	82	160	80	932	852	1,060	3,154	2,093	495	748	253	566	2,406	1,840
Other	12	63	51	4	11	7	8	52	44	83	195	113	1	2	1	82	194	111
Latin America and Other Western Hemisphere	313	614	302	134	199	65	179	415	237	1,124	4,614	3,489	329	(D)	(D)	795	(D)	(D)
South and Central America	227	412	185	133	(D)	(D)	94	(D)	(D)	-8	19	27	13	(D)	(D)	-20	(D)	(D)
Argentina	60	95	35	56	76	20	4	19	15	-4	(*)	4	(*)	0	-4	(*)	4	4
Brazil	7	8	1	6	5	-1	2	3	2	-8	1	10	(*)	0	-9	1	10	10
Chile	11	26	14	5	7	2	6	19	13	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)
Mexico	77	126	49	22	28	6	54	97	43	-1	1	2	(*)	0	0	0	1	2
Venezuela	6	13	7	2	3	1	4	10	6	1	(*)	-1	(*)	0	1	(*)	1	2
Other	65	144	79	41	(D)	(D)	24	(D)	(D)	5	16	11	12	(D)	(D)	-7	(D)	(D)
Other Western Hemisphere	86	203	117	2	(D)	(D)	84	(D)	(D)	1,132	4,595	3,463	317	(D)	(D)	815	(D)	(D)
Bermuda	54	151	97	-1	(D)	(D)	55	(D)	(D)	630	2,869	2,239	289	(D)	(D)	341	(D)	(D)
Other	32	51	20	2	4	2	29	47	18	502	1,726	1,224	27	27	0	474	1,699	1,224
Africa	5	9	4	1	1	(*)	4	8	4	-2	4	6	1	1	0	-3	2	6
South Africa	2	3	1	(*)	1	(*)	2	3	1	-1	(*)	1	0	0	-1	(*)	1	1
Other	3	7	3	1	1	(*)	2	6	4	-1	4	5	1	1	0	-2	2	5
Middle East	4	21	17	(*)	1	1	4	21	16	5	9	3	4	4	0	1	5	3
Israel	1	11	10	(*)	1	1	11	10	10	3	(*)	-3	1	1	0	-1	-1	-3
Saudi Arabia	1	3	2	(*)	0	(*)	1	3	2	(*)	1	1	(*)	0	0	-1	1	1
Other	2	7	5	(*)	(*)	(*)	2	7	5	2	8	5	3	3	0	(*)	5	5
Asia and Pacific	762	1,389	627	500	743	243	262	646	384	103	597	495	13	15	2	89	582	493
Australia	33	63	30	8	15	7	24	48	24	26	69	44	(*)	(*)	0	26	69	44
China	3	4	2	(*)	(*)	(*)	3	4	1	5	10	5	5	0	(*)	5	5	5
Hong Kong	27	50	24	21	(D)	(D)	5	(D)	(D)	-166	(D)	(D)	1	1	0	-167	(D)	(D)
India	1	4	4	-2	0	2	2	4	2	-2	3	5	0	0	0	-2	3	5
Indonesia	1	3	2	0	0	0	1	3	2	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)
Japan	441	845	404	229	(D)	(D)	212	(D)	(D)	121	427	305	7	8	2	115	418	304
Korea, Republic of	-2	25	27	(*)	9	9	-3	16	19	-8	7	14	(*)	(*)	0	-8	6	14
Malaysia	9	17	9	6	9	3	3	9	6	(*)	1	1	0	0	0	(*)	1	1
New Zealand	9	11	3	1	1	(*)	8	11	2	1	2	(*)	0	0	0	1	2	-1
Philippines	11	15	4	8	9	1	3	6	3	2	1	-1	(*)	(*)	0	2	1	-1
Singapore	11	29	18	11	(D)	(D)	(D)	(D)	(D)	111	(D)	(D)	0	0	0	111	(D)	(D)
Taiwan	212	304	92	209	(D)	(D)	3	(D)	(D)	11	15	4	(*)	(*)	0	0	11	15
Thailand	7	13	6	7	(D)	(D)	(D)	(D)	(D)	1	2	(*)	0	0	0	1	2	(*)
Other	(*)	3	3	1	2	1	-1	1	2	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)
International organizations and unallocated	44	116	72	39	104	65	5	12	7	-3	13	16	10	10	(*)	-12	3	15
Addenda:																		
European Union ¹	60	1,475	1,415	-64	133	197	124	1,341	1,218	1,428	4,878	3,450	587	846	260	842	4,032	3,190
Eastern Europe ²	1	5	4	2	5	3	-1	1	1	(*)	1	1	1	1	0	-1		

^{*} Less than \$500,000 (±).^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 6.4.—Insurance, 1994
 [Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premiu-ms re- ceived	Losses paid	Net	Premiu-ms re- ceived	Losses paid	Net	Premiu-ms re- ceived	Losses paid	Net	Premiu-ms paid	Losses recov- ered	Net	Premiu-ms paid	Losses recov- ered	Net	Premiu-ms paid	Losses recov- ered	
All countries	1,640	5,389	3,749	1,000	1,892	892	639	3,496	2,857	3,405	13,353	9,948	1,728	1,973	246	1,677	11,379	9,702	
Canada	450	1,146	696	200	512	312	250	635	385	520	1,034	513	144	(D)	(D)	377	(D)	(D)	
Europe	-173	1,690	1,863	-32	168	200	-141	1,522	1,663	1,275	6,286	5,011	1,086	1,236	150	189	5,050	4,860	
Belgium-Luxembourg	41	98	57	2	5	3	39	93	54	-43	28	71	7	8	1	-50	20	70	
France	-10	152	163	5	(D)	(D)	-15	(D)	(D)	262	581	319	199	201	3	64	379	316	
Germany	73	181	108	9	17	8	64	164	100	317	1,118	801	22	22	1	296	1,096	800	
Italy	10	42	31	2	5	3	8	36	28	49	160	111	23	(D)	(D)	26	(D)	(D)	
Netherlands	18	37	18	1	4	3	17	33	16	-17	28	45	1	1	0	-17	28	45	
Norway	11	22	11	2	5	3	9	17	8	36	50	14	32	36	5	4	14	9	
Spain	20	27	7	2	5	3	18	22	4	3	4	1	0	0	0	3	4	1	
Sweden	(*)	23	24	2	5	3	-3	18	21	37	110	73	4	5	1	34	106	72	
Switzerland	-16	97	113	2	5	3	-18	92	110	-98	653	751	46	46	(*)	-145	607	751	
United Kingdom	-319	940	1,259	-63	98	161	-256	841	1,098	826	3,263	2,437	726	866	140	101	2,398	2,297	
Other	-1	72	73	3	(P)	(P)	-4	(D)	(P)	-98	290	388	27	(P)	(D)	-125	(P)	(P)	
Latin America and Other Western Hemisphere	382	821	439	140	194	54	242	627	386	1,613	5,384	3,772	408	488	80	1,205	4,897	3,692	
South and Central America	239	473	234	138	190	51	101	284	183	-4	20	24	13	13	(*)	-17	7	24	
Argentina	71	124	53	57	84	28	14	40	26	-1	(*)	2	(*)	(*)	0	-1	(*)	2	
Brazil	9	10	2	6	5	-1	3	5	3	-9	4	13	(*)	(*)	(*)	-9	4	13	
Chile	12	34	22	6	7	(*)	5	27	22	2	2	(*)	2	2	0	(*)	(*)	(*)	
Mexico	60	126	66	27	33	6	32	93	60	1	1	(*)	(*)	(*)	0	1	1	(*)	
Venezuela	11	19	8	4	5	1	6	14	7	1	2	1	1	(D)	(D)	(D)	(D)	(D)	
Other	77	161	83	38	55	18	40	105	65	3	11	7	9	(D)	(D)	-6	(D)	(D)	
Other Western Hemisphere	143	348	205	2	4	2	141	344	203	1,616	5,364	3,748	395	474	80	1,222	4,889	3,668	
Bermuda	93	270	176	(*)	(*)	1	94	270	176	1,125	3,214	2,089	369	449	80	755	2,764	2,009	
Other	49	78	29	2	4	2	47	74	27	492	2,150	1,659	25	25	0	467	2,125	1,659	
Africa	-1	7	8	(*)	(*)	(*)	-1	6	8	3	5	3	3	3	0	-1	2	3	
South Africa	2	2	1	(*)	(*)	0	1	2	1	(*)	2	0	0	0	(*)	2	(*)	2	
Other	-3	4	7	(*)	(*)	(*)	-3	4	7	3	5	2	3	3	0	-1	2	2	
Middle East	3	29	26	(*)	(*)	1	3	28	25	6	14	8	9	9	(*)	-3	5	8	
Israel	-1	16	18	(*)	(*)	1	-1	16	17	-1	2	3	2	2	0	-3	(*)	3	
Saudi Arabia	2	3	1	(*)	(*)	(*)	2	3	1	(*)	(*)	(*)	(*)	(*)	0	(*)	(*)	5	
Other	2	9	7	(*)	(*)	0	2	9	7	12	5	7	7	7	(*)	5	(*)	5	
Asia and Pacific	915	1,590	674	641	927	286	274	662	388	-24	617	641	71	72	1	-95	544	640	
Australia	35	82	47	5	13	8	30	69	39	40	92	52	1	1	0	39	91	52	
China	(*)	8	8	(*)	(*)	(*)	(*)	8	8	-4	2	6	0	0	0	-4	2	6	
Hong Kong	30	48	18	27	(P)	(P)	3	(D)	(P)	-63	(D)	(D)	2	2	0	-65	(D)	(D)	
India	(*)	3	2	-2	(*)	2	2	3	1	(*)	3	3	0	0	0	(*)	3	3	
Indonesia	1	4	3	(*)	(*)	0	1	4	3	7	(D)	(D)	9	(D)	(D)	-2	(D)	(D)	
Japan	486	909	423	253	(D)	(P)	233	(D)	(D)	-10	429	439	59	(D)	(D)	-69	(D)	(D)	
Korea, Republic of	1	25	23	5	9	4	-4	16	19	-5	5	10	1	1	0	-5	5	10	
Malaysia	11	18	7	9	(D)	(P)	2	(D)	(D)	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)	
New Zealand	11	15	4	(*)	(*)	(*)	11	15	4	-1	(*)	1	0	0	0	-1	(*)	1	
Philippines	11	15	5	7	9	2	3	6	3	(*)	(*)	(*)	(*)	(*)	0	(*)	(*)	(*)	
Singapore	17	38	22	18	(D)	(D)	-2	(D)	(D)	-1	2	(*)	(*)	(*)	0	-1	1	2	
Taiwan	301	408	107	308	(D)	(D)	-7	(D)	(D)	11	16	4	0	0	0	11	16	4	
Thailand	10	15	6	8	(D)	(D)	-2	(D)	(D)	(*)	(*)	1	(*)	(*)	0	(*)	(*)	(*)	
Other	1	3	1	2	2	(*)	(*)	1	(*)	1	(*)	(*)	(*)	(*)	0	(*)	1	(*)	
International organizations and unallocated	64	106	42	51	91	40	12	15	3	12	13	1	7	(D)	(D)	5	(D)	(D)	
Addenda:																			
European Union ¹	-162	1,527	4	1,690	4	-38	152	(*)	190	-124	(*)	1,376	1,499	4	1,288	5,370	4,082	1,004	1,149
Eastern Europe ²																144	283	4,221	
																		3,938	

* Less than \$500,000 (±).

^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 7.—Telecommunications
[Millions of dollars]

	Receipts				Payments			
	1991	1992	1993	1994	1991	1992	1993	1994
All countries	3,291	2,885	2,784	2,757	6,608	6,052	6,193	6,828
Canada	288	228	252	245	319	330	362	399
Europe	1,093	1,007	927	867	1,960	1,660	1,607	1,642
Belgium-Luxembourg	32	38	35	35	70	80	56	58
France	125	91	96	75	162	137	156	114
Germany	167	161	173	155	424	348	302	266
Italy	90	103	80	81	171	166	169	205
Netherlands	51	45	41	41	65	52	46	48
Norway	21	21	17	17	25	20	20	18
Spain	51	51	46	40	91	94	97	101
Sweden	23	22	32	28	19	21	23	27
Switzerland	58	48	44	44	(D)	(D)	55	59
United Kingdom	287	234	192	174	455	310	267	280
Other	188	194	170	177	(D)	(D)	415	467
Latin America and Other Western Hemisphere	651	569	589	661	1,971	2,028	2,151	2,343
South and Central America	531	461	474	534	1,724	1,775	1,869	2,037
Argentina	27	25	28	65	50	(D)	58	71
Brazil	67	62	54	55	109	112	120	136
Chile	20	14	12	13	(D)	26	33	35
Mexico	169	158	180	186	755	818	890	951
Venezuela	45	37	31	35	49	(D)	(D)	61
Other	203	166	168	179	(D)	(D)	(D)	783
Other Western Hemisphere	120	107	115	128	247	254	283	306
Bermuda	(D)	(D)	(D)	(D)	(D)	(D)	(D)	16
Other	(D)	(D)	(D)	(D)	(D)	(D)	(D)	291
Africa	105	81	81	92	202	181	189	220
South Africa	(D)	16	18	20	(D)	(D)	(D)	(D)
Other	(D)	66	63	72	(D)	(D)	(D)	(D)
Middle East	198	216	170	174	483	368	378	415
Israel	57	49	45	52	148	141	149	165
Saudi Arabia	65	(D)	(D)	49	(D)	(D)	(D)	(D)
Other	76	(D)	(D)	74	(D)	(D)	(D)	(D)
Asia and Pacific	956	776	756	710	1,523	1,293	1,404	1,516
Australia	70	57	57	63	62	53	56	66
China	(D)	43	63	64	(D)	77	138	167
Hong Kong	95	76	62	55	112	96	102	106
India	63	(D)	62	53	89	(D)	112	116
Indonesia	16	14	22	21	35	(D)	35	38
Japan	338	244	214	196	389	266	240	260
Korea, Republic of	103	104	94	87	193	171	183	196
Malaysia	13	11	13	13	26	25	24	24
New Zealand	19	14	11	11	22	19	12	14
Philippines	26	19	27	26	185	(D)	176	171
Singapore	26	19	18	17	25	23	27	29
Taiwan	101	83	71	69	132	113	121	133
Thailand	17	13	15	13	51	(D)	(D)	49
Other	(D)	(D)	25	23	(D)	(D)	(D)	146
International organizations and unallocated	1	8	9	7	151	192	101	294
Addenda:								
European Union ¹	873	799	724	662	1,596	1,341	1,247	1,239
Eastern Europe ²	50	(D)	56	66	(D)	(D)	(D)	172

^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.2.

2. See footnote 3, table 2.2.

Table 8.1.—Business, Professional, and Technical Services, Unaffiliated, 1991
 [Millions of dollars]

	Receipts												Payments											
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²		
All countries	11,249	274	1,738	442	602	870	1,309	1,478	363	2,574	1,599	2,785	301	116	51	241	271	244	315	30	538	679		
Canada	996	54	166	63	18	52	76	87	7	238	235	362	25	19	8	35	11	15	43	8	121	76		
Europe	3,802	75	743	226	188	360	688	349	85	733	355	1,213	106	54	33	124	152	134	67	8	199	335		
Belgium-Luxembourg	124	1	18	5	3	7	42	6	6	27	8	43	6	1	(*)	5	2	3	6	1	3	16		
France	390	10	84	18	24	28	104	23	7	65	26	99	18	10	1	5	5	8	6	0	15	33		
Germany	590	13	144	40	39	36	95	(*)	6	107	(D)	165	12	19	3	17	7	34	14	4	25	30		
Italy	211	6	92	15	5	17	24	11	4	19	17	51	5	1	(*)	3	4	5	1	0	21	11		
Netherlands	196	5	35	11	9	19	30	3	1	72	11	40	2	1	2	6	1	3	7	(*)	4	13		
Norway	81	(*)	9	3	4	15	11	(D)	11	(D)	5	(*)	0	2	(*)	2	0	0	(*)	1	0	1		
Spain	136	6	25	5	1	7	5	18	2	54	13	19	4	1	(*)	1	2	3	(*)	0	2	6		
Sweden	135	4	45	7	6	21	17	3	(*)	21	12	50	3	2	(*)	18	2	3	(D)	0	3	(D)		
Switzerland	194	2	24	15	45	21	35	(*)	(*)	41	10	45	5	6	(*)	7	6	5	1	0	7	9		
United Kingdom	1,270	24	220	89	25	94	292	138	17	223	149	478	42	12	25	47	26	59	14	3	70	181		
Other	475	5	47	17	26	95	31	95	(D)	96	(D)	218	9	(*)	1	13	97	10	(D)	(*)	52	(D)		
Latin America and Other Western Hemisphere	1,460	62	97	25	16	113	55	226	21	366	480	256	8	1	(*)	10	13	21	34	0	121	49		
South and Central America	1,283	35	92	21	14	98	39	156	20	352	455	245	7	1	(*)	10	13	20	27	0	118	48		
Argentina	71	(*)	3	1	(*)	(*)	2	1	1	8	54	19	(*)	0	(*)	1	2	4	0	0	2	3		
Brazil	148	(D)	24	3	6	8	5	(*)	22	(D)	13	3	0	(*)	2	1	0	(*)	0	0	(*)			
Chile	21	(*)	5	1	1	1	1	6	(*)	6	1	5	(*)	(*)	3	(*)	0	0	0	0	1			
Mexico	516	10	28	12	5	39	13	16	13	243	138	160	2	(*)	(*)	3	4	10	1	0	117	22		
Venezuela	227	(*)	16	1	(*)	7	9	96	3	41	54	8	(*)	(*)	0	(*)	2	2	0	0	4			
Other	298	(D)	17	4	6	45	6	31	3	33	(D)	40	2	(*)	3	4	2	9	0	1	17			
Other Western Hemisphere	176	27	5	4	1	15	16	70	1	14	24	11	(*)	0	(*)	(*)	1	7	0	2	1			
Bermuda	39	(D)	2	2	0	6	10	1	0	0	(D)	7	(*)	0	(*)	0	(*)	(*)	0	0	(*)			
Other	138	(D)	3	2	1	9	6	69	1	14	(D)	4	(*)	0	0	(*)	(*)	(*)	0	2	(*)			
Africa	442	2	27	2	41	66	3	118	33	53	98	93	(*)	0	(*)	12	16	2	18	(P)	(*)	(D)		
South Africa	78	(*)	23	1	5	1	5	1	35	3	6	2	3	0	0	(*)	1	0	0	0	2			
Other	365	2	4	1	39	61	2	83	29	47	96	90	(*)	0	(*)	12	16	2	18	(P)	(*)	(D)		
Middle East	676	4	57	6	12	29	38	211	23	261	36	67	7	5	(*)	3	3	2	7	(*)	4	35		
Israel	109	3	34	4	6	3	14	1	8	20	16	22	3	3	(*)	3	1	1	0	(*)	1	10		
Saudi Arabia	433	1	21	1	2	14	7	198	11	173	6	12	4	1	0	(*)	2	(*)	4	0	0	1		
Other	134	(*)	2	1	4	12	17	12	4	67	14	32	1	0	(*)	(*)	1	3	0	3	24			
Asia and Pacific	3,740	73	616	117	322	235	427	486	181	920	365	726	146	34	9	42	67	53	146	(P)	90	(D)		
Australia	270	6	81	13	8	25	21	15	3	60	38	68	8	9	(*)	4	6	9	(D)	1	(D)			
China	84	(*)	7	1	2	1	2	29	1	36	4	23	(*)	3	(*)	6	1	2	(P)	4	(D)			
Hong Kong	133	4	12	8	2	16	16	10	(*)	42	21	23	5	(*)	(*)	1	3	1	0	0	3	10		
India	56	1	5	2	2	6	(*)	3	4	20	13	6	(*)	2	(*)	1	1	0	0	0	0	3		
Indonesia	176	(*)	6	(*)	(D)	18	(*)	88	5	12	(D)	27	0	(*)	0	1	3	1	17	0	1	4		
Japan	1,649	50	353	75	198	109	360	70	30	290	114	347	118	8	8	31	22	26	64	1	11	57		
Korea, Republic of	541	5	64	4	10	2	9	104	(D)	218	(D)	44	7	(*)	(*)	8	3	16	0	3	6			
Malaysia	88	1	7	(*)	(D)	1	(*)	33	1	25	(D)	12	(*)	0	(*)	5	(*)	1	0	0	6			
New Zealand	39	(*)	8	2	1	3	3	(*)	(*)	22	(*)	4	(*)	1	(*)	1	0	0	0	0	1			
Philippines	62	1	6	(*)	2	9	6	5	(*)	20	13	26	(*)	11	0	1	3	(*)	6	0	(*)			
Singapore	159	2	14	7	(*)	3	3	(D)	4	92	(D)	63	1	0	(*)	2	1	2	1	0	52			
Taiwan	231	1	46	3	64	1	4	24	10	68	8	34	5	0	0	1	2	5	8	0	9			
Thailand	99	(*)	6	1	5	1	(*)	65	3	12	6	16	1	0	0	1	7	3	0	(*)	4			
Other	153	(*)	(*)	1	6	36	2	(D)	0	(D)	34	(*)	(*)	1	1	2	(*)	(D)	(P)	0	(D)			
International organizations and unallocated	133	3	32	4	7	16	23	(*)	13	5	30	70	9	4	1	15	8	16	1	1	2	14		
Addenda:																								
European Union ³	3,080	67	634	191	122	217	600	283	49	628	290	967	96	45	31	92	51	119	47	8	179	296		
Eastern Europe ⁴	165	(*)	1	2	8	(D)	4	31	15	18	(D)	106	1	(*)	(*)	2	(D)	2	0	0	0	(D)		

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1991, net receipts were \$1,478 million, derived as gross operating revenues of \$2,901 million less merchandise exports of \$211 million and foreign expenses of \$1,212

million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. See table 2.1 for details.

3. See footnote 2, table 2.2.

4. See footnote 3, table 2.2.

Table 8.2.—Business, Professional, and Technical Services, Unaffiliated, 1992
 [Millions of dollars]

	Receipts												Payments											
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²		
All countries	11,994	315	1,902	641	611	728	1,358	1,935	212	2,744	1,549	3,295	450	141	72	225	243	311	261	112	651	830		
Canada	953	73	147	87	27	37	98	17	9	247	212	435	55	19	7	24	9	22	42	20	145	94		
Europe	3,808	87	760	340	181	246	702	280	47	862	304	1,406	136	73	46	123	96	166	77	49	237	405		
Belgium-Luxembourg .	171	3	33	8	5	7	36	33	(*)	41	5	43	5	1	(*)	4	2	3	5	0	1	21		
France	353	9	69	30	18	22	101	5	2	68	28	135	24	12	3	16	6	10	(*)	16	39			
Germany	530	9	149	59	23	29	96	34	3	90	39	207	14	11	6	21	9	42	14	8	34	47		
Italy	236	17	77	17	15	10	20	38	(*)	31	12	55	9	1	(*)	1	7	5	2	8	22			
Netherlands	197	3	29	20	9	10	31	16	6	69	6	81	3	8	5	6	2	4	8	(*)	7	(*)		
Norway	59	(*)	21	2	2	1	11	2	5	11	5	14	1	(*)	(*)	3	(*)	4	(*)	2	0	3		
Spain	188	4	25	9	6	7	7	6	1	112	12	29	9	(*)	(*)	1	3	4	(*)	0	5	6		
Sweden	145	1	35	12	13	12	19	4	(*)	35	12	42	4	(*)	(*)	12	3	4	0	2	12	5		
Switzerland	190	2	25	16	31	25	31	1	(*)	49	9	47	4	(*)	1	8	4	4	9	(*)	8	9		
United Kingdom	1,218	33	150	140	43	92	308	66	22	245	119	601	48	38	29	39	49	73	18	10	101	197		
Other	519	5	147	27	16	32	42	75	6	111	58	151	14	2	3	12	10	12	11	(*)	44	(*)		
Latin America and Other Western Hemisphere	1,764	76	135	29	16	103	72	384	30	399	520	299	30	8	(*)	11	18	19	18	0	123	74		
South and Central America	1,600	43	124	23	15	92	56	364	30	364	490	293	29	6	(*)	10	18	18	17	0	122	72		
Argentina	113	1	5	1	(*)	5	7	4	(*)	31	60	13	1	1	(*)	1	1	2	4	0	0	4		
Brazil	160	(*)	34	4	1	7	10	-2	(*)	29	58	19	4	(*)	(*)	2	3	4	(*)	0	1	6		
Chile	47	(*)	13	(*)	1	1	2	11	2	12	6	7	(*)	(*)	0	1	4	1	(*)	0	0	1		
Mexico	422	10	39	14	3	29	16	24	12	189	85	154	21	1	(*)	3	4	8	(*)	0	91	27		
Venezuela	439	(*)	20	2	1	7	10	295	1	67	36	8	(*)	1	0	(*)	2	1	(*)	0	0	3		
Other	421	(*)	12	1	9	44	11	31	(*)	38	246	91	4	3	0	4	5	3	13	0	29	31		
Other Western Hemisphere	164	33	11	6	1	11	16	20	(*)	35	30	7	(*)	1	0	(*)	1	1	(*)	0	0	2		
Bermuda	46	(*)	2	3	0	4	8	1	0	0	(*)	2	(*)	1	0	0	(*)	0	(*)	0	0	(*)		
Other	119	(*)	9	3	1	8	9	20	(*)	35	(*)	4	(*)	(*)	0	(*)	1	(*)	1	0	1	2		
Africa	549	3	46	4	18	79	4	210	8	66	110	88	(*)	(*)	(*)	11	15	2	8	0	2	48		
South Africa	74	1	16	4	(*)	3	2	28	(*)	14	6	11	(*)	(*)	1	1	2	1	(*)	0	0	7		
Other	474	3	31	1	18	75	2	182	8	51	104	76	(*)	0	(*)	11	13	1	1	0	2	41		
Middle East	883	5	83	11	6	52	39	464	10	165	47	47	5	1	(*)	2	4	5	2	0	3	25		
Israel	110	4	50	8	4	3	7	7	3	8	16	25	2	0	(*)	2	1	3	(*)	0	1	16		
Saudi Arabia	600	1	27	2	1	17	10	408	6	118	9	9	2	1	0	(*)	2	1	1	0	1	2		
Other	173	(*)	5	2	1	33	21	49	1	39	22	12	1	(*)	(*)	1	1	1	1	0	0	7		
Asia and Pacific	3,922	66	714	168	349	191	412	579	101	1,004	339	908	214	32	16	43	88	66	108	41	138	162		
Australia	294	5	104	38	7	20	20	15	4	52	29	97	15	10	(*)	2	11	7	(*)	31	9			
China	143	(*)	9	2	7	2	3	48	6	58	8	27	1	1	1	2	6	1	3	(*)	9			
Hong Kong	160	5	18	7	1	13	21	3	1	65	25	38	11	1	(*)	2	4	4	(*)	5	12			
India	79	(*)	4	3	1	7	1	28	9	14	11	14	1	1	(*)	7	1	(*)	1	0	2			
Indonesia	144	(*)	3	(*)	9	18	1	73	3	15	21	46	(*)	(*)	0	1	6	1	(*)	0	1	(*)		
Japan	1,577	47	372	93	253	42	323	42	21	271	112	410	154	3	10	23	35	38	(P)	31	(P)			
Korea, Republic of	428	4	57	7	(P)	4	13	88	(P)	211	(P)	65	14	2	(*)	4	6	4	3	18	15			
Malaysia	92	1	10	1	1	1	1	31	2	34	11	22	1	(*)	0	(*)	9	(*)	2	0	8			
New Zealand	50	(*)	17	2	(*)	2	9	1	0	14	5	14	1	1	0	2	(*)	2	(P)	1	1			
Philippines	121	1	3	1	1	12	6	55	0	32	10	24	(*)	7	2	(*)	5	1	4	0	1	3		
Singapore	238	1	13	7	1	2	2	(P)	(P)	125	5	45	7	4	(*)	1	1	1	1	0	26			
Taiwan	304	3	96	3	(P)	6	8	48	11	66	(P)	39	6	1	(*)	1	2	4	4	(*)	5	16		
Thailand	101	(*)	5	3	4	2	5	2	46	1	26	9	28	2	(*)	0	2	2	4	0	1	(P)		
Other	192	1	2	(*)	(*)	57	2	(P)	(P)	22	73	38	1	(*)	2	2	(P)	(P)	3	0	1	(P)		
International organizations and unallocated	116	5	17	2	13	20	31	1	7	2	17	112	11	8	2	11	14	31	6	2	6	21		
Addenda:																								
European Union ³	3,076	81	557	298	124	178	612	226	39	726	235	1,233	123	72	(*)	94	82	147	59	45	215	353		
Eastern Europe ⁴	99	(*)	4	2	7	23	7	30	0	13	13	39	2	(*)	2	2	2	5	0	25	25			

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1992, net receipts were \$1,935 million, derived as gross operating revenues of \$3,221 million less merchandise exports of \$369 million and foreign expenses of \$918

million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. See table 2.1 for details.

3. See footnote 2, table 2.2.

4. See footnote 3, table 2.2.

Table 8.3.—Business, Professional, and Technical Services, Unaffiliated, 1993
 [Millions of dollars]

	Receipts												Payments											
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²		
All countries	13,294	338	2,306	694	443	849	1,446	2,358	286	2,990	1,586	4,046	644	304	88	247	280	317	336	142	837	849		
Canada	1,046	66	221	85	29	37	97	35	12	257	207	462	58	14	9	29	10	22	51	14	163	92		
Europe	4,476	153	1,059	354	143	301	782	312	77	958	336	1,870	233	247	56	118	122	160	82	59	378	414		
Belgium-Luxembourg	198	4	54	9	3	13	38	20	1	48	6	56	8	2	(*)	9	4	5	(*)	3	22			
France	456	23	70	53	16	26	124	15	(*)	103	26	194	31	23	4	14	9	11	1	54	35			
Germany	666	31	190	62	25	40	111	31	6	123	48	233	35	13	7	16	13	37	6	9	29	68		
Italy	206	13	58	22	7	15	22	8	1	46	14	80	21	1	(*)	3	5	2	(*)	10	(D)			
Netherlands	193	5	50	20	8	7	26	19	1	52	5	84	8	10	7	5	2	6	16	4	11	15		
Norway	65	(*)	8	7	1	(*)	12	5	4	23	5	29	2	(D)	(*)	2	1	5	(*)	(D)	(*)			
Spain	138	3	23	9	5	3	13	14	1	55	12	42	19	1	1	2	4	4	1	1	9			
Sweden	128	3	40	11	7	6	18	1	3	23	15	37	3	(*)	(*)	12	7	3	(*)	6	4			
Switzerland	148	6	23	15	23	11	28	(P)	1	20	(D)	51	7	6	1	6	10	4	1	8	8			
United Kingdom	1,630	60	477	122	37	136	324	39	(D)	296	(D)	907	78	(P)	34	32	58	65	30	8	245	(D)		
Other	648	5	66	24	12	44	65	(P)	(D)	169	81	156	21	(P)	2	17	10	15	9	(P)	10	(D)		
Latin America and Other Western Hemisphere	1,815	54	170	44	15	109	74	414	26	372	536	335	34	7	(*)	11	14	28	18	(*)	145	77		
South and Central America	1,657	35	157	35	15	97	49	387	25	352	505	323	34	5	(*)	10	14	26	16	(*)	145	73		
Argentina	131	1	14	2	(*)	5	7	5	(D)	24	11	1	(*)	(*)	1	1	3	1	(*)	0	4			
Brazil	142	(D)	39	3	2	4	7	4	(*)	18	(D)	22	4	1	(*)	2	4	5	(*)	(*)	7			
Chile	48	1	14	2	1	4	2	5	1	11	6	3	1	(*)	0	1	(*)	1	(*)	0	1			
Mexico	490	11	52	17	6	22	19	45	5	218	95	208	21	1	(*)	3	3	10	2	132	36			
Venezuela	427	(*)	22	2	2	8	9	300	1	47	37	9	1	1	(*)	1	2	1	(*)	0	2			
Other	420	(D)	17	8	3	54	6	29	(D)	34	243	69	5	2	0	3	5	5	12	(*)	13	24		
Other Western Hemisphere	157	19	13	10	(*)	12	25	26	1	20	31	12	1	2	(*)	1	1	2	1	0	1	4		
Bermuda	47	(D)	2	3	0	6	13	1	0	0	(D)	6	(*)	0	0	1	0	1	0	0	0	2		
Other	110	(D)	11	7	(*)	6	12	25	1	20	(D)	6	1	(*)	1	1	1	1	1	0	1			
Africa	557	2	47	4	37	93	6	182	9	62	115	90	2	(*)	(*)	9	14	2	14	0	1	47		
South Africa	77	1	12	2	1	5	2	36	(*)	11	7	10	1	(*)	1	1	(*)	1	(*)	0	5			
Other	480	(*)	35	2	36	89	4	146	9	51	108	80	1	(*)	0	8	14	1	1	13	0	42		
Middle East	887	3	139	15	8	46	46	295	14	277	46	60	9	(*)	(*)	3	4	3	5	3	9	23		
Israel	116	2	57	9	4	3	11	5	2	7	18	27	3	(*)	(*)	3	2	2	1	3	2	12		
Saudi Arabia	524	1	(D)	2	3	23	14	198	(D)	231	(D)	16	5	(*)	(*)	2	1	1	1	(*)	3	4		
Other	247	(*)	(D)	4	2	20	21	91	(D)	39	(D)	17	1	(*)	(*)	1	1	1	1	(*)	4	7		
Asia and Pacific	4,428	54	660	191	202	245	413	1,120	143	1,058	342	1,123	303	30	20	68	100	73	162	63	139	165		
Australia	313	5	108	44	9	39	24	12	3	40	27	104	(D)	1	3	4	10	15	1	23	(D)			
China	290	(*)	10	3	8	3	2	163	27	64	10	61	1	(D)	2	1	(D)	2	4	(D)	12			
Hong Kong	150	8	26	10	1	19	29	10	1	35	11	49	9	1	(*)	1	2	5	3	(D)	24			
India	66	(*)	5	2	1	6	(*)	13	4	22	11	18	1	1	(D)	1	(*)	(D)	(*)	(D)	4			
Indonesia	162	1	4	1	3	19	1	89	4	24	17	25	1	2	0	2	8	2	1	(D)	5			
Japan	1,419	24	299	92	138	56	317	33	33	298	129	555	227	5	12	42	19	38	(D)	37	68			
Korea, Republic of	426	5	71	15	8	3	23	125	7	157	13	57	1	(*)	2	1	6	5	(D)	17	6			
Malaysia	122	1	9	2	1	1	1	62	2	31	10	25	1	(*)	0	(*)	(D)	1	1	2	1			
New Zealand	44	(*)	8	3	(*)	4	3	1	(*)	20	5	11	2	(*)	(*)	1	1	1	0	(*)	4			
Philippines	367	1	3	2	2	16	5	(D)	(D)	38	(D)	69	1	7	3	(*)	2	1	48	3	1	4		
Singapore	326	4	14	9	2	3	1	(D)	(D)	157	(D)	45	6	(*)	2	5	1	1	1	(*)	21			
Taiwan	310	3	96	4	16	2	7	42	34	98	8	46	9	(*)	3	4	4	4	3	8	9			
Thailand	195	(*)	4	3	3	3	1	124	9	40	9	26	3	(*)	0	1	8	1	8	0	4			
Other	238	1	3	1	8	71	1	26	(D)	32	(D)	30	2	(*)	0	(D)	4	1	(D)	0	11	10		
International organizations and unallocated	87	6	10	1	9	18	27	1	5	8	2	108	5	6	2	10	15	29	5	3	3	32		
Addenda:																								
European Union ³	3,744	140	951	308	106	242	681	221	59	798	238	1,644	207	5	235	53	87	98	137	72	55	359		
Eastern Europe ⁴	152	1	10	1	4	28	15	1	17	31	56	(*)	5	(*)	8	4	4	4	4	(*)	27			

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1993, net receipts were \$2,358 million, derived as gross operating revenues of \$4,235 million less merchandise exports of \$282 million and foreign expenses of \$1,959

million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. See table 2.1 for details.

3. See footnote 2, table 2.2.

4. See footnote 3, table 2.2.

Table 8.4.—Business, Professional, and Technical Services, Unaffiliated, 1994
 [Millions of dollars]

	Receipts												Payments											
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²		
All countries	14,813	399	2,546	823	537	986	1,558	2,704	235	3,394	1,631	4,227	736	386	94	281	283	428	296	103	739	881		
Canada	1,178	65	305	88	40	50	117	26	21	250	216	509	50	31	8	35	12	28	48	16	192	89		
Europe	4,812	194	964	404	183	368	847	356	54	1,059	383	2,033	290	313	59	139	140	214	75	39	374	391		
Belgium-Luxembourg	183	5	35	11	7	14	42	10	1	54	6	62	12	3	(*)	9	4	5	3	(*)	2	23		
France	460	13	83	62	15	24	134	6	2	93	27	321	51	4	(D)	13	6	21	4	1	77	(D)		
Germany	759	49	242	86	28	53	128	17	3	115	38	234	59	12	3	18	17	42	6	22	50			
Italy	226	20	78	26	12	26	20	6	1	25	13	93	25	1	(*)	5	3	7	6	(D)	16	(D)		
Netherlands	248	4	71	26	8	11	33	20	(*)	68	7	71	9	6	6	6	3	9	(D)	(*)	7	(D)		
Norway	72	0	19	9	1	2	13	4	3	15	6	26	2	0	(*)	3	2	3	(D)	(*)	(D)	(D)		
Spain	148	3	19	11	6	7	9	16	3	59	17	45	17	1	(*)	3	3	7	1	4	9			
Sweden	150	(D)	31	12	8	10	18	3	3	23	(D)	33	5	(*)	(*)	9	4	7	(*)	4	4			
Switzerland	192	8	47	22	25	11	28	3	3	34	11	60	9	5	2	8	12	6	2	1	7	8		
United Kingdom	1,490	62	200	108	59	123	352	111	8	355	114	908	79	(D)	37	45	64	79	29	10	226	(D)		
Other	884	(D)	139	31	12	89	69	162	28	219	(D)	179	21	1	4	21	22	28	(D)	3	9	(D)		
Latin America and Other Western Hemisphere	2,067	71	229	68	18	119	85	473	18	424	563	301	49	5	(*)	13	23	44	17	(*)	64	87		
South and Central America	1,802	39	207	56	17	98	61	400	17	377	530	289	48	4	(*)	11	22	42	15	(*)	63	82		
Argentina	149	(D)	29	5	1	6	9	11	1	23	(D)	20	6	(*)	(*)	2	4	1	0	0	6			
Brazil	176	1	55	6	4	4	9	4	(*)	27	64	35	8	1	(*)	3	6	6	(*)	0	2			
Chile	55	1	16	5	1	1	4	6	1	14	6	4	(*)	0	0	(*)	2	(*)	0	1				
Mexico	567	13	62	27	6	27	22	66	11	239	93	155	27	1	(*)	3	4	19	2	61	37			
Venezuela	283	(*)	16	2	2	4	7	176	3	36	37	13	1	1	(*)	1	5	2	(*)	0	3			
Other	575	(D)	29	10	3	56	9	138	2	37	(D)	63	7	1	(*)	3	9	6	10	0	0			
Other Western Hemisphere	264	32	22	12	(*)	21	24	73	1	47	33	12	(*)	1	0	2	1	2	1	0	1			
Bermuda	68	(D)	7	4	(*)	12	17	1	(*)	5	(D)	4	1	0	0	0	1	0	0	0	3			
Other	197	(D)	16	8	(*)	9	7	72	1	42	(D)	8	(*)	0	0	2	1	1	1	0	2			
Africa	579	1	53	7	33	104	5	166	6	98	106	125	2	(*)	(*)	14	20	3	27	0	0	58		
South Africa	76	1	25	4	(*)	6	3	15	(*)	15	6	14	1	(*)	2	1	1	1	(*)	0	0			
Other	504	(*)	28	3	33	97	3	151	6	84	99	111	1	(*)	0	11	19	2	27	0	0	50		
Middle East	944	3	125	21	13	47	53	270	16	342	54	71	9	1	(*)	4	3	5	14	2	7	26		
Israel	135	2	55	14	5	4	13	6	1	15	20	30	4	(*)	4	1	2	1	2	2	15			
Saudi Arabia	542	(*)	27	2	6	24	18	141	(D)	290	(D)	15	4	1	(*)	1	1	1	1	0	4			
Other	267	(*)	43	5	3	19	21	124	(D)	38	(D)	25	1	(*)	0	(*)	2	1	1	13	0			
Asia and Pacific	5,124	58	852	234	236	285	428	1,407	116	1,212	296	1,078	328	30	23	65	70	105	110	44	97	206		
Australia	354	6	126	55	13	41	19	12	1	54	27	118	23	5	1	5	6	17	25	(*)	19			
China	274	1	19	5	8	5	6	143	15	65	8	38	3	2	2	5	4	(D)	3	(D)				
Hong Kong	193	7	53	13	1	18	45	24	2	21	9	64	9	1	(*)	1	2	10	2	(*)	6			
India	81	(*)	6	5	4	8	1	26	2	15	13	18	(*)	3	4	(*)	4	1	1	(*)	5			
Indonesia	224	(*)	9	1	(D)	23	1	118	3	31	(D)	38	1	2	0	2	5	1	6	3	2	16		
Japan	1,589	26	384	100	136	60	314	31	51	375	112	532	241	10	(D)	45	19	53	7	(D)	48	68		
Korea, Republic of	487	6	83	23	12	11	19	135	6	179	13	53	21	1	(*)	1	3	8	4	0	8			
Malaysia	131	(*)	14	3	1	1	1	63	2	36	11	19	1	(*)	0	(*)	5	1	1	(*)	(D)			
New Zealand	50	(*)	10	4	(*)	6	2	2	(*)	21	6	10	2	(*)	(*)	1	1	2	(*)	2	(D)			
Philippines	220	2	12	2	1	17	4	142	2	27	11	60	2	2	2	(D)	1	5	1	1	0			
Singapore	147	3	31	8	2	5	5	34	(*)	53	5	29	5	1	2	(*)	2	1	2	1	2			
Taiwan	316	3	88	9	24	11	10	36	12	113	10	48	15	2	(*)	4	2	5	6	0	4			
Thailand	706	3	15	4	1	6	1	(D)	(D)	(D)	(D)	19	1	0	0	2	6	1	1	0	6			
Other	350	1	2	1	(D)	72	1	(D)	(D)	(D)	(D)	48	33	3	(*)	0	2	7	(*)	2	0	1		
International organizations and unallocated	109	7	18	2	14	14	24	3	4	11	12	110	8	6	2	11	16	31	5	1	5	25		
Addenda:																								
European Union ³	3,777	158	755	344	139	262	739	227	40	877	234	1,784	263	4	(D)	53	109	105	178	59	34	359		
Eastern Europe ⁴	321	1	40	2	6	67	17	100	2	17	67	74	4	(*)	5	12	10	12	(D)	0	1	(D)		

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1994, net receipts were \$2,704 million, derived as gross operating revenues of \$5,001 million less merchandise exports of \$643 million and foreign expenses of \$1,654

million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. See table 2.1 for details.

3. See footnote 2, table 2.2.

4. See footnote 3, table 2.2.

Table 9.—Sales of Services by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies and by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies
[Millions of dollars]

	1992	1993
Sales by foreign affiliates		
Total	152,594	156,729
To affiliated persons	20,883	21,951
To unaffiliated persons	131,711	134,778
To U.S. persons	12,041	13,616
To U.S. parents	6,983	7,528
To unaffiliated U.S. persons	5,058	6,088
To foreign persons	140,553	143,113
To other foreign affiliates	13,900	14,423
To unaffiliated foreign persons	126,653	128,689
Local sales	124,167	123,606
To other foreign affiliates	5,287	4,603
To unaffiliated foreigners	118,880	119,003
Sales to other countries	16,386	19,507
To other foreign affiliates	8,613	9,821
To unaffiliated foreigners	7,773	9,686
Sales by U.S. affiliates		
Total	136,136	149,047
To U.S. persons	127,969	140,472
To foreign persons	8,167	8,575
To the foreign parent group	3,964	3,566
To foreign affiliates	161	199
To other foreigners	4,041	4,809

NOTE.—Sales of services in this table are those characteristic of the following industries: Industries in the "services" division of the Standard Industrial Classification; finance (except banking), insurance, and real estate; agricultural, mining, and petroleum services; and transportation, communication and public utilities. The exclusion of banking reflects the limitation of the data to nonbanks, not a judgment that banking is not a service.

Table 10.—Sales of Services to Foreign Persons by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies, and to U.S. Persons by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, by Country
[Millions of dollars]

Country ¹	Sales by MOFA's to foreign persons		Sales by MOUSA's to U.S. persons	
	1992	1993	1992	1993
All countries	140,553	143,113	127,969	140,472
Canada	17,531	18,412	20,138	23,531
Europe	80,124	79,547	77,531	84,399
Belgium	(D)	(D)	767	809
France	10,869	10,300	6,923	13,498
Germany	11,379	11,774	8,850	10,513
Italy	6,005	5,201	785	839
Netherlands	6,925	7,731	10,374	9,604
Norway	846	803	358	343
Spain	2,608	2,394	147	212
Sweden	(D)	(D)	(D)	(D)
Switzerland	2,759	3,165	11,577	10,940
United Kingdom	29,480	29,006	32,661	33,428
Other	(D)	(D)	(D)	(D)
Latin America and Other Western Hemisphere	8,999	9,706	2,525	3,382
South and Central America	4,705	5,760	756	851
Argentina	612	756	3	3
Brazil	1,685	1,925	(D)	39
Chile	399	465	0	0
Mexico	(D)	1,345	321	362
Venezuela	(D)	(D)	(D)	205
Other	519	(D)	229	48
Other Western Hemisphere	4,294	3,946	1,769	2,532
Bermuda	(D)	(D)	968	1,062
Other	(D)	(D)	801	1,470
Africa, Middle East, and Asia and Pacific	31,348	32,894	(D)	(D)
Africa	(D)	830	(D)	(D)
South Africa	35	35	154	165
Other	(D)	795	(D)	(D)
Middle East	(D)	1,855	1,657	1,829
Israel	(D)	(D)	200	212
Saudi Arabia	772	816	439	499
Other	700	(D)	1,018	1,118
Asia and Pacific	28,753	30,209	24,312	26,450
Australia	4,238	4,028	(D)	(D)
China	(D)	211	40	41
Hong Kong	2,970	3,209	1,163	1,411
India	(D)	(D)	15	15
Indonesia	266	276	27	34
Japan	13,859	15,776	17,705	19,837
Korea, Republic of	598	704	(D)	378
Malaysia	568	658	50	102
New Zealand	1,798	398	(D)	19
Philippines	243	265	10	11
Singapore	1,613	1,765	110	110
Taiwan	1,542	1,898	154	121
Thailand	797	883	2	2
Other	107	(D)	53	(D)
International ²	2,550	2,554	.....	.....
United States ³ .....	.....	.....	(D)	(D)
Addenda:				
European Union ⁴	73,540	72,264	61,803	71,085
Eastern Europe ⁵	12	53	13	13

¹ Suppressed to avoid disclosure of data of individual companies.

MOFA Majority-owned foreign affiliate

MOUSA Majority-owned U.S. affiliate

1. For MOFA's, "country" is the country of the affiliate; for MOUSA's, it is the country of the affiliate's ultimate beneficial owner.

2. Foreign affiliates classified in "International" are those that have operations in more than one country and that are engaged in petroleum shipping, other water transportation, or operating movable oil- and gas-drilling equipment.

3. Contains data for U.S. affiliates that have a foreign parent but whose ultimate beneficial owner is a U.S. person.

4. See footnote 2, table 2.2.

5. See footnote 3, table 2.2.

Table 11.—Sales of Services to Foreign Persons by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies, Industry of Affiliate by Country of Affiliate, 1992–93

[Millions of dollars]

	All countries	Canada	Europe							Latin America and Other Western Hemisphere	Africa, Middle East, and Asia and Pacific			International	
			Total	Of which:					Total		Of which:				
				France	Germany	Netherlands	Switzerland	United Kingdom	Australia	Japan					
1992															
All industries	140,553	17,531	80,124	10,869	11,379	6,925	2,759	29,480	8,999	31,348	4,238	13,859	2,550		
Petroleum	7,769	402	3,183	220	259	305	(D)	1,558	687	1,643	224	250	1,854		
Manufacturing	17,334	1,729	11,357	2,181	3,392	605	1	2,265	963	3,285	163	3,060	.....	
Food and kindred products	81	0	42	0	0	27	0	0	17	23	14	0	.....	
Chemicals and allied products	375	99	256	1	(*)	10	0	151	12	7	4	1	.....	
Primary and fabricated metals	100	22	73	2	54	0	0	15	2	4	(*)	3	.....	
Machinery	14,653	(D)	(D)	(D)	(D)	556	1	(D)	(D)	(D)	32	(D)	.....	
Other manufacturing	2,125	(D)	(D)	(D)	(D)	13	(*)	(D)	(D)	(D)	112	(D)	.....	
Wholesale trade	17,254	1,017	11,982	1,891	1,311	570	1,008	1,656	980	3,276	1,008	831	.....	
Retail trade	722	(D)	(P)	(P)	(D)	(P)	(P)	(P)	9	(P)	(P)	0	.....	
Finance, except banking	(P)	(P)	(P)	290	(P)	(P)	(D)	5,544	(P)	2,290	280	(P)	.....	
Insurance	25,270	5,134	7,599	(D)	458	520	(D)	5,112	3,131	9,405	262	5,866	.....	
Real estate	(P)	(P)	(P)	(D)	(P)	(P)	1	135	(P)	65	4	(P)	.....	
Services	46,064	3,983	33,340	5,501	4,449	4,224	1,166	11,689	1,551	7,190	1,884	(P)	.....	
Hotels and other lodging places	2,102	179	1,007	188	252	(U)	(U)	174	496	420	166	(*)	.....	
Advertising	4,199	361	3,172	324	469	447	41	739	125	541	188	157	.....	
Equipment rental and leasing, except autos and computers	1,358	(P)	1,067	(D)	(D)	(P)	0	(P)	77	(P)	0	0	.....	
Computer and data processing services	12,091	678	8,928	1,698	(D)	981	552	(D)	204	2,282	371	(P)	.....	
Motion pictures, including television tape and film	5,455	354	4,433	452	400	1,607	24	1,331	216	452	144	214	.....	
Engineering, architectural, and surveying services	5,561	(P)	3,984	(P)	304	552	6	2,084	(P)	477	36	.....	.....
Accounting, research, management, and related services	5,451	492	3,942	308	593	145	265	1,339	158	859	180	343	.....	
Health services	349	0	242	0	0	0	(U)	141	(P)	0	0	0	.....	
Other	9,498	1,446	6,566	2,105	735	425	180	2,204	212	1,274	(D)	502	.....	
Other industries	14,331	(P)	(P)	(D)	(P)	(P)	(D)	(P)	979	(P)	(D)	(D)	697	.....
Agriculture, forestry, and fishing	134	0	125	0	0	0	0	(*)	4	5	4	0	.....	
Mining	72	63	1	0	0	0	0	0	4	4	0	0	.....	
Construction	369	(P)	54	0	0	0	(P)	0	7	239	(P)	0	.....	
Transportation	6,543	(P)	(U)	(D)	929	(P)	(D)	1,344	(P)	(P)	67	(D)	697	.....
Communication	3,900	1,882	180	(D)	0	(P)	0	0	85	(P)	1,559	(D)	0	.....
Public utilities	3,313	414	1,348	(D)	(P)	(P)	0	50	(P)	1,449	134	0	.....	.....
1993															
All industries	143,113	18,412	79,547	10,300	11,774	7,731	3,165	29,006	9,706	32,894	4,028	15,776	2,554		
Petroleum	8,181	512	3,066	240	(P)	291	(D)	1,472	1,122	2,001	222	(P)	1,480		
Manufacturing	17,375	2,029	10,323	2,199	3,187	681	(*)	1,921	1,142	3,881	155	3,646	.....	
Food and kindred products	91	0	47	2	0	(P)	0	0	24	20	15	0	.....	
Chemicals and allied products	306	128	156	1	(*)	7	0	111	16	6	3	1	.....	
Primary and fabricated metals	65	11	37	0	24	0	0	11	2	15	(*)	11	.....	
Machinery	14,727	(D)	(D)	(D)	(D)	(D)	(D)	(*)	(D)	(D)	33	(D)	.....	
Other manufacturing	2,186	(D)	(D)	(D)	(D)	(D)	12	0	(D)	(D)	104	(D)	.....	
Wholesale trade	15,386	1,080	10,196	1,876	1,292	584	1,266	1,551	1,065	3,045	971	840	.....	
Retail trade	720	(D)	(P)	(P)	(D)	2	(P)	(P)	(D)	(P)	(P)	0	.....	
Finance, except banking	(P)	(P)	8,360	288	383	(P)	(D)	(P)	(P)	2,521	280	1,731	.....	
Insurance	27,682	5,440	7,834	381	469	537	(P)	5,281	3,228	11,181	294	(P)	.....	
Real estate	(P)	(P)	208	3	1	(P)	1	(P)	16	54	4	(P)	.....	
Services	46,703	3,930	33,913	4,831	4,810	4,762	1,265	10,948	1,631	7,229	1,728	(P)	.....	
Hotels and other lodging places	1,943	168	908	157	(P)	(P)	(P)	196	486	382	156	0	.....	
Advertising	3,544	304	2,524	(D)	448	106	43	620	155	561	175	171	.....	
Equipment rental and leasing, except autos and computers	1,330	(P)	1,024	38	(D)	(P)	0	(P)	81	(P)	0	0	.....	
Computer and data processing services	12,867	676	9,454	1,545	1,456	837	550	(P)	288	2,450	380	(P)	.....	
Motion pictures, including television tape and film	5,886	415	4,860	454	443	1,998	24	1,314	95	516	138	192	.....	
Engineering, architectural, and surveying services	5,827	305	4,546	(P)	334	1,202	6	2,176	69	907	238	42	.....	
Accounting, research, management, and related services	5,277	439	3,796	254	645	110	348	1,299	198	844	185	290	.....	
Health services	381	0	203	0	0	0	(P)	97	(P)	(P)	0	0	.....	
Other	9,647	(P)	6,599	1,881	856	456	196	2,263	(P)	1,376	(P)	504	.....	
Other industries	13,590	(P)	(P)	(D)	(D)	655	(P)	(P)	(D)	2,856	(P)	(P)	1,075	.....
Agriculture, forestry, and fishing	11	0	(*)	0	0	0	0	(*)	6	5	5	0	.....	
Mining	363	(P)	(D)	0	0	0	0	0	4	5	0	0	.....	
Construction	198	3	(P)	0	0	0	0	0	1	30	124	0	0	.....
Transportation	6,751	1,336	(P)	(D)	943	165	(P)	(P)	(D)	1,147	(P)	170	1,075	.....
Communication	2,633	1,888	193	(D)	(P)	14	0	99	(P)	(P)	(P)	151	0	.....
Public utilities	3,634	416	1,652	(D)	(P)	476	0	184	(P)	(P)	(P)	151	0	.....

* Less than \$500,000.

^D Suppressed to avoid disclosure of individual companies.

Table 12.—Sales of Services to U.S. Persons by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, Industry of Affiliate by Country of UBO, 1992–93

	All countries	Canada	Europe						Latin America and Other Western Hemisphere	Africa, Middle East, and Asia and Pacific			United States		
			Total	Of which:						Total	Of which:				
				France	Germany	Netherlands	Switzerland	United Kingdom			Australia	Japan			
1992															
All industries	127,969	20,138	77,531	6,923	8,850	10,374	11,577	32,661	2,525	(P)	(P)	17,705	(P)		
Petroleum	2,136	317	1,119	0	48	(P)	(P)	(P)	444	(P)	(P)	28	(P)		
Manufacturing	8,275	669	6,657	644	542	623	2,078	2,552	111	838	50	608	0	0	
Food and kindred products	613	0	390	0	0	0	253	137	0	223	0	204	0	0	
Chemicals and allied products	2,405	0	2,367	0	45	0	(P)	1,499	0	37	0	35	0	0	
Primary and fabricated metals	472	168	184	0	31	0	0	129	107	13	0	13	0	0	
Machinery	3,020	11	2,586	458	437	(P)	(P)	124	(P)	0	0	315	0	0	
Other manufacturing	1,765	490	1,130	186	29	(P)	45	663	(P)	50	42	0	0	0	
Wholesale trade	7,480	124	2,730	94	1,230	68	335	792	9	4,616	0	4,446	2	2	
Retail trade	898	(P)	502	22	37	1	2	(P)	(P)	146	0	80	0	0	
Finance, except banking	5,302	(P)	3,401	162	(P)	(P)	1,319	1,332	158	(P)	10	1,293	(P)		
Insurance	(P)	10,134	(P)	(P)	4,619	7,801	5,703	12,039	(P)	913	270	516	131		
Real estate	11,665	3,156	3,434	307	506	831	242	1,205	491	(P)	(P)	2,704	(P)		
Services	33,140	2,379	18,044	3,864	1,044	448	1,528	9,847	1,000	10,685	3,228	6,147	1,032		
Hotels and other lodging places	5,258	84	1,628	(P)	38	24	(P)	848	(P)	(P)	3	2,580	0	0	
Advertising	2,535	11	2,290	734	3	0	0	1,549	(P)	(P)	0	(P)	110	0	
Equipment rental and leasing, except autos and computers	1,023	(P)	715	323	7	0	0	279	(P)	(P)	121	0	0	0	
Computer and data processing services	2,224	266	1,657	305	81	(P)	3	974	2	(P)	(P)	165	(P)	0	
Motion pictures, including television tape and film	7,271	(P)	2,139	(P)	5	1	0	1,660	58	(P)	(P)	(P)	0	0	
Engineering, architectural, and surveying services	3,567	235	3,027	874	96	245	(P)	0	304	0	0	0	0	0	
Accounting, research, management, and related services	1,243	20	941	(P)	97	37	30	527	26	253	3	233	2	2	
Health services	1,369	(P)	(P)	0	(P)	0	(P)	0	0	253	0	253	0	0	
Other	8,650	613	(P)	356	31	(P)	1,193	(P)	799	1,132	214	695	(P)		
Other industries	(P)	2,981	(P)	(P)	(P)	(P)	(P)	(P)	(P)	2,884	(P)	1,884	(P)		
Agriculture, forestry, and fishing	115	9	38	14	5	0	18	(P)	0	69	3	66	0	0	
Mining	57	12	44	(*)	(P)	0	0	0	0	0	0	0	0	0	
Construction	(P)	0	1,142	(P)	(P)	0	0	(P)	2	(P)	0	(P)	0	0	
Transportation	8,553	(P)	(P)	(P)	406	(P)	(P)	2,016	(P)	(P)	(P)	1,575	(P)		
Communication	975	(P)	(P)	(P)	0	0	0	732	5	8	0	4	0	0	
Public utilities	2,573	(P)	812	424	0	0	(P)	(P)	351	(P)	(P)	(P)	0	0	
1993															
All industries	140,472	23,531	84,399	13,498	10,513	9,604	10,940	33,428	3,382	(P)	(P)	19,837	(P)		
Petroleum	3,317	378	1,507	0	(P)	101	98	759	1,171	(P)	(P)	8	(P)		
Manufacturing	9,750	1,154	7,660	443	801	855	2,144	3,154	116	821	29	614	0		
Food and kindred products	546	0	303	0	0	0	141	162	0	243	0	216	0		
Chemicals and allied products	3,048	0	3,009	(*)	69	298	(P)	1,732	0	39	0	4	0		
Primary and fabricated metals	797	396	271	0	115	0	0	131	110	19	0	19	0		
Machinery	3,172	34	2,691	287	573	525	(P)	170	(*)	446	0	330	0		
Other manufacturing	2,189	724	1,386	156	44	32	77	960	5	74	29	44	0		
Wholesale trade	9,752	129	3,330	101	1,640	81	306	986	9	6,275	0	5,916	9		
Retail trade	1,090	123	608	25	35	1	2	431	167	192	0	94	0		
Finance, except banking	5,640	294	3,714	180	206	155	1,186	1,669	(P)	1,331	11	1,272	(P)		
Insurance	50,900	12,588	37,368	(P)	4,880	6,345	5,889	11,601	47	810	169	510	87		
Real estate	12,229	3,272	3,539	280	492	931	236	1,224	528	(P)	372	2,886	(P)		
Services	33,028	2,516	18,082	4,152	1,383	683	770	9,239	1,069	11,220	3,418	6,296	140		
Hotels and other lodging places	5,331	85	1,675	635	41	24	(P)	863	58	3,513	(P)	2,410	0		
Advertising	2,520	12	2,267	626	4	0	0	1,634	32	95	0	80	0	113	
Equipment rental and leasing, except autos and computers	1,160	69	811	341	7	0	0	301	10	270	(P)	164	0		
Computer and data processing services	2,431	279	1,875	373	88	170	3	1,096	12	262	63	170	2		
Motion pictures, including television tape and film	7,580	(P)	2,081	485	5	1	0	1,588	74	(P)	(P)	(P)	0		
Engineering, architectural, and surveying services	3,681	188	3,176	1,008	680	136	247	(P)	0	317	0	310	0		
Accounting, research, management, and related services	1,553	21	1,213	(P)	100	164	28	541	27	291	3	270	2		
Health services	1,427	(P)	453	0	424	0	30	0	0	(P)	0	(P)	0		
Other	7,345	696	4,530	(P)	35	187	(P)	857	1,239	220	788	23	0		
Other industries	14,765	3,078	8,593	(P)	(P)	450	310	4,366	(P)	(P)	(P)	2,240	(P)		
Agriculture, forestry, and fishing	105	9	42	15	5	0	20	1	(P)	53	3	50	0		
Mining	37	13	24	(*)	18	0	(P)	0	0	0	0	0	0		
Construction	1,833	0	1,570	310	(P)	0	0	1,006	(P)	(P)	0	(P)	0		
Transportation	9,054	(P)	5,287	552	327	450	276	2,371	54	(P)	35	1,764	(P)		
Communication	1,034	(P)	830	23	0	0	0	733	5	(P)	0	4	0		
Public utilities	2,702	(P)	840	471	0	0	13	(P)	43	(P)	(P)	(P)	0		

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D Suppressed to avoid disclosure of data of individual companies.

UBO Ultimate beneficial owner